

DR. DONNA SMITH BELLINGER

Keynote Speaker • Sales Strategist • Leadership Coach

Speaking That Changes How Leaders Think — and Act

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Now Booking Q3 & Q4 2026



ABOUT DR. DONNA

Dr. Donna Smith Bellinger is a keynote speaker, sales strategist, and leadership coach with more than 25 years training high-performing teams and speaking on stages nationwide.

She is the author of *You Lost Me @ Hello* (featured in *Essence* magazine) and *Sales Is Not About Wait & See*, and creator of the **Donnatize to Monetize™** 5-step revenue framework.

Her forthcoming book, ***Pull Up a Chair: The Conversations You've Been Avoiding Are the Ones Worth Having***, addresses the leadership conversations that change cultures — and careers.

Dr. Donna speaks for corporate teams, associations, credit unions, nonprofits, and government agencies — delivering clarity leaders can use the moment they return to work.

CREDENTIALS & MEDIA

- *Essence* Magazine featured author
- TV: WCIU Chicago “You & Me This Morning”
- Author of 2 published books
- Forthcoming: *Pull Up a Chair* (2026)
- 25+ years professional speaking
- Corporate, nonprofit & government stages

IDEAL AUDIENCES

- Corporate leadership & executive teams
- Sales & business development teams
- Associations & member organizations
- Credit unions & financial institutions
- Nonprofit & mission-driven organizations
- Women’s leadership & ERG events
- Government & public-sector agencies

EVENT FORMATS

- Keynote (45–90 min) — live or virtual
- Half-day leadership workshop
- Conference & annual summit
- Executive & leadership retreat
- Panel moderation

SIGNATURE TOPICS — All sessions customized. In-person & virtual.

Pull Up a Chair

The Conversations You've Been Avoiding Are the Ones Worth Having

Leaders who dodge hard conversations lose credibility, culture, and the people willing to have them. Dr. Donna gives audiences the language, courage, and framework to have the conversations that actually move the needle — and the confidence to stop waiting for the “right moment.”

Integrity Sales: Sell With Authenticity, Win With Trust

For mission-driven professionals and values-led organizations

Professionals who hate selling were usually taught to sell in ways that violate their values. Dr. Donna’s Integrity Sales framework gives audiences a way to sell that feels honest, serves the client first, and still closes consistently — without scripts, pressure, or compromise.

You Lost Me @ Hello

Become Memorable, Referrable, and Impossible to Ignore

Based on her *Essence*-recognized book, this session reveals why most professionals are forgettable within 48 hours — and delivers the practical tools to become the person everyone remembers, recommends, and calls first.

Turning Conversations Into Revenue

Close Without Pressure — from Sales Is Not About Wait & See

Dr. Donna delivers a repeatable conversation structure that moves people from curious to committed — without gimmicks or high-pressure tactics. Audiences leave with a framework they can use in the very next conversation they have.

Permission Granted

Break Through What's Been Holding You Back

No strategy works when a leader hasn’t given themselves permission to use it. This breakthrough session stops rooms cold and sends professionals back to work ready to be visible, ask boldly, and take up space without apologizing.

Stop Delegating Disaster

Build the Team That Grows Without You in Every Decision

Owner-operated businesses stall when the owner becomes the bottleneck. Dr. Donna gives leaders the structure to build a Dream Team that performs consistently — without constant oversight, rework, or the cycle of hiring and rehiring.