

To Whom It May Concern:

It is an absolute pleasure for me to recommend Jenny Carlson. I have had the privilege of working closely with Jenny as my Transaction Coordinator, and during that time, she has become far more than someone who simply helps manage my real estate transactions. She has become a trusted professional whose knowledge, judgment, work ethic, and character I value tremendously.

Real estate can be demanding, fast-paced, and unpredictable. There are countless deadlines, documents, personalities, and moving pieces involved in getting a transaction successfully to the closing table. Jenny has an incredible ability to manage all of those details with professionalism, organization, patience, and confidence. She is proactive rather than reactive, and I have learned that when Jenny is involved, I can trust that things will be handled.

Perhaps one of the greatest compliments I can give Jenny is that I have personally gone to her for guidance in my own role as a real estate agent. While technically I am the agent and she is my Transaction Coordinator, I deeply respect her knowledge and experience. There have been many times when I have asked, "Jenny, what do you think?" because I genuinely value her opinion and trust her judgment. She is incredibly intelligent, resourceful, and knowledgeable, and she has a way of looking at situations carefully and providing thoughtful, practical guidance.

Jenny is also exceptionally dedicated. She works hard, follows through, communicates well, and takes pride in doing things correctly. She doesn't approach her work as simply a list of tasks to complete. She understands that behind every contract and every deadline are real people making significant decisions, and she treats those responsibilities accordingly.

But as impressive as Jenny is professionally, her character is what makes her truly special. She is kind, genuine, dependable, and simply a wonderful soul. She cares about the people she works with, and that cannot be taught. Skills can be learned and processes can be taught, but integrity, dedication, compassion, and a genuine desire to do your very best for others are qualities a person either brings with them or they don't. Jenny brings all of them.

I consider Jenny an invaluable part of my business and someone I am extremely fortunate to work alongside. She has earned my trust and respect not through words, but through her actions and the consistency she demonstrates every single day.

I would recommend Jenny Carlson without hesitation and with the highest level of confidence. Any company, brokerage, team, or individual who has the opportunity to hire or work with Jenny will be gaining much more than an exceptionally capable professional. They will be gaining someone who will care about their business, represent them well, work tirelessly on their behalf, and make the people around her better.

She would be an extraordinary asset to any organization, and I cannot recommend her highly enough.

Sincerely,

Kimberly Daniel, REALTOR®

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