

Cold Prospecting Script

Hey excuse me, really quick question; are you familiar with the area?

The reason I'm asking is because I run an insurance office right down the road, and we're heavily expanding. We're looking for people that would be open to something part time with flexible schedule...

Do you know of anybody that might be looking?

WHAT DO YOU DO?

(Connect...oh really? For how long? Do you like it? - SMILE!)

This Connection Point will determine how much they await the appointment with you!

Well look...Thats exactly what I'm looking for! Someone that already has a job/going to school/stay at home, but wouldn't mind extra income.

If you could learn how to make an extra grand or two working part-time and it didn't interfere with anything you do, do you feel like you would at least be open to hearing about the opportunity?

Great well lets do this, let me get a good number where I can reach you, and we can setup a time to chat whether it be on zoom, or at my office, or we can meet at a local starbucks if thats easier for you.

It wouldn't be more than 15-20 min for me to break it down, and from there, you can decide if its for you or not. How does that sound? Cool whats a good number? (And look down at your phone)

Well my name is Josh, and yours was? Awesome Kelly, I'll be reaching out later today and tomorrow to set something up. Do you happen to have Instagram? Here let me give you my IG, that way we can connect on there too. Got it? Perfect. You have a good one.