

CASE STUDY: **TRANSFORMING FINANCIAL OPERATIONS** FOR A HIGH-GROWTH TECHNOLOGY/ SAAS COMPANY

A rapidly growing SaaS company specializing in software solutions for the flooring industry needed to elevate its financial processes and reporting accuracy to support its growth. They turned to Quantum FBI for expert financial advisory and to implement efficient accounting systems.

KEY CHALLENGES: NAVIGATING FINANCIAL COMPLEXITY

- The company required precise and reliable financial reports to support decision-making.
- They sought strategic CFO advisory to enhance their decision-making capabilities.
- Their goal was to streamline financial processes while ensuring full GAAP compliance.

STRATEGIC SOLUTIONS: HOW QUANTUM DELIVERED RESULTS

Quantum provided a holistic suite of financial and accounting services to address the client's challenges:

- Quantum reconstructed two years of accounting data in QuickBooks, ensuring compliance with GAAP standards.
- Delivered ongoing accounting operations management.
- Provided high-level financial guidance and process improvement strategies to senior leadership.
- Migrated from QuickBooks to Sage Intacct, optimizing financial controls and reporting.
- Utilized business intelligence to unlock deeper financial insights and drive strategic decision-making.
- Implemented Stripe, Bill.com, Bill Spend & Expense to enhance efficiency.



IMPACT & RESULTS: SCALING SMARTER, GROWING FASTER



Restructured accounting processes for improved scalability and financial accuracy.



Consistent business growth led to an expanded brand portfolio.



Scaled finance teams to support the company's rapid expansion.



Accelerated close times and improved project support by implementing a new ERP system.



Doubled monthly transaction volume in just two years.