

CASE STUDY

Supporting a Fortune 50 Grocery Retailer Through Decades of IT Talent Partnership



Overview

For over 10 years, Golden Technology has partnered with one of the largest grocery retailers in the United States—an organization operating at massive scale, where technology reliability, speed, and continuity directly impact millions of customers every day.

As the retailer continued to modernize and expand its technology landscape, it faced an ongoing challenge: consistently securing highly skilled IT and delivery talent—quickly, cost-effectively, and without compromising quality. Even with a well-established internal organization, fluctuating project demands and evolving technologies required a trusted external partner who could scale with them.

To meet these needs, the retailer engaged Golden Technology as a long-term talent partner to support critical IT initiatives across application development, system modernization, and ongoing maintenance and support.

The Challenge

Operating at Fortune 50 scale brings unique complexity. The client needed to rapidly staff specialized roles to support enterprise systems, customer-facing applications, and internal platforms—while maintaining strict delivery timelines and budget expectations.

Key needs included:

- Application and platform development talent
- Java and enterprise software engineers
- Agile delivery roles such as Scrum Masters and Product Owners
- Ongoing application maintenance and support expertise

Speed-to-hire, consistency, and cultural alignment were essential. Delays or misalignment could impact business-critical systems across hundreds of locations nationwide.



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Golden Technology's Approach

Golden Technology deployed a proven, multi-tiered recruiting and delivery model designed for enterprise environments. This approach allowed us to move quickly without sacrificing quality—matching the right skills and experience to the client's long-term initiatives.

Beyond recruiting, Golden focused on partnership:

- Deep understanding of the client's technology ecosystem and delivery standards
- Competitive, predictable bill rates aligned with enterprise expectations
- Ongoing consultant support to ensure long-term success on project teams

This model enabled the retailer to scale teams efficiently while maintaining continuity across complex, multi-year initiatives.

Results & Impact

Through this long-standing partnership, Golden Technology has helped the retailer consistently deliver IT initiatives on time and within budget—supporting their position as the #1 grocery retailer in the U.S.



#1

Top-rated vendor partner



12 days

Average Time To Fill Critical Roles



166

New placements between 2022-25



97%

of consultants exceeding guarantee periods

The partnership has enabled sustained innovation, operational stability, and continued growth across the retailer's technology organization.

Why Golden Technology

Golden Technology's success with this Fortune 50 client is driven by more than speed—it's rooted in how we operate.

A Proven Delivery Model

A structured recruiting and delivery approach powered by experienced, tenured professionals.

A Culture Built Around People

We prioritize family, community involvement, and creating an environment where consultants and clients thrive together.

Client Support Beyond Expectations

We operate as an extension of our clients' teams—anticipating needs, solving problems, and delivering value beyond staffing.

Consultant Success Program

Ongoing engagement, development opportunities, and relationship-driven support ensure consultants succeed and stay aligned with client goals.



Let's Build Something Great Together.
Schedule a Consultation Today.