FREE SELF-ASSESSMENT · FH TECHNOLOGY, INC.

The 15-Minute Technology Spend Checkup

Find the money leaks, the risks and the headaches hiding in your phones, internet, cloud and security before they find you. Check every box that is true for your business today.

How it works: 12 questions · 5 areas · No tech background needed. Not sure? Check the box. "Not sure" is usually the problem.

CONNECTIVITY & VOICE *uptime and lines you forgot*

- [ ] We still have copper/POTS lines running gate boxes, elevators, fire or alarm panels, or fax.
  AT&T and other carriers are retiring copper. When a line goes, those systems can go silent.
- [ ] Our business runs on a single internet connection with no automatic failover.
  One cut cable can stop phones, payments and cloud apps at once.
- [ ] We pay for phone lines, numbers or user licenses that no one uses, including for people who have left.

CYBERSECURITY *one click from a bad week*

- [ ] Multi-factor authentication (MFA) is not turned on for every email, remote-access and admin account.
- [ ] Some computers or servers have no managed endpoint protection (EDR) watching them.
- [ ] Our team has had no security awareness training in the past 12 months.

CONTRACTS & EXPENSES *money leaking monthly*

- [ ] A carrier or telecom contract has auto-renewed, or we don't know when ours renew.
  Missed notice windows can lock you into old pricing for another term.
- [ ] Nobody audits our telecom and internet invoices line by line.
- [ ] Our cloud and SaaS bills keep growing, and no one reviews what we actually use.

BACKUP & RECOVERY *the call you never want*

- [ ] We have backups, but no one has done a test restore to prove they work.
  An untested backup is a hope, not a plan.

CUSTOMERS & MOBILE *friction your team feels*

- [ ] Our phones or contact center aren't connected to our CRM, so staff can't see who is calling or log the call automatically.
- [ ] No one manages our company mobile plans: unused lines, overages, upgrades or lost devices.

0–2 checked
You're in decent shape. A second opinion before your next renewal still pays off.

3–5 checked
You're likely overpaying or exposed. Pick off the easy wins first.

6+ or any copper box
Make it a priority. Risk and cost are both growing while you wait.

Book a free 30-minute technology review

Bring this checklist. We'll walk through your checked boxes, look at your contracts and invoices, and bring back side-by-side options from multiple providers. Our fees are paid by the providers, not by you.

888-530-9017
fhtechnologyinc.com
sales@fhtechnologyinc.com

TECHNOLOGY SOLUTION MAP

One advisor. 12 domains. Every provider compared.

From fiber to firewalls to phone systems, we source the best-fit providers, manage the buying process and stay with you after the contract is signed. We're independent, not an MSP.

01 Connectivity

- Dedicated fiber, broadband/coax
- Fixed wireless, microwave, 4G/5G, satellite
- Multi-carrier aggregation
- SD-WAN with auto-failover & intelligent routing
- SASE, CASB & network security
- Managed Wi-Fi, internal & guest
- Network monitoring & AIOps

02 Cybersecurity

- **Identify:** vCISO, vulnerability assessments, penetration tests, GRC, awareness training
- **Protect:** managed firewall, email & web app security, endpoint protection, IAM, zero trust, DLP, patching
- **Detect:** SIEM, intrusion detection/prevention, SOC-as-a-Service
- **Respond:** incident response, containment, restore

03 UCaaS

- Cloud voice & video calling
- Messaging, chat & conferencing
- Mobile apps & presence
- CRM & business-app integrations
- CPaaS (APIs for voice & SMS)
- SIP trunks & premises-as-a-service

04 Contact Center

- ACD, IVR & self-service
- Dialers: preview, power, predictive
- Omnichannel: voice, email, chat, SMS, social, video
- Call & screen recording
- CRM/ERP & UC integrations
- Workforce management & optimization
- Reporting, analytics & BI

05 Client Experience

- Live answering & receptionist services
- Business process outsourcing (BPO)
- Quality management & agent coaching
- Knowledge management
- Branded caller ID
- Compliance consulting & implementation
- CRM integrators & licensing

06 Artificial Intelligence

- Conversational AI, chatbots & virtual assistants
- Real-time agent assist
- Generative AI & LLM-as-a-Service
- Robotic process automation (RPA)
- Predictive analytics & data lakehouse
- AI-driven threat & social-engineering detection

07 Cloud Computing

- Public, private, hybrid & multi-cloud
- IaaS & PaaS
- Cloud storage: object, file, block
- Direct cloud connections & data fabrics
- CDN & SaaS platforms
- Cloud migration

08 Colocation

- Data center colocation
- Bare-metal servers
- Disaster recovery as a service (DRaaS)
- Backup as a service (BUaaS)
- Hosted ERP & database platforms

09 Managed IT Services

- Helpdesk as a service
- IT outsourcing (ITO)
- Application management: ERP, CRM
- Network monitoring & management
- Load balancing & app optimization

10 Mobility

- Phones, tablets, eSIM & multi-SIM
- LTE/4G/5G & private LTE/5G
- POTS replacement over cellular
- Distributed antenna systems (DAS)
- Managed mobility: MDM, staging/kitting, helpdesk, break/fix, RMA
- Device usage management & filtering

11 Technology Expense Mgmt

- Wireline & telecom expense management
- Mobility expense & plan optimization
- Software license management & optimization
- AI-driven performance & billing optimization
- Detailed usage reporting

12 IoT

- Physical security: cameras, access control/cards, video analytics
- Sensors: temperature, pressure, soil moisture
- Energy: electric, gas, solar, EV chargers
- Telematics, geo-fencing & computer vision
- Smart city, agriculture, manufacturing, logistics, hospitality

Independent
We compare providers side by side. No single carrier or vendor is our boss.

No cost to you
Clients don't pay FH. Providers pay us when you choose them.

With you after signing
Escalations, renewals and audits don't end at the contract.

Book a free 30-minute technology review **888-530-9017 · fhtechnologyinc.com**

FH Technology, Inc.
Independent technology advisors for growing companies · Lakewood Ranch, FL
888-530-9017
fhtechnologyinc.com