

MASTER THE ULTIMATE SALES PROCESS

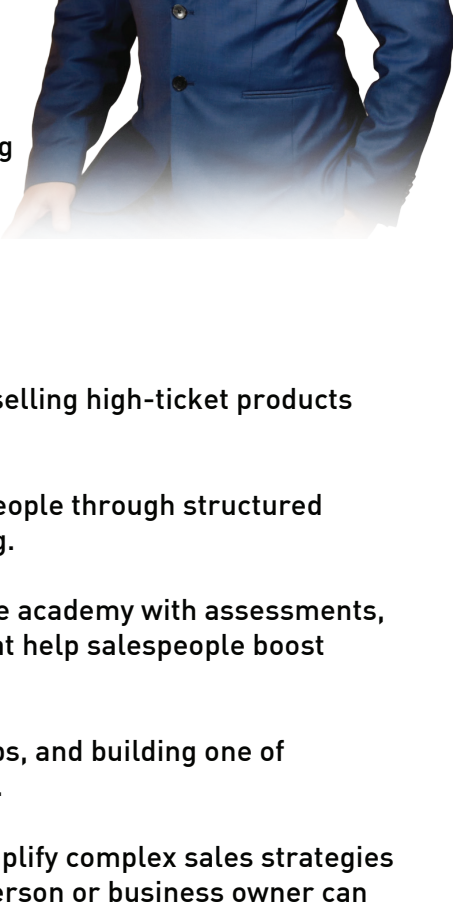
Learn The Exact Sales System That Over 10,000 Companies Have Used To Generate Billions In Sales!

MEET COACH

Gary Zambakjian

Gary Zambakjian is a 10X Certified Business Coach, Grant Cardone Licensee, and one of the most in-demand sales consultants in the region. Known for building sales systems that grow company revenues by 30% to 50%, Gary has trained thousands of entrepreneurs, salespeople, and business owners on how to communicate, present, close, and scale.

With more than a decade of hands-on experience, Gary has developed a reputation for turning struggling sales operations into organized, high-performance machines. He has created complete sales systems, scripts, onboarding paths, follow-up machines, and money-making processes for dozens of companies across Lebanon, the Middle East, and beyond.



Gary's career includes:

\$14M+ in sales volume in his last business selling high-ticket products globally.

Training and mentoring hundreds of salespeople through structured workshops, coaching, and private consulting.

Creating GZ Business University, a full-scale academy with assessments, systems, follow-up structures, and tools that help salespeople boost performance fast.

Speaking at major events, hosting workshops, and building one of Lebanon's strongest business communities.

What makes Gary unique is his ability to simplify complex sales strategies into step-by-step execution that any salesperson or business owner can apply immediately. His teaching combines psychology, process, communication, and real-life examples that help people transform their results—not just their knowledge.

Gary's mission is simple:

Help people grow their income, build powerful sales careers, and live the free life.

\$14M
Sales

+1,500
Clients Coached

+15
Years of Experience

What You'll Learn

Unlock the Secrets of Sales Execution & Closing Deals

- The Ultimate Sales Process** – A proven framework for closing deals
- Sales Scripts from A to Z** – From the first hello to sealing the deal
- Objection Handling Techniques** – Overcome every sales hesitation
- Live Role-Playing & Case Studies** – Instant real-world applications
- Exclusive Strategies from Grant Cardone's Team** – Used by top sales professionals

SESSION 1

The Career Of Sales

Problems solved
 Seeing sales as "pressure" or manipulation
 Lack of long-term vision in sales
 Low self-belief as a salesperson

What you gain
 Sales as a professional, high-income career
 Clear sales roadmap & skills framework
 Confidence in selling yourself first
 Personal positioning:
 why you, why your company, why your offer

SESSION 2

Dangerous Emotions & Toxic Beliefs

Problems solved
 Fear, hesitation, self-doubt
 Negative money beliefs
 Emotional sabotage before or during meetings

What you gain
 Control over emotions under pressure
 Replacement of toxic philosophies with empowering frameworks
 Mental discipline for consistency
 Goal-setting & reprogramming tools (Happy List system)

SESSION 3

Psychology of the Client & Price

Problems solved
 Clients objecting emotionally
 Misunderstanding buyer behavior
 Price resistance

What you gain
 Understanding fixed vs growth mindset clients
 How clients really make decisions
 Communication hierarchy (text call meeting)
 How to sell value before price
 Knowing what clients buy before price

SESSION 4

Greeting & RDR (Reactionary Defense Responses)

Problems solved
 Rejection at the beginning of conversations
 Objections before presentation
 Losing control of the conversation

What you gain
 Professional greetings that raise energy
 How to disarm objections without confrontation
 Scripts to regain control
 Confidence in the first 60 seconds of any interaction

SESSION 5

Qualifying & Fact Finding

Problems solved
 Talking to unqualified prospects
 Giving information instead of selling
 Wasting time on people who won't buy

What you gain
 80% of the sale done before the demo
 Question frameworks that uncover:
 Real problems
 Buying motives
 Budget & decision criteria
 Authority positioning before presentation

SESSION 6

Booking A Meeting

Problems solved
 No-shows
 Weak commitment from prospects
 Fear of asking for time

What you gain
 Scripts to book meetings with high success rate
 Objection handling for scheduling
 Confirmation systems to reduce cancellations
 Control over the calendar

SESSION 7 & 8

Demonstration (Presentation Mastery)

Unstructured demos
 Objections appearing mid-presentation
 Weak storytelling

What you gain
 Step-by-step demo structure
 How to handle objections before they appear
 Using proof, logic, and stories correctly
 Confidence presenting any offer

SESSION 9

Closing

Problems solved
 Fear of asking for the sale
 Weak closing confidence
 Emotional closing mistakes

What you gain
 7-Point Closing Checklist
 128 ready-to-use closing scripts
 Logical, firm, professional closing style
 Ability to push for decisions without pressure

SESSION 10

Handling Objection

Problems solved
 Arguing with clients
 Accepting surface objections
 Losing deals at the final stage

What you gain
 Layered objection handling
 Strategic questioning to uncover real objections
 Calm authority in resistance moments
 Control of difficult conversations

SESSION 11

Follow Up

Problems solved
 Deals going cold
 Awkward follow-ups
 Forgetting prospects

What you gain
 15-30 day follow-up system
 14 follow-up tools (digital & physical)
 Follow-up as marketing, not pressure
 Staying top-of-mind until decision

SESSION 12

Role Playing + Script Refinement

Problems solved
 Knowing theory but not execution
 Fear of real conversations
 Inconsistent performance

What you gain
 Live role-playing
 Script refinement for your real offer
 Confidence through practice
 Certification & closure

BONUS!



Certification

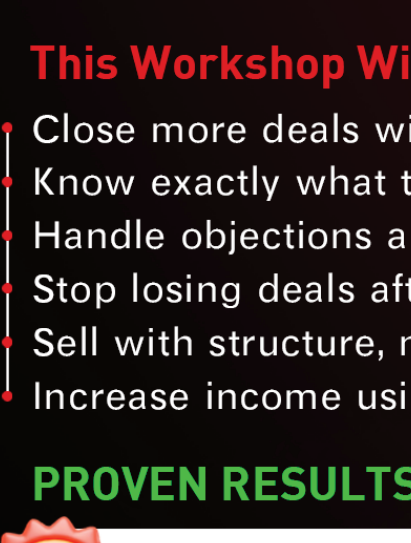


1 Month FREE ACCESS



Weekly Group Community Call

LIFETIME



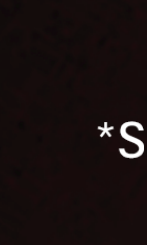
Turn Sales Into a System **Not Luck**

STARTS APRIL 27

This Workshop Will Help You:

- Close more deals without pressure
- Know exactly what to say and when
- Handle objections and price with confidence
- Stop losing deals after "I'll think about it"
- Sell with structure, not mood or personality
- Increase income using a repeatable system

PROVEN RESULTS



- ✓ Delivered 6 Times
- ✓ Participants Achieved 30%–250% Income Growth

WHAT YOU GET

- 12 Live Interactive Sessions
- Written Sales Script Adapted To What You Sell
- Sales Execution Workbook & Tools
- 3 Months Gz Business University (Value \$497)
- Private Coaching Group
- Access To A Community Of 250+ Business Owners & Sales Professionals

*Seats Are Limited To Keep It Practical.

BOOK YOUR PLACE - WAVE 1

Reply **[READY]** to secure your seat.



10X Sales Execution Workshop SCHEDULE

APRIL 2026

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
30	31	1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27 Session 1 The Career Of Sales	28	29	30 Session 2 Dangerous Emotions	1	2	3

MAY 2026

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27	28	29	30	1	2	3
4 Session 3 Psychology Of The Client	5	6	7 Session 4 Greeting / RDR	8	9	10
11 Session 5 Qualifying And Fact Finding	12	13	14 Session 6 Booking A Meeting	15	16	17
18 Session 7 Demonstration 1	19	20	21 Session 8 Demonstration 2	22	23	24
25 Session 9 Closing	26	27	28 Session 10 Handling Objections	29	30	31

JUNE 2026

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1 Session 11 Follow Up	2	3	4 Session 12 Role Playing + Script Refinement	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	1	2	3	4	5