



EQFIT® Sales EQ-Edge™ Assessment Quick Results

Sam Sample | September 26, 2026

Overall: 56% — Functional

Your scores reflect cognitive awareness and response patterns — how you think through sales situations. They are research-grounded prompts for development, not performance predictions. Whether that awareness is fully translating to results is a separate and equally important question. Use your Development Report to explore that gap.

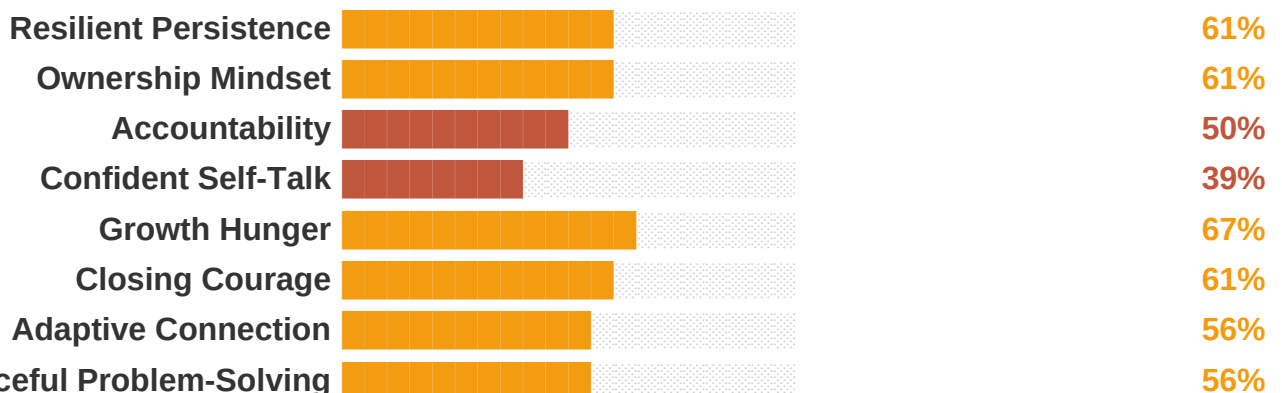
What this report is for — and what it is not

This report is a development tool. It describes how you tend to operate right now — not your worth, your potential, or your IQ. Scores move over time. Moving them is the whole point.

Because of that, the EQFIT® Edge™ assessments are not to be used to make personnel decisions. They are not selection instruments or promotion instruments. They are research-based, for growth and development purposes. Results should not be used to decide who gets hired, promoted, retained, reassigned, compensated, or let go.

If you are a leader holding someone else's report, treat it as confidential and as a conversation starter, not a verdict on that person. Work with them and with the report, and grow them through the process as it is intended.

Your 8 Dimensions



Composite Indices

Development use only. The EQFIT® Edge™ assessments support growth, coaching, and skill development. They are not intended for personnel decisions.

Deal Rescue	Trust Builder	Revenue Driver	Inner Game
58%	53%	61%	53%

Trust Builder: Developing component: Accountability. Read this index alongside the component scores.

Inner Game: Developing component: Confident Self-Talk. Read this index alongside the component scores.

✓ Functional Dimensions Growth Hunger (67%) Your balance means you don't chase every new technique—you build on a solid foundation. Resilient Persistence (61%) Your balanced approach means you don't waste energy on truly dead opportunities.	→ Growth Edges Accountability (50%) Your flexibility can be an asset. The opportunity is adding just enough structure to capture its benefits. Confident Self-Talk (39%) Your self-reflection shows emotional intelligence. The opportunity is directing that reflection toward empowering stories.
★ Your Success Pattern: Growth Hunger is the highest area in your current profile. Treat it as a place to build from, rather than as a finished strength. Your growth edge starts with Confident Self-Talk, Accountability.	

What you know vs. what you do

Execution Check completed. Overall reported execution: 46%. Two frequency-scale steps are required before a difference is named a Knowing–Doing gap.

Knowing–Doing gaps: Ownership Mindset, Closing Courage.

Ready to Build Your EQFIT® Sales EQ-Edge™ Assessment?
Refer to your Development Report and Personalized Workbook for next steps.