



PASSIVE PROFITS

FREE QUICK GUIDE

Stop Being Self- Employed

How to build a business that runs — and pays —
without you chained to it.

CFP® Professional

Passive income educator

Founder, Passive Profits Inner Circle

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SELF-EMPLOYED VS. BUSINESS OWNER

You might not own a business. You might own a **job**.

Here's the sting most people feel: if the money stops the moment you stop working, you're not a business owner — you're self-employed. That's the line between financial disparity and financial freedom. Here are the three differences that change everything.

1

Owners build systems

A business owner builds systems that do the work. The self-employed just grind — they ARE the system.

2

Owners earn while they sleep

A business owner earns while they sleep. The self-employed only earn when they work — trade time for money, forever.

3

Owners earn anywhere

A business owner makes money anywhere. The self-employed are chained to their office, their chair, their city.

Educational content only — not financial, legal, or business advice. Building a business involves risk and results vary.

THE HONEST MIRROR

Which one are you **today?**

No shame in being the operator — almost everyone starts there. The goal is to climb the right column.

	Self-employed (operator)	Business owner
Time	You ARE the business	Systems & people run it
Income	Stops when you stop	Earns while you sleep
Location	Chained to the office	Makes money anywhere
Exit	Can't sell a job	Owns a sellable asset

The one-line test

If your business can't run for 30 days without you, you own a job, not a business. The fix is to **build it to run without you** — that's what our next webinar shows you step by step. Join the waitlist at paynelessprofits.com.

FROM OPERATOR TO OWNER

Start the shift in 5 steps

You don't flip overnight — you remove yourself one piece at a time.

- 1 Document what you do**
Write down your repeatable tasks. You can't hand off what only lives in your head.
- 2 Find your one genius task**
Identify the ONE thing only you should do. Everything else is a candidate to delegate.
- 3 Delegate or automate the rest**
Hand off or systemize the repeatable work so the business stops depending on you.
- 4 Add income that doesn't need your time**
Build at least one stream that earns while you sleep — products, recurring, or investments.
- 5 Work ON it, not IN it**
Block weekly time to build systems instead of just doing the work.

General education, not business or financial advice. Outcomes depend on many factors outside anyone's control.



YOUR NEXT MOVE

Ready to own a business, not a **job**?

Join the waitlist for our next webinar — the one that takes you from self-employed to a financially free business owner. Tap below to save your spot.

1

BUILD SYSTEMS

2

EARN WHILE YOU SLEEP

3

WORK ANYWHERE

Join the waitlist for our next webinar that will take you from self-employed to a financially free business owner

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Hosted by Mario Payne, CFP®

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