CLIENT CASE STUDY · REVERSE MORTGAGE / HEALTH TRANSITION · CARSON, CA · LOS ANGELES COUNTY

He Didn't Need a Real Estate Transaction. He Needed Peace of Mind.

LOS ANGELES COUNTY

THE SITUATION

This homeowner in Carson, CA was facing one of the most difficult chapters of his life. His health had declined to the point where living alone was no longer sustainable — and his property, which needed a full renovation, had a reverse mortgage attached to it.

He knew something had to change. But the traditional path — listing the home, dealing with repairs, hosting open houses, letting strangers walk through his space — felt overwhelming and invasive. In his condition, it simply wasn't something he could face.

What mattered most to him wasn't maximizing the sale price. It was finding somewhere safe, comfortable, and close to his family — somewhere he could bring his pet. What he needed was peace of mind, not a real estate transaction.

> *"Many people in situations like his believe they have no options left. He thought the reverse mortgage, the repairs, and his health had closed every door. They hadn't."*

BY THE NUMBERS

Zero	Zero	Equity Saved	1–2 mo.
Repairs required from the seller	Open houses or strangers in the home	Discovered & preserved for the seller	First contact to closed deal

WHAT WE DID

We started by doing something most people in his situation never get — a careful, honest review of everything. The reverse mortgage, the property condition, the equity position. What we found changed the entire picture.

He still had equity in the property. Equity he didn't know was there.

From there, we structured a solution built entirely around his needs — not ours. No repairs. No open houses. No added stress. A fully private process that let him stay in control of his home and his dignity right up until closing.

We helped him identify and transition into an assisted living facility close to his family — one that offered daily meals, professional care, and round-the-clock support. And importantly, one that welcomed his pet.

Sometimes real estate isn't about buying or selling homes. It's about helping people through life-changing moments with the dignity and compassion they deserve.

THE OUTCOME

Repairs required:	None — sold as-is, no work required from the seller
Open houses:	None — fully private process, no strangers in his home

Equity discovered:	Yes — a careful review revealed equity he didn't know he had
Transition support:	Assisted with placement into an assisted living facility near family
Pet accommodation:	Found a facility that accepted his beloved pet
His daily life now:	Daily meals, care, support, and family nearby
Timeline:	1–2 months from first contact to closed deal

If you or someone you know is in a similar situation

Health challenges, reverse mortgages, and properties that need work don't have to mean losing your equity or your dignity. There are solutions that work around all of it — solutions that put your comfort and your future first.

You don't have to take on repairs. You don't have to deal with open houses. You don't have to figure this out alone.

The right help makes all the difference.

- ✓ We work with homeowners facing health transitions, reverse mortgages, and inherited properties
- ✓ No repairs, no open houses, no stress — we handle everything
- ✓ We help identify equity that sellers often don't know they have
- ✓ We assist with transition planning including assisted living placement
- ✓ We operate across Riverside, San Bernardino, Orange, and LA County

Ready to talk through your situation?

hundrdhomes.com

** Homeowner name withheld for privacy. Story shared with permission. Results vary based on individual circumstances.*