

USE THIS CHECKLIST WITH
YOUR SELLERS TO PREPARE
EVERY LISTING LIKE A PRO

SPRING HOME PREP

CHECKLIST FOR SELLERS

Prepare Your Home to Shine This
Spring Market



**PROVIDED BY
PHILADELPHIA REAL ESTATE CLASSES**

PENNSYLVANIA'S PREMIERE PROVIDER OF REAL ESTATE EDUCATION

Spring Home Prep Checklist for Sellers

Prepare Your Home to Shine This Spring Market

Curb Appeal – First Impressions Start Here

- ✓ Power wash driveway, walkways, and siding
- ✓ Pull weeds and edge garden beds
- ✓ Freshen mulch and trim bushes
- ✓ Mow and seed lawn as needed
- ✓ Clean and polish front door hardware
- ✓ Add fresh flowers or colorful potted plants
- ✓ Touch up exterior paint on trim, railings, or mailbox

Windows & Lighting – Brighten It Up

- ✓ Wash all windows inside and out
- ✓ Replace burnt-out bulbs (indoors & out)
- ✓ Use warm-toned lighting to make rooms inviting
- ✓ Clean blinds, curtains, and window sills

Deep Clean the Interior

- ✓ Dust ceiling fans, baseboards, air vents, and light fixtures
- ✓ Shampoo carpets and mop hard flooring
- ✓ Wipe down cabinets, doors, and appliances
- ✓ Declutter shelves and surfaces—less is more!
- ✓ Clean inside cabinets and closets—buyers will look

Outdoor Living Spaces

- ✓ Clean and stage patio/deck areas
- ✓ Arrange seating and add pillows or plants
- ✓ Add string lights or lanterns for ambiance
- ✓ Store toys, hoses, and garden tools neatly

Seasonal Maintenance

- ✓ Clean gutters and downspouts
- ✓ Check roof for missing shingles or moss
- ✓ Schedule HVAC service + replace filters
- ✓ Test smoke/CO detectors and replace batteries

Final Touches – Create a Sensory Experience

- ✓ Air out the home for a fresh smell
- ✓ Use natural scents (think citrus, mint, or linen)
- ✓ Open House? Baking some cookies just before, is always a comforting aroma while they tour the home!
- ✓ Place a bowl of lemons or vase of fresh flowers in kitchen
- ✓ Soft background music and natural light for showings
- ❖ AGENT TIP: Use this checklist with your sellers to prepare every listing like a pro. It shows you're detail-oriented, proactive, and committed to getting top dollar.
- ❖ Want more real estate tools like this one?
Visit our Free Resources Page at [Philadelphiarealestateclasses.com/free-resources](https://philadelphiarealestateclasses.com/free-resources)