EXECUTIVE MEMBER - DEVELOPER OF THE YEAR 2026

SYNTIX PROPERTIES - OVERVIEW

AXEL GOSSART

2025 DELIVERED

Combined GDV

£500,000

What was the combined GDV of the projects you delivered in 2025?

Units Delivered

3

What was the total number of units you delivered in 2025?

2026 DELIVERED

Combined GDV

£120,000

What was the combined GDV of the projects you delivered in 2026?

Units Delivered

1

What was the total number of units you delivered in 2026?

CURRENT PIPELINE

Pipeline GDV

£7.225M

What is the GDV of the units in your current pipeline?

Pipeline Units

47

How many units are in your current pipeline?

Under Construction

3

How many units do you currently have under construction?

SYNTIX PROPERTIES - CHALLENGE

AXEL GOSSART

Most difficult property/business challenge overcome in 2026

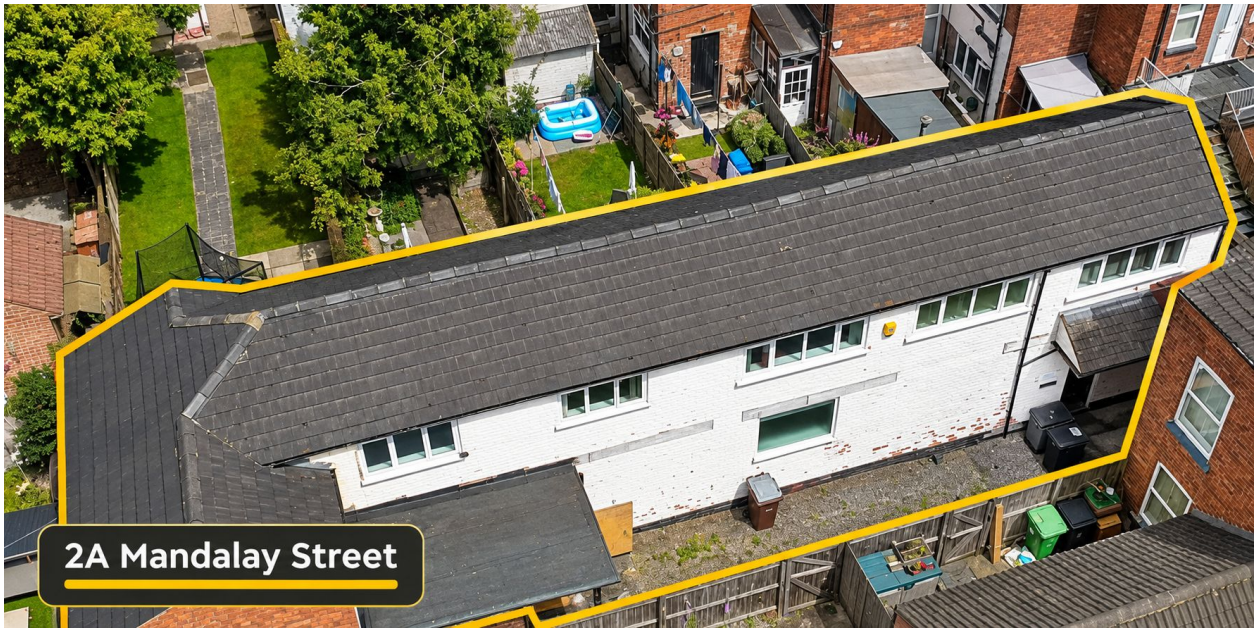
My biggest challenge this year has been moving from managing deals myself to building a team and systems capable of delivering a growing pipeline—all while being a hands-on father. Since joining The Developers Club last year, I've progressed to a pipeline of approximately £7.2 million.

Getting to this point has required me to:

- Build a team: recruit an operations and transaction coordinator, a site manager and a project manager, taking on staffing costs and learning to delegate while maintaining oversight of transactions, budgets and site progress.
- Make complex deals viable: structure creative finance around available capital and negotiate with tenants over building condition, repairs and potential cost-sharing.
- Strengthen the numbers: work with surveyors and lenders to understand valuations before committing, redesign schemes to maximise value, and negotiate better supplier pricing to control costs.
- Develop delivery and exit relationships: expand our contractor network, build auction-house relationships to help transactions progress, and establish connections with social housing providers as potential exit partners.
- Create consistent follow-up: introduce systems to keep investors and partners informed and nurture relationships over time. Alongside this, I care for my 20-month-old son from 10 a.m. to 4 p.m. on three to four weekdays, fitting much of my work into evenings and early mornings. My greatest development has been learning to trust others, negotiate resourcefully and build the foundations needed to turn a growing pipeline into delivered homes.

SYNTIX PROPERTIES - PHOTOS

AXEL GOSSART





SYNTIX PROPERTIES - PHOTOS

AXEL GOSSART





EXECUTIVE MEMBER - DEVELOPER OF THE YEAR 2026

SYNTIX PROPERTIES - PHOTOS

AXEL GOSSART





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SYNTIX PROPERTIES - PHOTOS

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SYNTIX PROPERTIES - PHOTOS

AXEL GOSSART



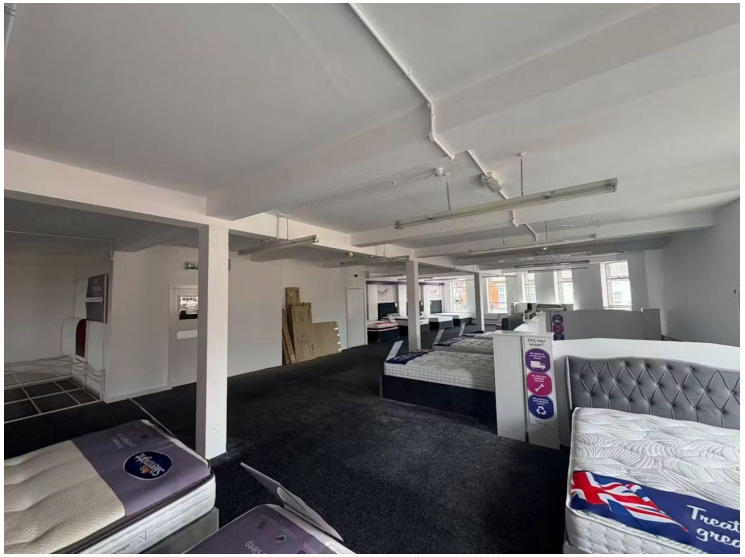


SYNTIX PROPERTIES - PHOTOS

AXEL GOSSART



88 Bath Street



EXECUTIVE MEMBER - DEVELOPER OF THE YEAR 2026

SYNTIX PROPERTIES - PHOTOS

AXEL GOSSART





SYNTIX PROPERTIES - PHOTOS

AXEL GOSSART





SYNTIX PROPERTIES - PHOTOS

AXEL GOSSART

