SCHOOLEY MITCHELL

NON-PROFIT

REPORT

www.schooleymitchell.com

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ABOUT **SCHOOLEY MITCHELL**

We are *the* cost reduction experts

At Schooley Mitchell, we are passionate about finding solutions that save your business time and money.

Your success is our success.

Schooley Mitchell is the largest independent cost reduction consulting firm in North America, with offices from coast to coast in the United States and Canada. To date, we have over **$1 billion in documented savings for 32,000 clients** in areas like:

- Telecom
- Waste
- Merchant Services
- Facility Supplies
- Less Than Truckload (LTL)
- Packaging & Shipping Supplies
- Uniforms & Linens
- Office Supplies
- Saas
- Small Package Shipping (SPS)
- Breakroom Supplies
- Fuel

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How It Will Benefit Me?

There are four currencies in which businesses transact: **money**, **time**, **security**, and **knowledge**. Schooley Mitchell's cost reduction services allow your organization to gain in each of these valuable areas.

MONEY

Whether it's creating budget room, increasing value for stakeholders, or simply increasing profit, Schooley Mitchell can help. Our consulting services cover three basic things:

- Billing Errors
- Full Marketplace Analysis
- Review of Current Services

This reduces your costs, increases your bottom line, and ensures expenditures are well planned. All three steps save you money.

TIME

Clients tell us time is today's scarcest resource. Schooley Mitchell stays on top of industry trends, innovations, and analysis to deliver expert recommendations and strong implementation support, freeing you to focus on what you do best.

SECURITY

Navigating business services and technology is complex. Schooley Mitchell's consultants bring expertise and vendor accountability to deliver the right solutions for your needs, giving you confidence in every decision.

KNOWLEDGE

With constant change in today's business landscape, it's hard to have all the knowledge you need. Schooley Mitchell provides tailored expertise and recommendations to keep your services aligned with your needs.

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We Do It All Risk Free

Short Time Investment

The process is designed to require very little client time.

No Incremental Charge

We charge nothing for our reviews and recommendations

Client Decision Authority

The client always retains the go/no-go decision regarding our recommendations

Pay for Results

If our client elects to implement our recommendations, our only fees are a portion of the shared savings for a limited time.

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How to Engage Us?

A short time commitment for what could be a significant cost reduction – and a long-term time saver!

STEP 01

- A signed service agreement gets us started.
- A signed letter of authorization lets us get the information we need from vendors.
- Current invoices for your applicable expense accounts – or online access.

STEP 02

- Once our experts dig into your information, we will keep you informed of our progress and prepare our analysis.
- This will likely require a few short phone calls to ensure we have everything we need.

STEP 03

- After our thorough review, we will share our findings with you in the form of a Value Report.
- Once approved, we will implement our recommendations and continue as a middleman between you and your vendors.

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Success Stories

Schooley Mitchell's auditing software and benchmarking tools ensure fair vendor pricing. This allows our nonprofit clients to reinvest funds saved into advancing their mission, supporting programs, and expanding community impact.

Waste | Wireless

CLIENT: SOCIAL SERVICE PROVIDER

Schooley Mitchell analyzed the Waste and Wireless expenses of a faith-based social service provider.

SAVINGS BREAKDOWN

- Waste Spend = **$78,859.68**
- Waste Savings = **$66,331.20**

84% in savings

- Wireless Spend = **$569,483.04**
- Wireless Savings = **$75,026.64**

13% in savings

Facility Supplies | Wireless | Waste

CLIENT: COMMUNITY-BASED ORGANIZATION

Schooley Mitchell analyzed the waste expenses of a community-based nonprofit organization.

SAVINGS BREAKDOWN

- Facility Supplies Spend = **$33,032.16**
- Facility Supplies Savings = **$11,102.64**

34% in savings

- Wireless Spend = **$16,352.16**
- Wireless Savings = **$4,524.96**

28% in savings

- Waste Spend = **$26,832.12**
- Waste Savings = **$4,931.04**

18% in savings

Waste

CLIENT: MENTAL AND SOCIAL SERVICES PROVIDER

Schooley Mitchell analyzed the Waste expenses of a nonprofit mental health and social services provider.

SAVINGS BREAKDOWN

- Waste Spend = **$70,672.92**
- Waste Savings = **$43,254.84**

61% in savings

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Success Stories

Schooley Mitchell's auditing software and benchmarking tools ensure fair vendor pricing. This allows our nonprofit clients to reinvest funds saved into advancing their mission, supporting programs, and expanding community impact.

Uniforms & Linens | Wireline

CLIENT: FAITH-BASED NONPROFIT

Schooley Mitchell analyzed the Wireline and Uniforms & Linens expenses of a faith-based nonprofit providing meals and ministry.

SAVINGS BREAKDOWN

- Uniforms & Linens Spend = **$26,655.48**
- Uniforms & Linens Savings = **$16,847.16**

63% in savings

- Wireline Spend = **$2,927.40**
- Wireline Savings = **$420,00**

14% in savings

Waste

CLIENT: LARGE FOOD BANK

Schooley Mitchell analyzed the Waste expenses of a food bank that supplies over 50,000 meals every week.

SAVINGS BREAKDOWN

- Waste Spend = **$95,984.16**
- Waste Savings = **$52,483.80**

51% in savings

Waste

CLIENT: COMMUNITY RESOURCE FOR CANCER PATIENTS

Schooley Mitchell analyzed the Waste expenses of a nonprofit dedicated to being a resource to locals diagnosed with cancer.

SAVINGS BREAKDOWN

- Waste Spend = **$8,869.56**
- Waste Savings = **$7,938.36**

89% in savings

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Client Testimonials

What our clients say about us

Nonprofit Association Client

We engaged Schooley Mitchell to help us improve our bottom line. The unique, risk-free offer to share in any savings they would find was very appealing, and there would be no fee if there were no savings. We were also attracted to being in complete control of whether recommendations are implemented or not.

Schooley Mitchell conducted its analysis and lowered our telecom fees by **61%**. It gives us peace of mind that they will continue to monitor the market and revisit these costs with any new information that could be beneficial to us.

We recommend Schooley Mitchell to any organization that is looking to improve their costs. Since they are the experts, they will either find you savings or give you peace of mind that you have the best pricing for these services. To us, this is well worth the minimal investment of an hour or so of any organization's time.

Nonprofit Organization Client

We had the pleasure of working with Schooley Mitchell. We engaged them to audit our merchant services, waste, and compressed gases expenses. As a nonprofit, every penny counts, so we looked forward to seeing what savings could be found.

Schooley Mitchell analyzed our invoices to determine whether savings could be found. We were thrilled when they came back to us and presented the report showing that they were able to identify savings of over **30%** in Merchant Service fees and **35%** in Compressed Gases.

We'll be able to repurpose this money in our budget, which will benefit our organization. Our waste was fully optimized, but they will continue to monitor and pursue any opportunity for savings throughout our relationship. We would strongly suggest that anyone looking to reduce costs get in touch.

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More About Us

Schooley Mitchell is the largest independent cost reduction consulting firm in North America, with offices from coast to coast in the United States and Canada. We've spent the past 22 years helping our clients become financially aware of their vendor relationships. In other words, **we balance the power dynamic between our clients and their vendors.** We strategically negotiate on behalf of our clients, helping them avoid financially draining contracts, optimizing funds from the ground up. The result? Peace of mind for our 32k clients, knowing they have the best quote based on our competitive pricing data, without sacrificing internal time and resources.

Vendor Neutral

Our independent and objective recommendations are based solely on our client's best interests. We receive no kickbacks, residuals, or incentives from providers. Starting with Schooley Mitchell means starting with the best price, regardless of prior experience managing vendor costs.

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