

JUAN ROJAS

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PROFESSIONAL SUMMARY

Versatile and results-driven professional with experience spanning aerospace and defense, supply chain management, procurement, program coordination, production operations, customer service, education, and community leadership. During nearly six years at Lockheed Martin, supported major aerospace programs including the F-16, F-22, F-35, and C-130 through subcontract management, supplier negotiations, cross-functional collaboration, cost and schedule analysis, and process improvement. Earlier supply-chain experience with Genco ATC Logistics provided hands-on exposure to production-line replenishment, material handling, and warehouse operations.

My background also includes leadership, training, customer service, nonprofit operations, and education through roles with the YMCA, Catholic Charities, ALDI, and the University of North Texas. In addition, I serve in leadership and volunteer capacities at Mercy Culture Church and am a graduate of its two-year Spiritual Leadership School. Known for being adaptable, dependable, organized, and solutions-oriented, I bring a combination of analytical thinking, operational experience, emotional intelligence, and a commitment to excellence. Bilingual in English and Spanish, with a passion for continuous growth, meaningful work, and helping teams achieve their goals.

PROFESSIONAL EXPERIENCE

LOCKHEED MARTIN – Fort Worth, TX

Control Account Manager | July 2022 – July 2024

- Managed control accounts supporting F-35 production tooling, ensuring alignment with budget, schedule, and performance targets.
- Partnered with engineering, manufacturing, and planning teams to coordinate project execution across multiple stakeholders.
- Applied Earned Value Management (EVM) principles to track cost and schedule performance, identify risks, and support mitigation strategies.
- Delivered regular program status updates and analysis to leadership, supporting informed decision-making.
- Managed competing priorities while maintaining accurate program data, documentation, and performance information.
- Identified and implemented process improvements to enhance efficiency, communication, and visibility across control accounts.

Subcontract Management Associate | Nov 2018 – July 2022

- Procured airframe commodities across F-16, F-22, F-35, and C-130 programs, managing multi-million-dollar procurement portfolios.
- Prepared and managed purchase orders and subcontract documentation in compliance with FAR, DFAR, and TINA regulations.
- Negotiated pricing, delivery schedules, and contract terms with suppliers to optimize cost, quality, and performance.
- Evaluated supplier proposals and supported source selection and procurement decisions.
- Coordinated with internal stakeholders and external suppliers to define requirements and ensure timely procurement execution.
- Maintained detailed procurement records and tracked supplier performance using SAP, P2P, PDM, JDL, OARS, and Rapid Response.
- Led and contributed to process improvement initiatives that reduced lead times and increased operational efficiency.

ALDI – Fort Worth, TX**Store Associate** | Dec 2017 – Nov 2018

- Delivered high-quality customer service in a fast-paced retail environment.
- Supported daily store operations including inventory management, merchandising, stocking, and maintaining organized work areas.
- Assisted management with displays, price changes, product launches, and other operational projects.
- Trained and supported new associates to promote consistent service and teamwork.

CATHOLIC CHARITIES – Fort Worth, TX**VITA Intake Coordinator** | Jan 2017 – Apr 2017

- Conducted client intake interviews and managed confidential financial documentation with accuracy and discretion.
- Coordinated volunteers and supported tax-assistance operations to maintain an efficient client experience.
- Set up and organized equipment and materials for tax assistance sessions.
- Earned IRS Advanced Certification in tax preparation and compliance.

YMCA – Fort Worth, TX**Child Watch & Youth Zone Staff Lead / Sports Head Official** | Dec 2015 – Nov 2016

- Supervised youth programs and maintained safe, structured, and engaging environments for children and families.
- Trained and mentored staff and sports officials, helping establish consistent standards and expectations.
- Communicated with staff, parents, members, and participants to resolve issues and maintain positive relationships.
- Officiated multiple sports and managed conflicts while promoting safety, fairness, and sportsmanship.

UNIVERSITY OF NORTH TEXAS – Denton, TX**Spanish Teaching Assistant** | Sep 2015 – Mar 2016

- Assisted professors with introductory Spanish courses, including grading, course materials, and student communication.
- Served as a liaison between faculty and students, answering questions and helping resolve academic concerns.
- Posted grades, assignments, and course materials through Blackboard.

GENCO ATC LOGISTICS – Fort Worth, TX**Line Replenishment Team Member** | May 2012 – Aug 2012

- Supported production operations by replenishing materials on assembly lines to help maintain continuous production flow.
- Changed out materials on production lines while carefully verifying materials to prevent mix-ups and maintain accuracy.
- Performed warehouse organization and housekeeping duties, including material-area cleanup, trash removal, workstation cleaning, and wrapping pallets.
- Worked as part of a team in a production-focused environment where safety, organization, accuracy, and timely material movement were essential.

EDUCATION**UNIVERSITY OF NORTH TEXAS – Denton, TX****Bachelor of Arts, Psychology & Spanish (Double Major)** | Sep 2013 – May 2015*Magna Cum Laude* | GPA: 3.89**TARRANT COUNTY COLLEGE – Fort Worth, TX****Associate of Arts, Texas Core Curriculum** | Sep 2011 – May 2013*Magna Cum Laude* | GPA: 3.70

MERCY CULTURE SPIRITUAL LEADERSHIP SCHOOL – Fort Worth, TX

Certificate of Completion | Sep 2024 – May 2026

Year 1: 93.97% | Year 2: 97.9%

- Completed a two-year leadership development program focused on leadership, communication, servanthood, discipline, biblical foundations, and personal growth.

LEADERSHIP & COMMUNITY EXPERIENCE

MERCY CULTURE CHURCH – Fort Worth, TX

Belong Español Stakeholder | Apr 2026 – Present

- Champion and develop leaders within the team to strengthen outreach and discipleship within the Latino community.
- Lead prayer and outreach-equipping activities while supporting the development and follow-up of new disciples.
- Help cultivate a welcoming, organized, and service-oriented environment for participants and volunteers.

Belong Guest Experience Lead | Apr 2024 – Apr 2026

- Led setup and breakdown for weekly discipleship gatherings, ensuring an organized and high-quality guest experience.
- Coordinated communication during gatherings to ensure smooth execution and effective team collaboration.
- Empowered and supported serve team members by delegating responsibilities and helping teams operate effectively.

Conference, Kids Ministry & Greeting Team Volunteer | Aug 2024 – Present

- Supported church conferences and special events through setup, logistics, guest service, and event support.
- Served in Kids Ministry by assisting with classroom preparation and creating a safe and welcoming environment for children.
- Served on the greeting team, helping create a positive first experience for guests and members.

TECHNICAL & PROFESSIONAL SKILLS

Software & Systems: Microsoft Office Suite (Word, Excel, PowerPoint, Outlook), SAP, P2P, PDM, JDL, OARS, Rapid Response, BLCRLite, Editor, MyCAS, IMPACTS, APTS, Blackboard

Procurement & Program Management: Procurement & Subcontract Management, Earned Value Management (EVM), Cost & Schedule Analysis, Project & Program Coordination

Communication & Operations: Supplier & Stakeholder Communication, Process Improvement, Event & Logistics Coordination, Documentation & Data Management

ADDITIONAL STRENGTHS

- Bilingual: English & Spanish
- Strong written and verbal communication
- Highly organized and detail-oriented
- Proven ability to work in team-based environments
- Quick learner with new systems and tools