

From: Gilbert Capistrano [<mailto:gilbert.capistrano@retail-me.net>]

Hi Salim,

Attached herewith Virgin KSA commercial registration copy. We preferred on consignment terms if it's possible otherwise 60 days credit terms with 50% margin. If 60 days credit terms just in case we have slow moving items after 2 months from the date of receiving the stocks we prefer to issue a discount, like for example 10% and you will send us credit note for the price difference as your contribution.

About the shipping, I've asked the advice from our trusted forwarder what are the shipping requirements since the commodities need special handling while in transit and once arrived at Jeddah airport also it's classified as dangerous goods, therefore we would like to know your thoughts. Which is better, you'll be in charge for shipping or our nominated forwarder will take care for collection from your location up to our Jeddah warehouse?

Moreover, we need an advance copy of all the shipping documents and MSDS (Material Safety Data Sheet) so we can apply a DGR letter to Saudi Customs.

Regards,



Gilbert F. Capistrano

Logistic Assistant

From: Gilbert Capistrano [<mailto:gilbert.capistrano@retail-me.net>]

Hi Salim,

Please see our reply in red.

In Summary:

1. Please confirm the European Certificate certified by the Chamber of Commerce is the one that you need (**confirmed**)
2. Date by which order is required by you (**1st week of May to be in stores**)
3. Whether you want to add the Black Marble candle to your order, if so, by how many (**not to add in the order, might be added on the next order**)

Regards,



Gilbert F. Capistrano

Logistic Assistant



Gilbert Capistrano

BB Designs USA - Freight invoice



BB Designs - Freight Cost Invoice.pdf
.pdf File

Dear Sir,

Please see attached freight invoice of BB Designs USA for your approval.

Breakdown of fees:

Item	Total	Remarks
Air Freight	SR 6,582	\$ 2.70 x 650 weight = \$17,500 x 3.75
Ex-Work	SR 957	Docs \$45 + AES \$25 + COO \$150 + Courier \$35 = \$255 x 3.75
Delivery Order	SR 385	See attached delivery order invoice of Saudia Cargo
Customs Duty	SR 2,136	See attached Saudi Customs invoice
Clearance and Delivery	SR 1,500	No invoice as usual
Consultant for Lab	SR 2,000	No invoice as usual (for laboratory testing)
Grand Total	SR 13,560	

Yasser's Quotation:

Air	\$2.00/kg all in
Pickup	\$0.50/kg
Transfer	\$0.20/kg
Total	\$2.70

Doc	\$45.00
AES	\$25.00
COO	\$150.00
Courier	\$35.00
Total	\$255.00

Regards,



Gilbert F. Capistrano

Logistic Assistant

To: Gilbert Capistrano
Cc: Angela Lonardo
Subject: FW: Sharikat al Matajer

Good morning Gilbert,

We would really like to ship all five of your orders next week. Please note that we are closed on Monday, 5/25.

If you'd like all five orders palletized separately, the dimensions are as follows:

PO# 201 – 5 cartons/122 lbs. – One pallet, 40x48x30

PO# 220 – 3 cartons/63 lbs. – One pallet, 40x48x24

PO# 203 – 5 cartons/124 lbs. – One pallet, 40x48x68

PO# 202 – 5 cartons/117 lbs. – One pallet, 40x48x67

PO# 204 – 9 cartons/214 lbs. – One pallet, 40x48x78

Dear Gilbert,

Please find below revised charges for Virgin KSA shipment from Aramex .

Approx. total charges = AED 3650.00 + Duty Charges at destination (based on 1,227.00kg) volumetric weight

Previous quotation was at AED 1703.10 + Duty Charges at destination (based on 572.00 kgs.) Gross weight .

Please advise to proceed further.

Regards,
ASLAM

From: Gilbert Capistrano [<mailto:gilbert.capistrano@retail-me.net>]

Dear Sophie,

Please proceed with TNT with approximate freight cost of AED 2,419.22. For your delivery kindly find the below Virgin main warehouse address and contact:

Sharikat Al Matajer Al Koubra Al Mahdoudah

Saleh Bin Ibrahim Al Zahre

Al-Manar, Jeddah 23467

Contact Person: Hassan Khalaf

Mobile: 00966 567156535

Please keep us on track once the shipment has moved.

Regards,



Gilbert F. Capistrano

Logistic Assistant