

Illustrative model (example only)

Pull cash forward without changing systems

- ✓ **Current state:** invoices are sent about a week after job completion.
- ✓ **Frozen rule:** all completed jobs invoiced within three calendar days, sustained inside 30 to 45 days.
- ✓ **Actions:** the field owner marks job complete on site; the admin owner issues the invoice in the same daily window.
- ✓ **Verification:** weekly snapshots from the AR aging you already run.
- ✓ **Expected movement:** cash pulled forward and realised margin lift, visible in your standard readout.
- ✓ **Decision:** Day-30 pass or tighten. No system changes.

This is an example model, not a past engagement.