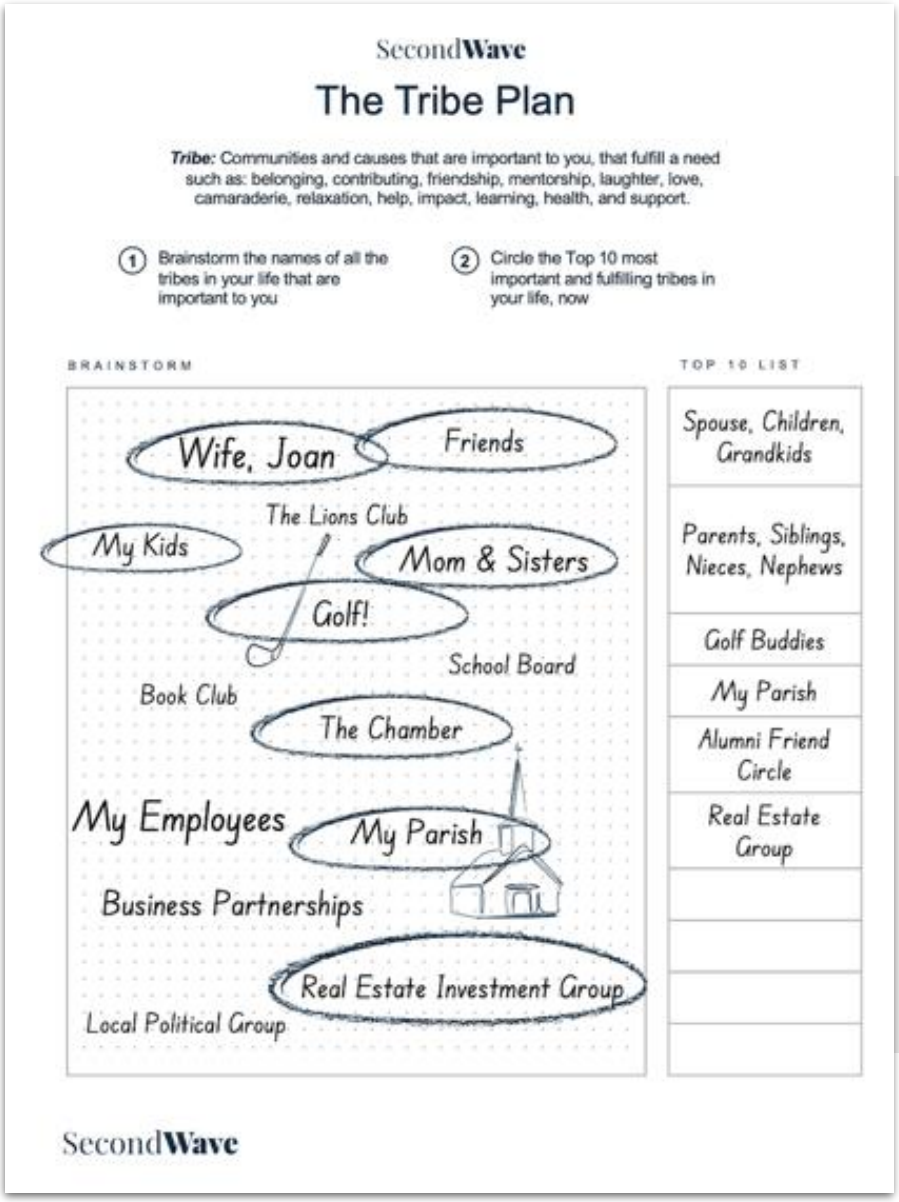
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Tribe Guide

Your Tribes are your communities. They are the groups of people and organizations, large and small, that mean the most to you and have the greatest opportunity for impact. Within the Tribe Plan exercise, consider the Tribes you value in your life now. Brainstorm a list on page 1.



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The Tribe Plan

Tribe: Communities and causes that are important to you, that fulfill a need such as: belonging, contributing, friendship, mentorship, laughter, love, camaraderie, relaxation, help, impact, learning, health, and support.

1. Brainstorm the names of all the tribes in your life that are important to you
2. Circle the Top 10 most important and fulfilling tribes in your life, now

BRAINSTORM

Wife, Joan
Friends
The Lions Club
My Kids
Mom & Sisters
Golf!
School Board
Book Club
The Chamber
My Employees
My Parish
Business Partnerships
Real Estate Investment Group
Local Political Group

TOP 10 LIST

Spouse, Children, Grandkids
Parents, Siblings, Nieces, Nephews
Golf Buddies
My Parish
Alumni Friend Circle
Real Estate Group

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Consider the following questions as you ponder:

How is your life about to change vis-a-vis your relationship to community?

Will anything stay the same?

What, for you, creates a sense of belonging?

Where do you feel a sense of belonging?

In which ways is community like a business?

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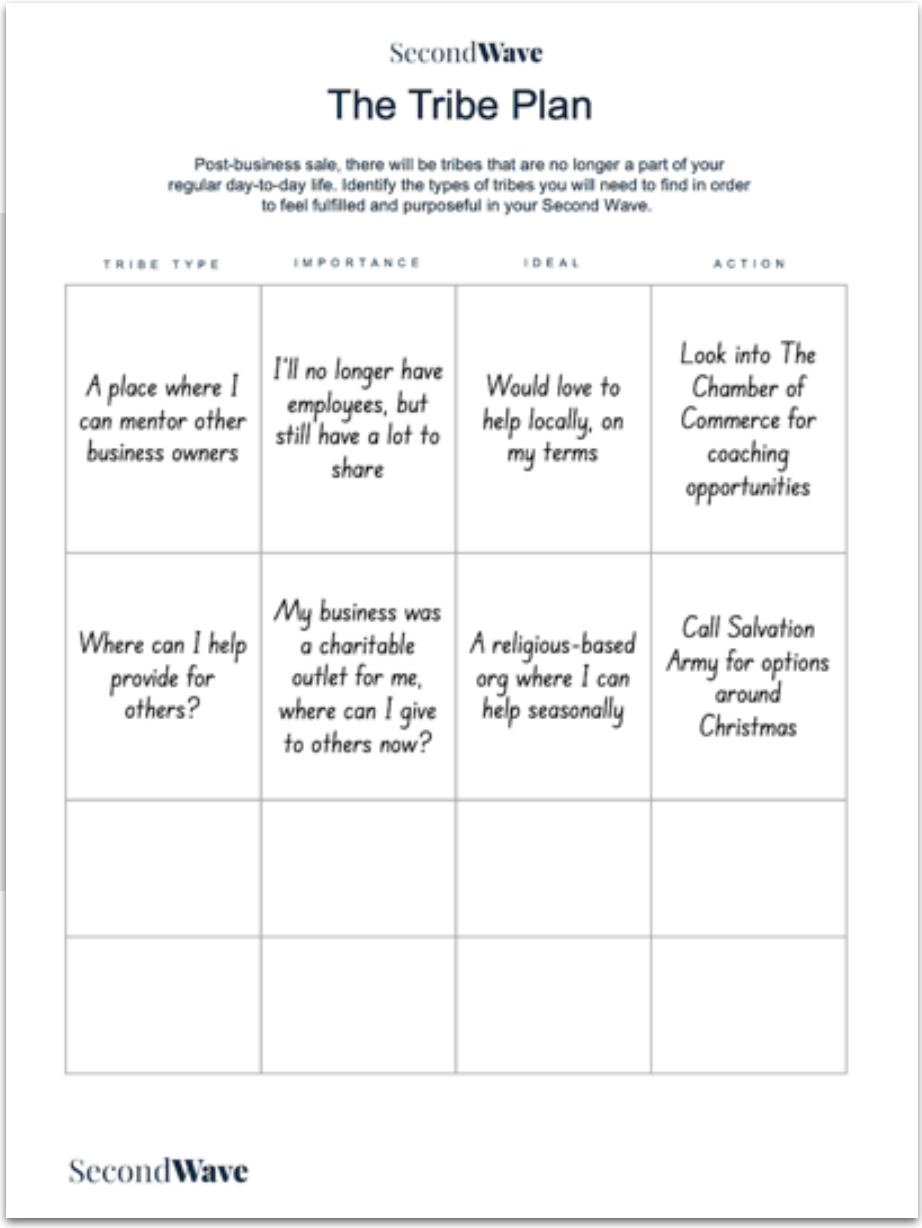
Tribe Guide

On page 2 of The Tribe Plan exercise, consider your opportunities for finding or forming new tribes in your SecondWave Life™. As you think about this, consider the following questions:

Where can you find people with common values?

What is a community with whose goals and beliefs you identify?

What are the ideas you enjoy thinking and talking about, and the books you enjoy reading, and where can you find others who are interested in similar things?



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The Tribe Plan

Post-business sale, there will be tribes that are no longer a part of your regular day-to-day life. Identify the types of tribes you will need to find in order to feel fulfilled and purposeful in your Second Wave.

TRIBE TYPE	IMPORTANCE	IDEAL	ACTION
A place where I can mentor other business owners	I'll no longer have employees, but still have a lot to share	Would love to help locally, on my terms	Look into The Chamber of Commerce for coaching opportunities
Where can I help provide for others?	My business was a charitable outlet for me, where can I give to others now?	A religious-based org where I can help seasonally	Call Salvation Army for options around Christmas

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Tribe Guide

On page 3 of The Tribe Plan, you'll put it all together. You'll list all your current and future tribes in your SecondWave Life™. Identify why that Tribe is so important to you: what are you giving, getting, or improving by being a part of it? Then consider your ideal: what do you want for or from each Tribe? Finally, list your actions that will get you moving in the right direction.



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The Tribe Plan

1. Transfer the names of your Top 10 Tribes to this sheet.
2. Describe the importance of the tribe (why it's on your list).
3. What is your ideal relationship with this tribe?
4. Is this a tribe in your life post-business sale?
5. What action will lead to that ideal relationship?

TRIBE NAME	IMPORTANCE	IDEAL	ACTION
Spouse, Children, Grandkids	Joan & the kids keep me going	It's my turn to support their dreams	Ask Joan about what she wants in our Second Wave
Parents, Siblings, Nieces, Nephews	I'd like to share my good fortune with them	All my nieces & nephews are supported after high school	Talk to Mark about setting up a trust for college
Golf Buddies	Golfing helps my sanity & I get good ideas from friends	Always make Thursday tee time	Invite George to play with our group
My Parish	My faith is at the center of my heart	Be more involved in the Parish's outreach programs	Find out what the programs are
Alumni Friend Circle	My friends know me and tell me the truth	Meet more often	Call Sammy & schedule a gathering for next month
Real Estate Group	Growing my investment portfolio is fun & I keep learning	I'd like to grow my portfolio by 10% next years	Look into current opportunities
Chamber of Commerce	Ability to mentor, teach, present to businesses	I'd like to speak at one of the events in the spring	Reach out to Barb for a meeting
Salvation Army	Faith-based and affects our local community	Set up the Christmas Shop for families to choose children's gifts	Put the dates on my calendar

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Once you have your Actions listed, we recommend you book those actions into your calendar or personal to-do list while you are clear about the purpose and have the momentum.

The Tribes you choose may nourish you, inspire you, teach you, and allow for you to share your talents to make an impact on others.

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