

90-Day Focus Summary

Business Growth Strategies Pty Ltd

Objective

Install a single frozen-rule mechanism proven in the Pilot across the selected unit for 90 days, protect it from drift, and realize conservative, verified gains in cash conversion and margin using only existing reports.

Header

Firm:	<input type="text"/>	Business unit:	<input type="text"/>
Sponsor:	<input type="text"/>	Field Owner:	<input type="text"/>
Finance Verifier:	<input type="text"/>	Start date:	<input type="text"/>
Review dates:	<input type="text"/>		

Frozen rule carried forward

Rule statement:	<input type="text"/>
Applicability and exclusions:	<input type="text"/>
Owner of compliance in the field:	<input type="text"/>
Verification source report and field:	<input type="text"/>

Targets and thresholds

Baseline at Pilot read-out:	<input type="text"/>	Conservative 90-day target:	<input type="text"/>
Monthly checkpoint thresholds:	<input type="text"/>	Binary pass signal at Day 90:	<input type="text"/>

Actions and cadence

Two operating actions that sustain the rule:

Action 1:	<input type="text"/>
Action 2:	<input type="text"/>
Weekly verification day and time:	<input type="text"/>
Who captures and logs each week:	<input type="text"/>
Meeting rhythm and participants:	<input type="text"/>

Drift controls

Likely drift pattern 1 and countermeasure:	<input type="text"/>
Likely drift pattern 2 and countermeasure:	<input type="text"/>
Escalation path if verification is missed:	<input type="text"/>

Cash and margin impact

Conservative cash impact model:	<input type="text"/>	Conservative margin impact model:	<input type="text"/>
Assumptions used (cash):	<input type="text"/>	Assumptions used (margin):	<input type="text"/>

Dependencies and constraints

Upstream dependency:	<input type="text"/>	Downstream dependency:	<input type="text"/>
Known constraint and mitigation:	<input type="text"/>		

Evidence log

Link to standing report:	<input type="text"/>
Where weekly snapshots are stored:	<input type="text"/>
Notes on exceptions accepted:	<input type="text"/>

Decision at Day 90

Outcome:	<input type="text"/>
Evidence summary:	<input type="text"/>
Recommendation:	<input type="text"/>

If sustained performance is verified, extend to next two clients or second unit. If not, tighten the rule scope or threshold and continue for 30 days.

Sustained from standing report No manual reconstruction used