IAPORTS Investment Round Report

APRIL, 2026.

IAPORTS
International Association of Port Development

Raquel Kibrit
Giulia Marcelino

Summary

IAPORTS
International Association of Port Development

About IAPORTS

The International Association of Port Development (IAPORTS) serves as a convergence point for visionary leaders who are influencing the future of ports. Established with the objective of linking the Latin American port sector to the global arena, IAPORTS is founded on three robust pillars: competitiveness, international positioning, and port education.

Our mission is unequivocal: to advance sustainable development and operational excellence within the port sector. Through strategic initiatives that enhance global competitiveness, the establishment of an internationally recognized reputation for excellence, and the cultivation of world-class port leadership, IAPORTS is committed to fostering all aspects of port development.

Situated in Santos, which hosts the largest port in Latin America, IAPORTS provides a genuinely international atmosphere for collaboration, education, and impact.

Elite Member

Founder

Members

EXECUTIVE SUMMARY

IAPORTS
International Association of Port Development

The Need for a Global Port Investment Platform

The IAPORTS Investment Round was created from a clear structural challenge identified within the global port sector: despite the growing demand for investments in infrastructure, innovation, digitalization, and decarbonization, there is still no dedicated international platform capable of effectively connecting port projects with financial institutions, investors, development banks, and strategic capital.

Ports are becoming increasingly complex ecosystems that require long-term investment capacity to support expansion, modernization, energy transition, and operational efficiency. However, many projects with strong strategic potential still face difficulties accessing international investors, while financial institutions often lack direct access to qualified opportunities and decision-makers within the port industry.

180
Registered Participants

58
Matchmaking sessions between ports and investors

27
Coverage in the international media

8
Presentations regarding port investments

12
Countries represented

Institutional Support

[B]3

Diamond Sponsor

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MINISTÉRIO DO DESENVOLVIMENTO, INDÚSTRIA, COMÉRCIO E SERVIÇOS

GOVERNO DO BRASIL
DO LADO DO POVO BRASILEIRO

EXECUTIVE SUMMARY

IAPORTS
International Association of Port Development

Connecting Infrastructure, Innovation, and Capital

Recognizing this gap, the International Association of Port Development (IAPORTS) developed the Investment Round as a global platform designed to connect capital with port infrastructure. The initiative brings together port authorities, terminal operators, governments, investment funds, development banks, technology companies, and strategic stakeholders in an environment focused on relationship-building, business generation, and international cooperation.

More than an event, the IAPORTS Investment Round was structured as a mechanism to accelerate strategic connections capable of transforming projects into real investment opportunities. Through presentations, matchmaking sessions,institutional engagement, and international networking, the initiative aims to foster a more integrated, sustainable, innovative, and globally connected port sector.

The initiative positions itself as a global hub for strategic dialogue, enabling direct interaction between port authorities, operators, investors, and technology providers, and fostering the development of high-impact partnerships.

92
Participants

58
Matchmaking sessions between ports and investors

27
Coverage in the international media

8
Presentations regarding port investments

12
Countries represented

Institutional Support

[B]³

Diamond Sponsor

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EXECUTIVE SUMMARY

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International Association of Port Development

OBJECTIVES

The IAPORTS Investment Round aims to facilitate meaningful connections between the port sector and global capital, promoting the development of strategic partnerships and investment opportunities.

The initiative is designed to foster dialogue among decision-makers, accelerate project development, and support the advancement of innovation and decarbonization within the port and infrastructure ecosystem.

VALUE PROPOSITION

At its core, the IAPORTS Investment Round serves as a platform to connect capital with port infrastructure opportunities in a structured and efficient environment.

By integrating high-level content, targeted matchmaking, and curated networking moments, the event enables participants to move beyond dialogue and engage in concrete discussions that can lead to partnerships, investments, and long-term collaboration.

KEY DELIVERABLES

The 2026 edition of the IAPORTS Investment Round delivered a comprehensive experience combining strategic content and business-oriented interactions.

Key deliverables included high-level presentations from leading institutions, structured matchmaking sessions facilitating targeted meetings, and curated networking opportunities such as the VIP Reception by ApexBrasil. Together, these elements contributed to the generation of meaningful connections and tangible opportunities for collaboration.

OVERALL ASSESSMENT OF OBJECTIVE ACHIEVEMENT

- Strong global participation and engagement
- High-impact interactions and targeted meetings
- Concrete opportunities for partnerships and investment

EXECUTIVE SUMMARY

IAPORTS
International Association of Port Development

KEY FIGURES

The IAPORTS Investment Round 2026 brought together a diverse and highly qualified group of participants, reflecting its global reach and strategic relevance.

The figures below highlight the scale, diversity, and intensity of interactions generated throughout the event.

180
Registered

61
Companies

58
Matchmaking sessions between investorss and investees

8
INVESTORS

20
INVESTEES

12
COUNTRIES

Institutional Support

[B]³

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EXECUTIVE SUMMARY

ORGANIZATION

INSTITUTIONAL PARTNERSHIP

DIAMOND SPONSOR

SILVER SPONSOR

BRONZE SPONSORS

INSTITUTIONAL SUPPORT

EVENT OVERVIEW

The IAPORTS Investment Round 2026 was designed as a highly curated experience, combining strategic content, targeted matchmaking, and premium networking moments.

The agenda of the IAPORTS Investment Round 2026 was structured into two main components: a series of high-level presentations and a dedicated matchmaking program. While the presentations provided strategic insights into key industry trends, the matchmaking sessions enabled direct interactions among participants, ensuring a balance between knowledge exchange and business development throughout the event.

In addition to expert-led presentations and structured one-on-one meetings, the event featured a VIP Reception by apexBrasil, offering an exclusive cocktail environment for senior leaders to strengthen relationships and advance high-level discussions. This integrated format enhanced the quality of interactions and reinforced the event's role as a catalyst for meaningful partnerships across the global port and infrastructure ecosystem.

See event Full Album

See event Official Website

Institutional Support

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GOVERNO DO BRASIL DO LADO DO POVO BRASILEIRO

EVENT OVERVIEW

IAPORTS
International Association of Port Development

AGENDA

The presentations segment brought together leading institutions and industry experts to share insights on investment, innovation, and decarbonization in the port sector.

Program Overview

IAPORTS Investment Round 2026

Presentations at the auditorium

IAPORTS
International Association of Port Development

The IAPORTS Investment Round, held in partnership with B3 – São Paulo Stock Exchange, will take place on April 13, 2026, bringing together global leaders from the port, infrastructure, and financial sectors for a high-level afternoon of strategic dialogue and investment opportunities.

Here's the outline of the confirmed agenda:

14:00 – Institutional Opening
Monica Salles Lanna, Manager of Relationship and Governance for Public Tenders at B3 (Brazil)
Raquel Kibrit, Executive Director, IAPORTS (Brazil)
Carlos Eduardo Padilla Costa, Head of Investments, ApexBrasil (Brazil)
Luciano Eça, Director for Ports and Terminals – Latin America, Hatch (Brazil)
14:30 – Portfolio of Investment Opportunities in the Brazilian Port Sector
Carlos Eduardo Padilla, Investment Coordinator, ApexBrasil (Brazil)
15:00 – Portos do Paraná Decarbonization Agenda
João Paulo Ribeiro Santana, Environmental Director, Portos do Paraná (Brazil)
15:20 – Challenges and Investment Opportunities in the Port Sector from an Agribusiness Perspective
Casemiro Tércio Carvalho, CEO, 4Infra (Brazil)
15:40 – State-of-the-Art Solutions for Port Decarbonization
Julio Cesar Savietto Silva, Head of Commercial & Port Security, Siemens (Germany)
16:00 – Navigable Québec: A Gateway to Sustainable and Innovative Port Infrastructure
Jason Naud, Director and Consul, Québec Government Office in São Paulo / Consulate General of Canada in São Paulo (Canada)
16:20 - Coffee Break
Institutional Networking
16:40 – Smart Ports
Francisco Gomes, Ports Lead for Eastern Canada, Hatch (Canada)
17:00 – Strategic Decarbonization Agenda at Portos Rio
Flavio Vieira, CEO, Portos Rio (Brazil)
17:20 – State-of-the-Art Technology in ports
Luis Perez Madariaga, Head of Americas, Indra (Spain)
17:40 – The World Bank Financial Support for the Port Sector
Dominik Englert, Senior Economist, World Bank (USA)
18:00 – Institutional Closing
Flavio Vieira, CEO at Portos Rio, Elite Member of IAPORTS
Monica Salles Lanna, Manager of Relationship and Governance for Public Tenders at B3 (Brazil)
Raquel Kibrit, Executive Director, IAPORTS (Brazil)

18:20-21:00 – VIP Reception Presented by ApexBrasil
The program will conclude with a VIP networking reception, bringing together speakers, international delegations, investors, and senior port leaders for informal dialogue and partnership opportunities.

All presentations will be delivered in English, with the exception of Portos Rio, which will be in Portuguese. There will be no simultaneous translation. The agenda is subject to change without prior notice.

IAPORTS International Association of Port Development
Organizer

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Silver sponsor: HATCH

Access Official Agenda

Institutional Support

B3

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MINISTÉRIO DO DESENVOLVIMENTO, INDÚSTRIA, COMÉRCIO E SERVIÇOS

GOVERNO DO BRASIL
DO LADO DO POVO BRASILEIRO

EVENT OVERVIEW

IAPORTS
International Association of Port Development

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The presentations segment brought together leading institutions and industry experts to share insights on investment, innovation, and decarbonization in the port sector.

Program Overview

IAPORTS Investment Round 2026

Matchmaking round

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The IAPORTS Matchmaking Sessions will take place from 15:00 to 18:00 at B3 – São Paulo Stock Exchange, as part of the IAPORTS Investment Round 2026. Designed as a high-impact platform, the matchmaking aims to foster direct connections between port authorities, terminal operators, investors, development banks, infrastructure funds, and technology companies.
The structure includes 12 negotiation tables and 3 private meeting rooms, totaling 15 simultaneous meeting positions, with an estimated capacity of 135 one-on-one meetings throughout the afternoon.
Meetings will be conducted in 20-minute cycles, running continuously across 9 rounds, ensuring a dynamic and efficient networking environment focused on generating concrete business opportunities.

Matchmaking Agenda

- 15:00 – 15:20 | Round 1
- 15:20 – 15:40 | Round 2
- 15:40 – 16:00 | Round 3
- 16:00 – 16:20 | Round 4
- 16:20 – 16:40 | Round 5
- 16:40 – 17:00 | Round 6
- 17:00 – 17:20 | Round 7
- 17:20 – 17:40 | Round 8
- 17:40 – 18:00 | Round 9

Each round will last 20 minutes, with participants rotating across tables between sessions.

Matchmaking Structure

- The matchmaking will be organized across three thematic tracks:
  - Port Infrastructure & Expansion
  - Decarbonization & Energy Transition
  - Innovation & Technology
- Of the 12 tables:
  - 7 tables will be dedicated to infrastructure and expansion projects
  - 3 tables will focus on decarbonization
  - 2 tables will be allocated to innovation and technology
- ApexBrasil will host a dedicated room for strategic meetings.
- Sponsors, together with Portos Rio (Elite Member of IAPORTS), will host meetings in two private rooms, with reserved agendas.
- All other participants will meet within the open matchmaking floor, designed to maximize interaction and deal flow.

IAPORTS International Association of Port Development
Organizer

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Silver sponsor — HATCH

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Institutional Support

B3

Diamond Sponsor

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Governo do Brasil — Do lado do povo brasileiro

EVENT OVERVIEW

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POSITIONING WITHIN THE IAPORTS STRATEGY

The IAPORTS Investment Round is a core initiative within the association's broader strategy to strengthen the global port ecosystem through connectivity, innovation, and investment promotion.

By creating a structured environment that brings together port authorities, operators, investors, and technology providers, the Investment Round directly contributes to reducing information asymmetries and accelerating decision-making processes. The initiative plays a key role in fostering international collaboration, supporting the development of strategic projects, and advancing priority agendas such as infrastructure expansion, decarbonization, and digital transformation.

Aligned with IAPORTS' mission, the Investment Round reinforces the association's positioning as a global platform for cooperation and as a facilitator of high-impact investments in the port sector

INSTITUTIONAL PARTNERSHIP WITH B3

The partnership with B3 – the São Paulo Stock Exchange – represents a strategic pillar of the IAPORTS Investment Round, providing both institutional credibility and a highly symbolic setting for the event.

As one of the leading financial institutions in Latin America, B3 plays a central role in enabling access to capital and supporting the development of large-scale infrastructure projects. Hosting the Investment Round at B3 reinforces the connection between port infrastructure and financial markets, positioning São Paulo as a key hub for investment dialogue in the sector.

This collaboration strengthens the international projection of IAPORTS and enhances the event's ability to attract high-level participants, including investors, development banks, and global industry leaders, consolidating the Investment Round as a reference platform for port investment worldwide.

EVENT OVERVIEW

VENUE

The IAPORTS Investment Round 2026 was hosted at B3 – São Paulo Stock Exchange, reinforcing the event's positioning at the intersection of port infrastructure and global capital markets.

The event took place at B3's main building on XV de Novembro Avenue and included a complete operational structure composed of a main auditorium with capacity for 120 participants, a dedicated training room with 12 matchmaking table positions, three exclusive meeting rooms equipped with screens for presentations, a networking and coffee break area, and a separate reception desk for accreditation and attendee registration.

The venue provided an institutional and high-level environment capable of supporting presentations, matchmaking sessions, networking activities, and strategic business interactions throughout the event.






Institutional Support

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GOVERNO DO BRASIL
DO LADO DO POVO BRASILEIRO

PARTICIPANT PROFILE

IAPORTS
International Association of Port Development

REGISTRATION

180
GUESTS

115
ORGANIZATIONS

20
PORT AUTHORITIES

11
PORT OPERATORS

12
FINANCIAL INSTITUTIONS

GEOGRAPHICAL PROFILE

18

COUNTRIES

8
AMERICAS

Argentina
Brazil
Canada
Chile
Colombia
United States
Peru
Uruguay

5
EUROPE

Italy
Netherlands
Portugal
Spain
Sweden

3
MIDDLE EAST & AFRICA

Israel
Morocco
Nigeria

2
ASIA

China
Malaysia

Institutional Support

[B]³

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GOVERNO DO BRASIL
DO LADO DO POVO BRASILEIRO

PARTICIPANT PROFILE

IAPORTS
International Association of Port Development

REGISTERED COMPANIES

4 Infra (Brazil)
A&M (Brazil)
Aberimest (Brazil)
Abimaq - Wdcn3 (Brazil)
Actis (Brazil)
Adecon (Brazil)
Administración Nac De Puertos (Uruguay)
Ags-Agunsa (United States / Chile)
Algeciras Port Bay Authority (Spain)
Alterra Advisory Solutions (Brazil)
Apdl (Portugal)
Apexbrasil (Brazil)
Arab Brazilian Chamber Of Commerce (Brazil)
Armanext (Spain)
Atlanteo Energy (Brazil)
Autoridade Portuária De Santos (Brazil)
Banco Fator (Brazil)
Bruks Siwertell (Sweden)
Cam De Com Ext Br-Cr (Brazil)
Canal Tecnologia
Canal Tecnologia Portuária (Brazil)
Chec Dredging Co. (Brazil / China)
Chillskyn (Québec Delegation) (Canada)
Cittua (Brazil)
Consulado De Portugal (Portugal)
Consulado Geral Paises Baixos (Netherlands)
Cubo Itaú (Brazil)

Cwi - Creative Wealth Intl Llc (United States)
Distrito
Driveu.Auto (Israel)
Dsit (Israel)
E-Crane (United States)
Embassy Of The Netherlands (Brazil)
Fenop (Brazil)
Fomento Do Brasil (Brazil)
Gehr International (Brazil)
Georgia Ports Authority (Brazil)
Gov. Do Estado Do Rj (Brazil)
Gov. Do Québec (Canada)
Graf Infra Consulting (Brazil)
Grupo Brasil Export (Brazil)
Grupo Orguel (Brazil)
Gtech Tec. (Brazil)
Hatch (Canada / Brazil)
Hgt Latam (Chile)
Hidromares By Sgs (Brazil)
I4Sea (Brazil)
Iaports (Brazil)
Icex (Brazil / Spain)
Ifc (Brazil)
Indra Sist (Spain)
Infoport- Delegación Icex (Spain)
Inst Nac De Logística (Inalog) (Uruguay)
Inst Praticagem Do Brasil (Brazil)
International Finance Corporation (Brazil)
Kale Info Solutions (Colombia)
Kpmg (Brazil)

Institutional Support

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GOVERNO DO BRASIL DO LADO DO POVO BRASILEIRO

PARTICIPANT PROFILE

IAPORTS
International Association of Port Development

REGISTERED COMPANIES

Legasys / Aether (Brazil)
Leixões Port Authority (Portugal)
Lumut Maritime Terminal Sdn Bhd (Malaysia)
Marsa Maroc (Morocco)
Moffatt & Nichol (Brazil)
Nexxa & Aqua Capital (Brazil)
Open Road Invest (Brazil)
Open Road Investment (Brazil)
Openport Sist (Brazil)
Phdsoft (Brazil)
Piauí State Terminals, Ports And Waterways Company (Brazil)
Pier Três Engenharia (Brazil)
Plaza Forwarding - Delegacion Icex (Spain)
Port Authority de Santa Cruz de Tenerife (Spain)
Port De Barcelona (Spain)
Port Of Leixões (Portugal)
Port Scope (United States / Brazil)
Porto De Imbituba (Brazil)
Porto Do Açu (Brazil)
Porto Do Itaqui (Brazil)
Porto Mearim (Brazil)
Porto Piauí (Brazil)
Portos Do Paraná (Brazil)
Portos RS (Brazil)
PortosRio (Brazil)
Portus Firmum (Brazil)
Portus Institutos (Brazil)
Priston Mawson (Nigeria)
Promperú (Brazil)

Puerto De Valencia (Spain)
Puertos Del Estado (Spain)
Rightship Americas (United States)
Rina (Italy / Brazil)
Sagta (China)
Sammarco Adv. (Brazil)
São Sebatião Port Authority (Brazil)
Scg1887 (Argentina)
Shipping Equipment (Sweden)
Siemens (Brazil)
Siemens Inf. E Ind. (Brazil)
Sind Dos Oper Port Do Ma (Brazil)
Sol Marine Offshore S.A (Colombia)
Stolthaven Terminals (Brazil)
Super Terminais (Brazil)
TCP (Brazil)
Tecnologia Portuária (Brazil)
Terminal De Serviços E Log Da Barra (Brazil)
The World Bank (United States)
Tramarsa (Peru)
Triunfo Logistica (Brazil)
Triunfo Part E Inv (Brazil)
Uab Tm Trade Lt (Brazil)
Vale (Brazil)
Van Oord (Netherlands)
Via Green Institute (Brazil)
Vli Multimodal (Brazil)
Yilport (Turkey)

PARTICIPANT PROFILE

REGISTERED / CHECKED IN

92 GUESTS

61 ORGANIZATIONS

10 PORT AUTHORITIES

4 PORT OPERATORS

9 FINANCIAL INSTITUTIONS

GEOGRAPHICAL PROFILE

12 COUNTRIES

6 AMERICAS

- Argentina
- Brazil
- Canada
- Chile
- United States
- Uruguay

4 EUROPE

- Netherlands
- Portugal
- Spain
- Sweden

0 MIDDLE EAST & AFRICA

2 ASIA

- China
- Turkey

Institutional Support

Diamond Sponsor

PARTICIPANT PROFILE

IAPORTS
International Association of Port Development

CHECKED IN COMPANIES

4 Infra (Brazil)
Aberimest (Brazil)
Administración Nacional De Puertos (Uruguay)
Ags-Agunsa (Chile)
Algeciras Port Bay Authority (Spain)
Alterra Advisory Solutions (Brazil)
Apdl (Portugal)
Apexbrasil (Brazil)
Armanext (Spain)
Autoridade Portuária De Santos (Brazil)
Banco Fator (Brazil)
Bruks Siwertell (Sweden)
Canal Tecnologia (Brazil)
Chec Dredging Co. (China)
Consulado De Portugal (Portugal)
Consulado Geral Paises Baixos (Netherlands)
Cubo Itaú (Brazil)
Distrito (Brazil)
Fenop - Federação Nacional Das Operações Portuárias (Brazil)
Fomento Do Brasil (Brazil)
Gehr International (Brazil)
Governo Do Québec (Canada)
Graf Infra Consulting (Brazil)
Gtech Tec. (Brazil)
Hatch (Canada / Brazil)
Hidromares By Sgs (Brazil)
I4Sea (Brazil)
Iaports (Brazil)
Icex - Escritório Econômico E Comercial Em São Paulo Da Embaixada Da Espanha No Brasil (Brazil)
International Finance Corporation (United States)
Legasys / Aether (Brazil)
Moffatt & Nichol (Brazil)
Open Road Investment (Brazil)
Openport Sistemas Ltda (Brazil)
Plaza Forwarding - Delegacion Icex (Spain)
Port Authority Santa Cruz De Tenerife (Spain)
Port De Barcelona - Delegación Icex (Spain)
Port Of Leixões (Portugal)
Port Scope (United States / Brazil)
Porto De Imbituba (Brazil)
Porto Piauí (Brazil)
Portos Do Paraná (Brazil)
Portos Rs (Brazil)
PortosRio (Brazil)
Portus Instituto (Brazil)
Promperú (Brazil)
Puertos Del Estado - Delegación Icex (Spain)
Rina (Brazil)
Sagta (China)
Scg1887 Corporación Silo Contenedor Granelero S.A.S. (Argentina)
Siemens (Brazil)
Siemens Infraestrutura E Industria Ltda. (Brazil)
Sindicato Dos Operadores Portuários Do Maranhão (Brazil)
Tcp - Terminal De Contêineres De Paranaguá (Grupo Cmp) (Brazil)
Tecnologia Portuaria
Terminal De Serviços E Logística Da Barra Do Furado S.A. (Brazil)
The World Bank (United States)
Vale Sa (Brazil)
Van Oord (Netherlands)
Via Green Institute (Brazil)
Yilport (Turkey)

PARTICIPANT PROFILE

IAPORTS
International Association of Port Development

IAPORTS MEMBERS

Registered	Portos Rio Autoridade Portuária; Porto de Santos Autoridade Portuária; Porto do Itaqui; ANP Administración Nacional de Puertos República Oriental del Uruguay; Portos do Paraná Port Authority; Portos RS Autoridade Portuária; Indra Group; 4Infra strategy; graf infra consulting; FENOP Federação Nacional das Operações Portuárias
Checked In	Portos Rio Autoridade Portuária; Porto de Santos Autoridade Portuária; ANP Administración Nacional de Puertos República Oriental del Uruguay; Portos do Paraná Port Authority; Portos RS Autoridade Portuária; 4Infra strategy; graf infra consulting; FENOP Federação Nacional das Operações Portuárias

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GOVERNO DO BRASIL DO LADO DO POVO BRASILEIRO

CONTENT & PROGRAM

The IAPORTS Investment Round 2026 featured high-level, dynamic presentations from global port and infrastructure leaders. The schedule used a short-format structure, allowing participants to seamlessly transition between auditorium sessions and one-on-one meetings. This approach maximized continuous engagement, balancing strategic knowledge exchange with high-impact business networking.

Speakers & Sessions

- **B3 – São Paulo Stock Exchange**
    - Institutional Opening
- **ApexBrasil (Carlos Padilha, Head of Investments, & Marcos Valle, Investment Attraction Speclalist)**
    - Investment Landscape & Opportunities in Brazil
- **Hatch (Luciano Eça, Regional Director, South America, Ports & Terminals, & Francisco Gomes, Ports and Terminals Lead - Eastern Canada)**
    - Smart Ports, Investment Lifecycle & Digital Transformation
- **Portos do Paraná (João Paulo Ribeiro Santana, Environment Director)**
    - Decarbonization Strategy & ESG Integration
- **4Infra (Casemiro Tercio Carvalho, Partner)**
    - Logistics Challenges & Agribusiness Investment Opportunities
- **Siemens (Júlio César Savieto Silva, Strategic Account Manager, & Gustavo Campos, Business Development Engineer)**
    - Technology & Decarbonization Solutions
- **Government of Québec (Jason Naud, Québec Office Director)**
    - International Cooperation & Sustainable Port Development
- **PortosRio (Flavio Vieira, President)**
    - National Decarbonization Agenda
- **World Bank (Dominik Englert, Senior Economist in Transport Global Practice)**
    - Financing Models & Global Investment Priorities

IAPORTS
International Association
of Port Development

CONTENT & PROGRAM

Executive Content Summary

The presentations provided a comprehensive overview of the main forces shaping the future of the global port sector, combining strategic perspectives from public institutions, private sector leaders, and international organizations.

ApexBrasil (Carlos Padilha & Marcos Valle)

- **Investment Landscape & Opportunities in Brazil**

ApexBrasil emphasized Brazil's strong positioning as a global destination for investment, highlighting its scale, natural resources, and strategic role in global trade. The presentation outlined key sectors for investment, including logistics, energy, and infrastructure. It also reinforced the agency's role in supporting investors through market intelligence, matchmaking, and facilitation. The session positioned ports as critical enablers of economic development and international connectivity.

Hatch (Luciano Eça & Francisco Gomes)

- **Smart Ports, Investment Lifecycle & Digital Transformation**

Hatch presented a comprehensive view of port development across the investment lifecycle, emphasizing the importance of integrating engineering, technology, and financial viability. The concept of smart ports was highlighted as a key driver of competitiveness, with a focus on digitalization and operational efficiency. The session reinforced the need for well-structured projects to ensure long-term sustainability. It positioned technology as a critical enabler of value creation in port infrastructure.

Marcos Vale, Investment Attraction Specialist, apexBrasil

Luciano Eça, Regional Director, South America, Ports & Terminals, Hatch

CONTENT & PROGRAM

Executive Content Summary

The presentations provided a comprehensive overview of the main forces shaping the future of the global port sector, combining strategic perspectives from public institutions, private sector leaders, and international organizations.

Portos do Paraná (João Paulo Ribeiro Santana)

- **Decarbonization Strategy & ESG Integration**

Portos do Paraná presented its decarbonization roadmap, emphasizing the importance of ESG integration and long-term environmental planning. The approach included carbon footprint measurement, stakeholder engagement, and the development of structured transition plans. The session highlighted the complexity of implementing decarbonization across the entire port ecosystem. It reinforced sustainability as a central pillar for future port operations.

4Infra (Casemiro Tercio Carvalho)

- **Logistics Challenges & Agribusiness Investment Opportunities**

4Infra addressed the critical role of ports in supporting Brazil's agribusiness sector, highlighting structural bottlenecks in logistics and infrastructure capacity. The presentation emphasized the mismatch between growing production and limited port capacity. It also pointed to the urgent need for investment to sustain growth and improve service levels. The session positioned logistics efficiency as a key factor for maintaining global competitiveness.

João Paulo Ribeiro Santana, Environment Director, Portos do Paraná

Tercio Carvalho, Partner, 4Infra

CONTENT & PROGRAM

Executive Content Summary

The presentations provided a comprehensive overview of the main forces shaping the future of the global port sector, combining strategic perspectives from public institutions, private sector leaders, and international organizations.

Siemens (Júlio César Savieto Silva & Gustavo Campos)

- **Technology & Decarbonization Solutions**

Siemens presented advanced technological solutions focused on improving efficiency and supporting decarbonization in port operations. The discussion highlighted the role of electrification, automation, and digital systems in reducing emissions. The session reinforced the importance of integrating technology into operational strategies. It positioned innovation as a critical enabler of sustainable port development.

Government of Québec (Jason Naud)

- **International Cooperation & Sustainable Port Development**

The Government of Québec showcased its maritime ecosystem, emphasizing sustainability, innovation, and international connectivity. The presentation highlighted the strategic role of the St. Lawrence corridor as a major global trade route. It also reinforced the importance of international collaboration in advancing port development. The session positioned Québec as a key partner in sustainable and innovative maritime initiatives.

Gustavo Campos, Business Development Engineer, Siemens

Jason Naud, Québec Office Director, Government of Québec

CONTENT & PROGRAM

Executive Content Summary

The presentations provided a comprehensive overview of the main forces shaping the future of the global port sector, combining strategic perspectives from public institutions, private sector leaders, and international organizations.

PortosRio (Flavio Vieira)

- **National Decarbonization Agenda**

PortosRio presented Brazil's national decarbonization agenda for ports, highlighting regulatory developments and upcoming policy frameworks. The session emphasized the urgency of transitioning to cleaner energy systems across the sector. It also reinforced the need for coordinated action among stakeholders. Decarbonization was positioned as a long-term structural transformation rather than a short-term financial return.

World Bank (Dominik Englert)

- **Financing Models & Global Investment Priorities**

The World Bank presented its approach to financing port infrastructure, highlighting both traditional and emerging investment areas. The session emphasized the importance of risk management, project structuring, and long-term sustainability. Key priorities included decarbonization, digitalization, and infrastructure expansion. The presentation reinforced the role of multilateral institutions in enabling large-scale investments globally.

Flavio Vieira, President, PortosRio

Dominik Englert, Senior Economist in Transport Global Practice, World Bank

CONTENT & PROGRAM

Main Trends

The content presented throughout the IAPORTS Investment Round 2026 revealed a strong convergence around the key forces shaping the future of the global port sector. Drawing from insights shared by industry leaders, public institutions, and international organizations, the discussions highlighted a set of strategic priorities that are driving investment decisions, operational transformation, and long-term development across port infrastructure worldwide.

Investments	Operational Efficiency	Digitalization	Decarbonization
• A strong consensus emerged around the significant gap between infrastructure demand and available capacity, particularly in emerging markets such as Brazil. • Speakers highlighted a growing pipeline of port and logistics projects, increasing investor confidence, and the diversification of capital sources – including development banks, private equity, and institutional investors. • The importance of structured environments to connect capital and projects was repeatedly reinforced.	• Operational bottlenecks and capacity constraints were identified as critical challenges, especially in logistics systems supporting high-growth sectors such as agribusiness. • Discussions emphasized the need for infrastructure expansion, improved service levels, and better integration between transport modes to address inefficiencies and support future demand growth. •	• Digital transformation and the development of smart ports were highlighted as key enablers of efficiency, competitiveness, and long-term value creation. • Speakers emphasized that technology should be aligned with business processes, with a strong focus on data integration, system interoperability, and real-time decision-making as critical success factors for modern port operations.	• Decarbonization emerged as a central and cross-cutting theme, reflecting its growing importance in investment decisions and regulatory frameworks. • Discussions ranged from port-level strategies and national policies to global energy transition trends, highlighting the need for coordinated action across the entire port ecosystem. • The transition was framed not only as an environmental priority, but as a structural transformation of the sector.

Institutional Support

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CONTENT & PROGRAM

IAPORTS
International Association of Port Development

Consolidated Strategic Insights

The content presented throughout the IAPORTS Investment Round 2026 revealed a strong convergence around the key forces shaping the future of the global port sector. Drawing from insights shared by industry leaders, public institutions, and international organizations, the discussions highlighted a set of strategic priorities that are driving investment decisions, operational transformation, and long-term development across port infrastructure worldwide.

Key Messages from the Event

The IAPORTS Investment Round 2026 reinforced the critical role of ports as strategic assets within the global economy, positioned at the intersection of trade, infrastructure, and energy transition. A central message across discussions was the need to accelerate connections between capital and well-structured projects. The event highlighted that opportunities are abundant, but execution depends on alignment, access, and coordination. In this context, platforms that enable direct interaction among stakeholders are increasingly essential.

Convergence Across Speakers

A strong alignment emerged among speakers regarding the main priorities shaping the sector, particularly in relation to investment, decarbonization, and digital transformation. Despite representing different geographies and sectors, participants consistently emphasized the need for integrated approaches combining infrastructure, technology, and sustainability. The importance of long-term planning and ecosystem-wide collaboration was also a recurring theme. This convergence reflects a clear direction for the evolution of the global port industry.

Identified Opportunities

The discussions highlighted significant opportunities for investment across port infrastructure, logistics systems, and emerging areas such as clean energy and digital solutions. In particular, regions with high growth potential, such as Brazil and Latin America, were positioned as key markets for capital deployment. The need to address capacity constraints, improve operational efficiency, and support decarbonization initiatives creates a strong pipeline of projects. These dynamics reinforce the attractiveness of the sector for both institutional and private investors.

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MATCHMAKING ROUNDS

The matchmaking program was structured into dynamic 20-minute rounds of one-on-one meetings, running in parallel with the presentation sessions. This rotating format allowed participants to continuously alternate between content and business interactions, maximizing engagement throughout the event. The short, focused meeting cycles ensured efficiency and encouraged high-volume interactions among stakeholders. This structure reinforced the event's positioning as a results-oriented platform for deal-making.

Scheduling Methodology

The matchmaking sessions were coordinated through a structured demand-driven scheduling system. Each participating organization was assigned an identification number and invited to indicate the organizations with which they were interested in meeting. Based on these requests, meetings were progressively allocated into the matchmaking rounds according to participants' availability and on-site presence throughout the event. This dynamic coordination model allowed for continuous real-time adjustments, ensuring efficient use of meeting slots and maximizing relevant business interactions. All meetings were conducted in a one-on-one format, with a duration of 20 minutes each, fostering focused and highly targeted discussions among participants.

Profile of Interactions

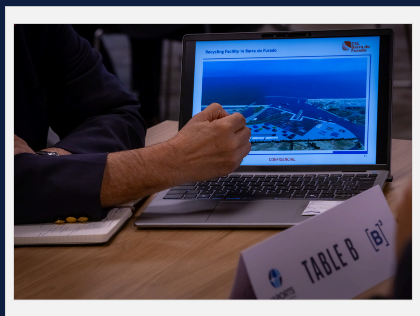
The matchmaking sessions brought together a diverse range of stakeholders, including investors, port authorities, terminal operators, and technology providers.
The interactions reflected a balanced distribution across the ecosystem, with a strong presence of:

- Investors and financial institutions seeking opportunities
- Port authorities and operators presenting projects and demands
- Technology and service providers offering solutions

This diversity enabled cross-sector dialogue and increased the potential for strategic partnerships.

Volume of Meetings

96	Meeting Requested
58	Meetings Realized
19	IAPORTS Members' Meetings
39	International Meetings



Institutional Support

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GOVERNO DO BRASIL
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MATCHMAKING ROUNDS

IAPORTS MEMBERS MEETINGS

IAPORTS members were granted exclusive priority in all matchmaking session scheduling to maximize their networking potential. In instances where requested meetings could not take place due to onsite absences, our team proactively facilitated these connections post-event. This specialized follow-up, transitioning missed physical meetings into direct digital introductions, remains a core benefit reserved for the EAPOR membership circle.

	4Infra	ANP	Graf Consulting	Porto de Santos	Portos do Paraná	PortosRio	PortosRS
Requested	6	3	1	6	0	1	1
Solicited	0	0	1	7	7	3	2
Realized	3	1	1	6	3	1	3
Remaining	3	2	1	3	4	3	0

Several participants expressed interest in connecting with organizations that were not physically present during the matchmaking rounds. As part of the IAPORTS Members ecosystem and its ongoing commitment to fostering strategic connections, these introductions were not discarded and are currently being facilitated post-event as an exclusive member engagement benefit.

VIP RECEPTION BY APEXBRASIL

apex Brasil

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Strategic Objective

The VIP Reception by ApexBrasil was designed as a curated networking moment to complement the formal structure of the Investment Round, providing an exclusive environment for high-level engagement among selected participants.
The reception aimed to foster deeper conversations beyond structured meetings, strengthening relationships, building trust, and enabling more informal yet strategic exchanges among key stakeholders in the port and infrastructure ecosystem.

Participants

The VIP Reception gathered an estimated 20 to 25 selected participants, composed of senior representatives from institutions actively engaged in the event.
This smaller and more controlled setting ensured a high-quality networking environment, allowing for more meaningful and in-depth interactions among attendees.

Participants Profile

The profile of participants reflected a high level of seniority, with a strong presence of:

- C-level executives and directors
- Heads of business units and investment
- Senior representatives from port authorities, operators, and financial institutions

This composition contributed to a decision-maker-driven environment, enhancing the strategic relevance of the interactions and the potential for follow-up actions.

Quality of Interactions

The VIP Reception enabled high-quality interactions among stakeholders from different segments of the ecosystem, including port authorities, operators, investors, and solution providers.
The informal setting encouraged open dialogue and facilitated the exchange of perspectives across sectors and geographies. This environment proved particularly effective in deepening relationships initiated during the matchmaking sessions and in advancing discussions with strategic alignment and long-term potential.

Official Invite for the VIP Reception.

Sent individually to strategic contacts, beyond the original Investment Round guest list.

Institutional Support

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TESTIMONIALS

"supporting initiatives like the IAPORTS Investment Round is directly aligned with our mission to promote Brazil as a strategic destination for international investment."

Carlos Padilha, Head of Investments, apexBrasil (Brazil)

"B3's partnership with IAPORTS in this Investment Round reinforces our commitment to connecting strategic port projects with qualified investors, advancing Brazil's infrastructure investment agenda."

Monica Salles, Relationship and Governance Manager, B3 (Brazil)

"The IAPORTS Investment Round stands out for its ability to bring together technical expertise, strategic vision, and investment capacity in a single platform,"

Luciano Eça, Regional Director, South America, Ports & Terminals, Hatch (Canada)

"Creating opportunities like this is essential to unlocking infrastructure investments"

Casemiro Tércio Carvalho, Partner, 4Infra (Brazil)

COMMUNICATION, MARKETING & OUTREACH

Overall Strategy

The communication strategy for the IAPORTS Investment Round 2026 was designed to position the event as a high-level, invitation-only platform connecting the global port sector with capital.
The approach combined institutional positioning with targeted outreach, leveraging multiple channels to reach a qualified audience. Key channels included:

- Email marketing
- LinkedIn, Instagram, and Facebook
- Direct outreach via WhatsApp groups
- Press and media engagement

This multi-channel strategy aimed to balance visibility, credibility, and conversion.

Email Marketing

Segmentation Strategy and Database Management

The database was structured using a hybrid segmentation model, combining historical relationship data with active prospecting.

The first level of segmentation (Batch 1) included the proprietary database composed of participants from previous editions and IAPORTS members (including CEOs, CFOs, port authorities, and financial institutions).

The second layer of data (Batches 2 through 7) was built through targeted prospecting, mapping the key players in the port sector across 23 strategic countries. To ensure effective communication, the database was filtered by decision-maker profiles and organized geographically to allow for linguistic and contextual customization.

DATABASE OVERVIEW

TOTAL 3555 Contacts

1476 English-Speaking Contacts

1055 Portuguese - Speaking Contacts

989 Spanish-Speaking Contacts

BATCH DISTRIBUTION

Batch 1	Batch 2	Batch 3	Batch 4	Batch 5	Batch 6	Batch 7
1042	177	409	298	329	105	68

Methodological Note

The communication strategy was divided into seven distinct phases, prioritizing relationship-building and targeted prospecting. Phase 1 focused on internal and existing stakeholders, including participants from the previous edition and IAPORTS members (CEOs, CFOs, port authorities, terminal operators, and financial institutions). From Group 2 to 7, the campaign expanded to actively prospect strategic players in the global port sector. This phase covered priority markets in 23 countries, including logistics powerhouses such as Brazil, China, the United States, the Netherlands, and Angola, ensuring the event's international reach.

COMMUNICATION, MARKETING & OUTREACH

IAPORTS
International Association of Port Development

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Email Marketing

Email Frequency and Communication Flow

The relationship strategy was designed with a consistent contact frequency, aiming to maximize open rates and engagement without overwhelming recipients. The strategy involved sending four emails per batch, distributed at two-week intervals (14 days between each send). This timing allowed for continuous tracking of the prospect's journey, from the initial invitation to the final reminders, ensuring prolonged exposure to the event brand throughout the entire pre-production period.

CAMPAIGN EXECUTION - AMOUNT OF EMAILS SENT

Start: February 13th **End: April 8th**

	February	**March**	**April**
English	10	10	5
Portuguese	10	10	5
Spanish	10	23	6

Methodological Note

All contacts within the database were included in the outreach strategy. However, the total number of email sends may vary slightly due to intentional duplication in specific cases, where contacts were re-targeted based on strategic relevance or individual engagement opportunities.

COMMUNICATION, MARKETING & OUTREACH

Press Releases

A structured press outreach strategy was implemented to increase visibility across specialized media. Press releases were distributed to IAPORTS' international media contacts in three languages — English, Spanish, and Portuguese — maximizing global reach and reinforcing the event's international positioning.

159 **Media Contacts Received**

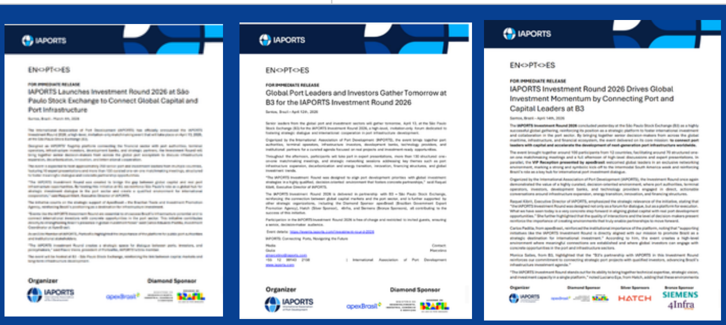
3 **Number of Press Releases**

8

Total number of press releases issued by International Media

March 4th	April 10th	April 14th
6 Website Publications	1 Website Publications	1 Website Publications
3 LinkedIn Publications	0 LinkedIn Publications	0 LinkedIn Publications

Publication Date	Country	Company name
April 14th	Argentina	Actualidad Maritima Portuaria
March 5th	Argentina	Actualidad Maritima Portuaria
March 5th	Italy	Portus 50
March 6th	Panama	Seaview corporate
March 19th	Senegal	Maritimafrica
March 19th	Senegal	Maritimafrica
March 19th	Senegal	Maritimafrica
March 25th	Moldavia	DevelopmentAID



Press Releases Models

Institutional Support

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COMMUNICATION, MARKETING & OUTREACH

Social Media

Linkedin

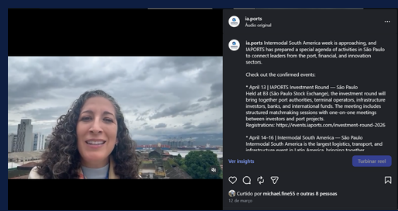
Content was distributed across three language-specific profiles:

- Portuguese (424 followers)
  - 12 posts published
  - Average engagement: 3 likes per post
  - Top-performing posts: Raquel’s video, Hatch post, post-event content
- English (675 followers)
  - 12 posts published
  - Average engagement: 5 likes per post
  - Top-performing posts: Raquel’s video, Hatch, event-related post
- Spanish (96 followers)
  - 12 posts published
  - Average engagement: 2 likes per post
  - Top-performing posts: Hatch and event post

Most liked LinkedIn post

Instagram

- 87 followers
- 5 posts published
- Average engagement: 5 likes
- Top-performing content: Raquel’s video



Most liked Instagram post

WhatsApp & Direct Outreach

WhatsApp was used as a direct communication channel with existing communities:

- Groups:
  - IAPORTS Members (49 participants)
  - IAPORTS News and Updates (279 participants)
- Frequency:
  - Weekly
- Total messages sent:
  - 6 per group
- Approach:
  - Invitation-based communication
- Results
  - Engagement levels were relatively low, suggesting that while WhatsApp is effective for awareness, it may have limited impact on conversion when used as a primary channel.

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COMMUNICATION, MARKETING & OUTREACH

Email

Overall Campaign Performance (IIR 2026)

Average Metrics

- Average Open Rate: ~48–52%
- Average Click Rate: ~5–7%
- Average Hard Bounce Rate: ~4–8%
- Unsubscribe Rate: <1%

Total Emails Sent

83

Access Email Tracker

Category	Item	Details
Overall Averages	Campaign Performance	Open Rate: ~50–54% · Click Rate: ~6–8% · Hard Bounce: ~4–7% · Unsubscribe: <1%
Best Performing Campaign (Engagement)	Invite IIR 2026 EN 2 Batch 3	Feb 26, 2026 · Open: 61.43% · Click: 27.14% · Highest engagement
Highest Open Rate	Invite IIR 2026 EN 1 - Batch 2	Feb 9, 2026 · Open: 70.77% · Peak performance
Best Performing Date	Feb 9, 2026	Opens: 43%–70% · Strong CTR across languages
Second Best Date	Feb 3, 2026	High engagement across all languages · Strong ES and PT CTR
Best Performing Language (Consistency)	English	Open: ~55–60% · Click: ~5–7% · Most consistent
Best Performing Language (Peaks)	Spanish	Open: ~45–52% · Click: up to ~20%+ · Highest peaks
Best Performing Language (Stable)	Portuguese	Open: ~42–50% · Click: ~5–7% · Stable performance
Best Performing Month	February	Highest engagement · Strongest open and click rates
Performance Trend	March → April	Decline in CTR · Slight drop in opens · Audience fatigue
Best Performing Time	Morning (08:30–11:00 AM)	Highest concentration of top campaigns
Secondary Time Window	Early Afternoon (02:00–05:00 PM)	Strong performance in early campaign phase

INSTITUTIONAL PARTNERSHIPS

IAPORTS
International Association of Port Development

Partnership Mapping

The IAPORTS Investment Round 2026 was supported by a selected group of institutional partners, contributing to the positioning and outreach of the event.

- Key partners included:
  - Associação de Terminais Portuários Privados (ATP)
  - Arab-Brazilian Chamber of Commerce
  - Cubo Itaú

These organizations were engaged as part of IAPORTS' broader strategy to expand visibility and strengthen connections across relevant business and institutional ecosystems.

Partner Engagement

Among the institutional partners, the level of engagement varied:

- Arab-Brazilian Chamber of Commerce
  - Contributed through the organization of one interview, supporting visibility and content dissemination.
- ATP and Cubo Itaú
  - No direct activation or measurable engagement was identified during the event.

Conversion into Participants / Leads

No structured tracking was implemented to directly measure the conversion of institutional partnerships into registered participants or qualified leads.
However, the presence of organizations aligned with partner networks suggests a positive, albeit non-quantified, contribution to audience composition.

High-Impact Partnerships

No formal assessment was conducted to identify high-impact partnerships for this edition.
Future editions may benefit from establishing clear KPIs to evaluate partner performance in terms of engagement, visibility, and lead generation.

Institutional Support

ATP
Associação de Terminais Portuários Privados

Câmara de Comércio Árabe-Brasileira

CUBO itaú

Events Official Website

Institutional Support

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CLIPPING

IAPORTS
International Association of Port Development

The IAPORTS Investment Round 2026 achieved significant international media visibility, reflecting the growing relevance of the initiative within the global port and infrastructure ecosystem.
The event generated around 30 media mentions across specialized and institutional outlets, representing an increase of more than 100% compared to the previous edition, which recorded 12 mentions. This growth highlights the expanding global interest in the Investment Round and reinforces IAPORTS' role as a platform for fostering dialogue, investment, and collaboration in the port sector.

Media Outlets/Organizations

- Portus 50 (Italy)
- AMP – Actualidad Marítima y Portuaria (Argentina)
- Seaview Corporate (Panama)
- Academia de Negócios Brasil-Árabe (Brazil)
- Maritimafrica (Africa)
- PortPerformance (Brazil)
- Hatch (Canada)
- DevelopmentAid (Moldavia)
- Open Road Invest (Brazil / South Africa)
- Investissement Quebec (Canada)
- B3 (Brazil)
- 4Infra (Brazil)
- Tecnologia Portuária (Brazil)
- IAPORTS (International)

Media Partnership Analysis

A proactive media engagement strategy was implemented through direct, personalized email outreach to key contacts, supported by two structured follow-ups per outlet to reinforce visibility and drive coverage of the event.

Our media partners

Project Cargo Weekly	0 posts
TV BE News	0 posts
MaritimAfrica	6 posts
Actualidad Maritiam y Portuaria	3 posts
Seatrade Maritime News	0 posts

View Full Clipping

27 Total Mentions

8 Countries released

10 National Publications

17 International Publications

16 LinkedIn Posts

11 Website Posts

1 Instagram Posts

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GOVERNO DO BRASIL DO LADO DO POVO BRASILEIRO

CLIPPING

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Publication Date	Country	Company name	Publication Date	Country	Company name
March 5	Italy	Portus 50	March 25th	Moldavia	DevelopmentAID
March 5	Argentina	Actualidad Maritima Portuaria	April 10th	Brazil	Hatch
March 6	Panama	Seaview corporate	April 14th	Argentina	Actualidad Maritima Portuaria
March 6	Argentina	Actualidad Maritima Portuaria	April 15th	Brazil	Tecnologia Portuaria
March 17th	Brazil	Academia de Negócios Brasil-Árabe	April 16th	Canada	Investissement Quebec
March 19th	Senegal	Maritimafrica	April 16th	Brazil	B3
March 19th	Senegal	Maritimafrica	April 16th	Brazil	4Infra
March 19th	Senegal	Maritimafrica	April 16th	Brazil	Hatch
March 19th	Senegal	Maritimafrica	April 21st	Brazil	Open Road Invest
March 19th	Senegal	Maritimafrica	April 21st	South Africa	Open Road Invest
March 20th	Brazil	PortPerformance	April 22nd	Canada	Investissement Quebec
March 20th	Brazil	PortPerformance	April 26th	Brazil	IAPORTS
March 25th	Canada	Hatch	April 29th	Canada	Investissement Quebec
March 25th	Canada	Hatch			

TESTIMONIALS

"Open Road participated in the IAPORTS Investment Round 2026 at B3, identifying robust port projects and strategic synergies during the panel discussions and matchmaking sessions. We congratulate the organizers on the high technical caliber of the event."

João Pedro Demore, Open Road Invest (Brazil)

"It was a pleasure to participate in an event that brought together the most prominent figures in the Brazilian port sector. In addition to the panel discussions, the meeting format chosen by the participants themselves was a major highlight, as it fostered genuine dialogue rather than just casual networking in the hallways. The impeccable organization, excellent food, and fantastic atmosphere at B3 made the experience truly enjoyable."

Renan Carvalho, Investment Officer (International)

"Working on port development in emerging markets globally, I truly valued IAPORTS' investment round. The event offered a great opportunity to take the pulse of the Brazilian and international port community, to gauge what their priority needs are at the moment, and to inform them about the financial and technical support the World Bank can offer. The most valuable was the personal, direct interaction with port decision-makers from the Global South and being able to speak face-to-face to our (potential) partners."

Dominik Englert, Senior Transport Lead, World Bank (International)

"The IAPORTS Investment Round 2026 served as a strategic platform for strengthening international ties and generating concrete investment opportunities in the port sector.
The participation of the National Port Authority of Uruguay provided a solid and relevant perspective for the development of collaborative initiatives, in addition to facilitating direct contact with port authorities in Brazil."

Ana Rey, Commercial Director, Administración Nacional de Puertos (Uruguay)

GROWTH AND EVOLUTION

IAPORTS
International Association of Port Development

The growth between editions reflects not only increased participation, but also deeper engagement and stronger alignment between capital and port infrastructure opportunities.

	2025 EDITION	2026 EDITION
REGISTRATIONS	61	180
PARTICIPANTS	+60	92
MATCHMAKING SESSIONS	47	58
INTERNATIONAL MEDIA COVERAGE	12	28
COUNTRIES REPRESENTED	5	12
PARTNERSHIPS	3	9

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