



Partner Pricing Guide

2026 EDITION

PRIVATE & CONFIDENTIAL · APPROVED PARTNERS ONLY

HOUSTON · DALLAS · AUSTIN · TEXAS

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INTRODUCTION

This guide is for you.

This pricing guide is provided exclusively to approved Dynamic Celebrations referral partners. It is intended to help you have confident, informed conversations with clients you are considering referring to our team. Each section covers what makes our service distinct in the Texas market, followed by full package details and pricing. Please treat this document as private and not for public distribution.

YOUR REFERRAL REWARDS AT A GLANCE

DJ SERVICES

\$500

per confirmed booking

YOU RECEIVE

\$500 paid after client books

YOUR CLIENT RECEIVES

\$500 applied to their DJ package

PHOTO BOOTH SERVICES

\$250

per confirmed booking

YOU RECEIVE

\$250 paid after client books

YOUR CLIENT RECEIVES

\$250 applied to their booth experience

NOTE Rewards are paid within 30 days after the referred client signs their contract and completes initial payment. There is no cap on the number of referrals you can send.



WEDDING DJ AND MC SERVICES

Why Couples Choose Dynamic Celebrations Over Every Other DJ Company in Texas.

Most DJ companies hand a couple a playlist form and show up on the day. We approach a wedding differently — as a full entertainment experience built around your client's guests, their room, and the exact outcome they are trying to create. Here is what makes that different in practice.

1 DJ University — The Only Patented DJ Training Program in the Industry

Every Dynamic Celebrations DJ completes our proprietary ten-week training curriculum before ever performing a solo event. DJ University is an internationally used, patented program. No other company offers structured training at this level. Your clients are not getting a hobbyist with a laptop. They are getting a trained professional who has been tested before they ever touch a microphone on a real wedding.

2 One Wedding Per Date Per Team — Full Focus, Every Time

Our teams do not split across multiple events on the same day. The people assigned to your client's wedding are exclusively focused on that one reception. No divided attention, no rushed setups, no comparing two dancefloors at once. This is a deliberate operational choice that most companies in this market do not make.

3 The DJ Is Also the MC — One Voice, One Vision, All Night

Introductions, toasts, announcements, transitions, energy direction, and crowd reading are all handled by the same person managing the music. There is no handoff, no miscommunication between a DJ and a separate emcee, and no moment where the room loses direction. One professional owns the night from first dance to last song.

4 Structured Pre-Event Planning Through the Vibo Platform

Every client builds their event inside Vibo, a professional planning platform that captures their timeline, must-play songs, do-not-play lists, and music preferences before the DJ ever arrives. The team walks in prepared — not learning the couple's taste for the first time at setup.

5 4.9 Stars · 300+ Texas Events · CBS, ABC, NBC, and FOX Recognition

Consistently reviewed across Google, The Knot, WeddingWire, and Zola. Featured on four major television networks. When a referred client does their own research before calling us, they find a company that looks exactly as good as the introduction you gave them.

WEDDING DJ AND MC — PACKAGE PRICING

Three Packages. One Team. One Focus.

Every package is performed by a team reserved exclusively for your client's date. Pricing is per event, not per hour, and includes full DJ and MC service.

COUPLES' FAVORITE

The Unforgettable Night

Ceremony + Reception + Full Experience

\$4,500

As low as \$375/mo with financing

- Unlimited DJ and MC coverage until venue closes
- Cocktail hour music included
- Full vendor coordination
- Unlimited planning support, meetings, and calls
- Ceremony audio with wireless microphone coverage
- Full uplighting and dance floor FX
- On-site backup equipment protection
- Custom entertainment blueprint and timeline

Partner note: For \$1,000 more than The Signature Experience, clients add ceremony coverage, lighting, vendor sync, and backup protection. Most couples choose this once they understand what is and is not included below.

MOST BOOKED

The Signature Experience

Reception + Cocktail Hour

\$3,500

- Up to 6 hours of reception DJ and MC coverage
- Personalized planning strategy session
- Reception direction and MC guidance
- Cocktail hour music coverage
- Planning app access and music curation

Partner note: Strong choice for couples still deciding on the full package. Cocktail hour included. No ceremony, lighting, or on-site backup at this tier.

INTIMATE EVENTS

The Celebration

Reception Only

\$1,995

- Up to 4 hours of reception DJ and MC coverage
- Planning app access and music preferences
- Confident MC support for key moments
- Professional reception sound system
- Guided reception flow and announcements

Partner note: Best for intimate receptions under 100 guests. Clean entry point that often leads to an upgrade conversation once clients see the full comparison.



PHOTO BOOTH SERVICES

Six Distinct Experiences. One Professionally Attended Team.

A photo booth is either the most talked-about element of a reception or something guests walk past and forget. What separates ours is the team behind it, the range of experiences available, and the only package in our market that operates two booths simultaneously at the same event.

1 Professional Attendants on Every Booth — Not a Drop-Off Rental

Every Dynamic Celebrations booth comes with a trained, professional attendant from setup through breakdown. Guests never have to figure out the equipment on their own. The attendant keeps the energy up, manages the line, and handles any issue before it disrupts a moment.

2 Six Distinct Experiences — Not One Generic Booth

The Collection, Keepsake Print, Glam, 360 Hype Booth, Roaming Party Cam, and Social Share Digital. Each is a genuinely different experience designed for a different guest interaction style and event type. Clients choose based on their crowd, not just their budget.

3 The Collection — Two Simultaneous Booths, Only Available Through DC

No other company in our Texas markets offers two full photo booth experiences running at the same time at the same event. The Collection covers cocktail hour and reception simultaneously with a multi-attendant team, and is the only package that includes a fully custom backdrop built around the client's wedding aesthetic.

4 Integrated With DJ Package — One Team, One Timeline, Zero Gaps

When a client books both DJ and photo booth services through Dynamic Celebrations, there is one team managing both. The booth attendants and the DJ coordinate directly so guest flow, energy, and transitions between dinner, dancing, and booth time are seamless. Two vendors operating separately can never produce that result.

PHOTO BOOTH SERVICES — PACKAGE PRICING

Six Experiences. Every Package Professionally Attended.

All packages run up to 3 hours and include custom overlays, instant digital sharing, and a live event gallery. Every booth is professionally attended from setup through breakdown.

MOST REQUESTED The Collection Any 2 Booth Experiences · Up to 3 Hours \$1,995 •Two booths running simultaneously •Mix and match any two booth types •Custom backdrop — exclusive to this package •Multi-attendant team for both experiences •Covers cocktail hour and reception separately •Custom prints, live digital gallery, instant sharing Partner note: For \$300 more than the Glam Booth alone, clients get two experiences, two spaces covered, and the only custom backdrop available. The easiest upgrade sell.		
EDITORIAL The Glam Booth Editorial Glam Capture \$1,695 •Premium studio lighting for editorial look •Custom overlays and tailored styling •Instant digital sharing and live gallery Best for weddings and upscale corporate events where beauty-forward aesthetic matters.	HIGH ENERGY The Hype Booth 360 Video Experience \$1,495 •360 slow-motion video for every guest •Fully customized overlays •Instant text and social sharing Draws a crowd, creates energy. Best for high-energy receptions and younger demographics.	
CLASSIC The Keepsake Prints + Digital Sharing \$1,195 •Unlimited 2x6 strip or 4x6 prints on-site •Digital copies via text and email •Works for every age group Physical prints guests actually keep. Universal appeal across all generations.	ROAMING Roaming Party Cam Handheld Roaming Booth \$995 •Attendant roams the room capturing guests •Boomerangs, GIFs, and candid moments •Instant sharing and live event gallery Great add-on conversation. Low entry point, often paired with Keepsake via The Collection.	DIGITAL Social Share Digital Only \$895 •Unlimited digital photos, GIFs, boomerangs •Live gallery and instant sharing •Studio-style lighting, no prints Easiest yes for budget-conscious clients. \$250 referral reward still applies.



OFFICIANT SERVICES

A Licensed Officiant Who Is Also a Trained DJ and MC.

Most officiants and DJs operate entirely separately and meet for the first time on the day of the wedding. Dynamic Celebrations closes that gap. Our officiants are licensed Texas marriers who are also trained in DJ and MC performance — which means ceremony and reception are in complete coordination from the start.

1

Licensed Texas Marriers Who Understand Performance

Our officiants are legally authorized to solemnize marriages in Texas and carry the training background of our full DJ and MC program. They understand timing, microphone presence, crowd awareness, and emotional pacing in a way that a standard officiant does not. Ceremonies feel confident, warm, and professionally led from the first word to the final vow.

2

Single Team Coordination Eliminates the Ceremony-to-Reception Gap

When a couple books an officiant and a DJ through Dynamic Celebrations, both services are coordinated internally. There is no separate call between an officiant and a DJ who have never worked together before. The timeline, the music cues, the microphone handoff, and the transition into cocktail hour are all planned as one seamless sequence.

3

Ceremony Audio Handled by the Same Team

Wireless lapel and handheld microphones for the officiant, wireless microphone for vow exchanges, dedicated ceremony speakers at the right volume for every guest in the space. Not a separate AV rental. Not something the couple has to coordinate. The team that runs the reception runs the ceremony audio too.

4

Fully Customized Scripts — Never a Generic Template

Every ceremony script is built around the couple — their story, their tone, and the exact emotion they want the room to feel. We do not recycle language. We do not show up with a clipboard and a standard structure. The couple approves every word before the day arrives.

OFFICIANT SERVICES — PACKAGE PRICING

Three Packages for Every Ceremony and Occasion.

All packages include a fully customized ceremony script and legal filing. Our officiants are licensed Texas marriers with DJ and MC training backgrounds.

MOST POPULAR The Full Ceremony Full Wedding with Rehearsal Attendance •Full wedding ceremony •Custom ceremony script •Legal filing included •Rehearsal attendance and walkthrough •Personalized vows coordination Partner note: The preferred choice for most wedding couples. Pairs seamlessly with The Unforgettable Night DJ package for complete single-team coordination across the full day.	\$595
ELOPEMENTS The Ceremony Elopements, Intimate Weddings, Vow Renewals •Fully customized ceremony script •Legal filing included •Rehearsal guidance •No guest count minimum Partner note: Strong entry point. Clients planning intimate ceremonies often expand to full DJ packages once they see the full team's capabilities.	\$375
MEMORIAL Celebration of Life Memorials and Life Tributes •Warm, dignified service for life tributes •Same professionalism as all DC events •Fully customized to honor the person Partner note: Handled with exceptional care and sensitivity. Please reach out to our team directly before referring this service so we can prepare thoughtfully.	\$495
BUNDLE OPPORTUNITY Clients who book an officiant alongside DJ services benefit from single-team coordination across the full day. One contact. One team. One vision. This is a genuinely differentiated offering in the Texas wedding market and an easy conversation to open once a client has already committed to DJ services.	

CONTACT AND REFERRAL NOTES

Reach Our Team Any Time. We Are Here to Help.

If you have a question about a specific client situation, a referral in progress, or anything else before making an introduction, reach out directly. We would rather answer a question upfront than have a referral fall through the cracks.

EMAIL

info@dynamiccelebrations.com

For referral questions, event details, or anything else. We respond within one business day.

CALL OR TEXT TOLL-FREE

(866) 540-0866

Available Monday through Saturday, 9am to 8pm.

HOUSTON

(346) 489-3572

Local Houston and Southeast Texas market line.

DALLAS

(469) 281-9434

Local Dallas and DFW market line.

AUSTIN

(512) 628-4656

Local Austin and Central Texas market line.

SCHEDULE A CONSULTATION

dynamiccelebrations.com/consultation

Direct your referred clients here to book a consultation and lock in their date.

Your Referral Link Is What Makes It Official.

- ✓ Share your unique link or personal code **before** your client contacts us. Once they are in our system, the referral can only be credited if your link or code is on file.
- ✓ Referrals submitted without a link or code may not be honored. **Use your link every time.**
- ✓ Client credits are applied **automatically at the time of booking**. They do not need to ask for it.
- ✓ Your reward is paid within **30 days** after the client signs and completes their initial payment.