TPI WEEKLY SCHEDULED PRODUCER MEETINGS

MONDAY

9:00 AM - 8:00 PM EST

LIVE DIALING IN DISCORD

10:00 - 10:30 AM EST

AGENCY KICK-OFF CALL WITH DEVIN & NICK

ZOOM LINK

1:00 - 2:00 PM EST

AGENT SUCCESS TEAM

ONBOARDING GROUP SESSION

ZOOM LINK

3:00 PM EST

FINAL EXPENSE TRAINING

DAY 1 - INTRO OBJECTIONS & NEEDS

ZOOM LINK

6:00 PM EST

AGENCY MEETING WITH DEVIN & NICK

ZOOM LINK

TUESDAY

9:00 AM - 8:00 PM EST

LIVE DIALING IN DISCORD

10:00 - 10:30 AM EST

AGENCY KICK-OFF CALL WITH DEVIN & NICK

ZOOM LINK

1:00 - 2:00 PM EST

AGENT SUCCESS TEAM

ONBOARDING GROUP SESSION

ZOOM LINK

3:00 PM EST

FINAL EXPENSE TRAINING

DAY 2 - UNDERWRITING & PITCHING CARRIER

ZOOM LINK

6:00 PM EST

IUL TRAINING

ZOOM LINK

WEDNESDAY

9:00 AM - 8:00 PM EST

LIVE DIALING IN DISCORD

10:00 - 10:30 AM EST

AGENCY KICK-OFF CALL WITH DEVIN & NICK

ZOOM LINK

1:00 - 2:00 PM EST

AGENT SUCCESS TEAM

ONBOARDING GROUP SESSION

ZOOM LINK

3:00 PM EST

FINAL EXPENSE TRAINING

DAY 3 - PITCHING PRICE & APP INFO

ZOOM LINK

6:00 PM EST

ORIENTATION RECRUITING WEBINAR

ZOOM LINK

THURSDAY

9:00 AM - 8:00 PM EST

LIVE DIALING IN DISCORD

10:00 - 10:30 AM EST

AGENCY KICK-OFF CALL WITH DEVIN & NICK

ZOOM LINK

1:00 - 2:00 PM EST

AGENT SUCCESS TEAM

ONBOARDING GROUP SESSION

ZOOM LINK

3:00 PM EST

FINAL EXPENSE TRAINING

DAY 4 - RECAP & BANK

ZOOM LINK

6:00 PM EST

CALL REVIEWS FEX TRAINING

ZOOM LINK

FRIDAY

9:00 AM - 8:00 PM EST

LIVE DIALING IN DISCORD

10:00 - 10:30 AM EST

AGENCY KICK-OFF CALL WITH DEVIN & NICK

ZOOM LINK

1:00 - 2:00 PM EST

AGENT SUCCESS TEAM

ONBOARDING GROUP SESSION

ZOOM LINK

3:00 PM EST

FINAL EXPENSE TRAINING

DAY 5 - CARRIER PORTALS & SIGNATURES

ZOOM LINK

6:00 PM EST

ORIENTATION RECRUITING WEBINAR

ZOOM LINK

REPEATS EVERY WEEK SUBJECT TO HOLIDAYS

Please be ON TIME to the trainings, CAMERAS ON, and be focused and ready to learn. Be respectful of the instructors, who are giving up their time to help you guys succeed. DO NOT take them for granted.