2026 Project Price Guide

WB Exterior Solutions LLC • St. Peters, Missouri
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Hey there — thanks for taking a look at what we do. We put this guide together so you can see real numbers **before** we ever set foot on your property. No games, no pressure: just honest ranges for honest work.

Every project is backed by our **1-year workmanship warranty**, and owner Will Miller personally oversees each job from first call to final walkthrough.

How to read this guide

- **Square** = 100 square feet. (A 1,500 sq. ft. roof is 15 Squares.)
- **Turnkey** = we handle everything: labor, materials, cleanup. You just enjoy the result.
- **Labor Only** = you supply the materials, we bring the craftsmanship.
- Ranges reflect size, access, and material choices — your **instant online estimate** pins down the exact number.
- **Payment is simple:** 50% deposit to get on our calendar, 50% when the job is done and you've walked it with us.

What's inside

- Siding, Roofing, Gutters & Trim, Framing, Decks, Windows & Doors, Painting & Drywall
- Holiday Lighting — our all-inclusive lease program (design, install, maintain, takedown & storage)
- Plain-English project terms at the back

Holiday Lighting

Our all-inclusive lease program — design, install, timers, storm service, January takedown, and storage

Here's how it works: you lease the whole display. We design it, install it, maintain it all season (storm damage fixed within 48 hours), take it down in January, and store everything in climate control until next year. You never touch a ladder, a clip, or a tangled string of lights.

Holiday Lighting (continued)

Residential packages — all turnkey lease

Pick a package, or we'll custom-design around your roofline.

Package	What's Included	Standard	Deposit
The Starter Ridge	Up to 65 LF of 1st-story roofline C9 LEDs + commercial digital timer	$650	$325
St. Charles Suburban	Front roofline (1st & 2nd story gables), garage door outline, 36" lit entry wreath + timer	$1,450	$725
West County Estate	Full perimeter roofline, steep gables, pathway stakes, entryway garland, 48" peak wreath, 2 tree wraps	$2,600	$1,300

Holiday Lighting (continued)

A la carte & custom pricing

Want something custom? We price by the foot — here's the menu.

Item	Detail	Price
1st-Story Roofline / Fascia	Custom C9 LEDs	$7.00 / LF
2nd-Story / Steep Pitch / High Gables	Custom C9 LEDs	$9.00 – $11.00 / LF
Roof Ridge Line / Peak Accent	Custom C9 LEDs	$10.00 / LF
Driveway / Sidewalk Stake Runs	C9 ground stakes	$5.00 / LF
Shrub / Bush Net Wrapping	Warm-white LED	$65 / bush (standard) · $95 (large)
Deciduous Tree Trunk Wrap	Up to 8 ft	$150 / tree
Tree Trunk + Canopy Wrap	Main branches	$250 – $450 / tree
Evergreen Spiral Wrap	Pine trees	$15 / vertical foot
Lit Wreaths (commercial grade)	36" / 48" / 60"	$280 / $390 / $580
Lit Commercial Garland	Heavy-duty greenery	$14.00 / LF

Holiday Lighting (continued)

Commercial & HOA packages — all turnkey lease

Hotels, retail, HOAs — we scale up.

Package	What's Included	Standard	Deposit	
Entry Focus	Porte-cochère C9 framing, 48" lit wreath w/ velvet bow, timers & hardware	$1,250	$625	
Premium Front Elevation	4-story roofline C9, porte-cochère framing, 48" wreath, shrub wraps + timers	$2,800	$1,400	
Grand Property Perimeter	Full 4-story perimeter C9, canopy & pillar accents, 48" wreath, full landscape	$4,200	$2,100	
HOA Entrance Monument	C9 border framing, 2 lit wreaths, spot-lit entry sign	$850 – $1,600	—	—
Pillar / Column Spiral Wraps	Commercial C9	$125 – $225 / pillar	—	—

A few good-to-knows

- **Bulb color is your call, free on the first order** — pure white, candy-cane red & white, or multi-color. Want a mid-season color swap? $175 service fee plus any material difference.
- **Storms happen — we've got you.** 48-hour storm maintenance and clip re-attachment are included free, all season.
- **We take it all down** January 2–20 and store it in climate control until next year. Need it left up past February 1? $150 extension fee.
- **Residential minimum $650 · Commercial minimum $1,000.** Same simple terms as everything else: 50% deposit to reserve your install window, 50% when the lights are up and glowing.

Roofing

Per Square (100 Sq. Ft.)

Your roof is the hardest-working part of your home. Here's what a proper one costs.

Roofing Material / Style	Labor Only (No Tear-Off)	Labor Only (WITH Tear-Off)	Turnkey (No Tear-Off)	Turnkey (WITH Tear-Off)
Arch. Shingles (Standard Pitch 4-6/12)	$100 – $140	$150 – $200	$500 – $600	$555 – $685
Arch. Shingles (Steep Pitch 8/12+)	$140 – $190	$200 – $260	$535 – $655	$585 – $725
Exposed Fastener Metal (PBR / Rib)	$200 – $280	$260 – $350	$480 – $650	$560 – $760
Standing Seam Metal (Snap-Lock)	$350 – $480	$420 – $560	$1,115 – $1,465	$1,165 – $1,565
TPO / EPDM Flat Roofing *	$180 – $260	$240 – $340	$450 – $650	$530 – $760
TPO / EPDM — New Insulation Add-On	—	—	$1.50 – $3.50 / sq ft	—
Stone Coated Steel (Direct-to-Deck)	$260 – $340	$330 – $430	$1,105 – $1,325	$1,210 – $1,480
Stone Coated Steel (Batten System / Tile)	$320 – $420	$400 – $510	$1,295 – $1,595	$1,420 – $1,780
Stone Coated Steel (Steep Pitch 8/12+)	$360 – $460	$450 – $560	$900 – $1,220	$1,020 – $1,380

* TPO / EPDM turnkey = membrane over existing substrate. New insulation priced as a separate add-on line above.

Siding

Per Square (100 Sq. Ft.)

New siding changes the whole look of a house — and protects everything underneath it.

Siding Material / Profile	Labor Only (No Tear-Off)	Labor Only (WITH Tear-Off)	Turnkey (No Tear-Off)	Turnkey (WITH Tear-Off)
Vinyl Siding (Standard Lap)	$180 – $240	$240 – $320	$605 – $745	$660 – $820
Exposed Metal (PBR / Ag Panel)	$250 – $320	$320 – $410	$550 – $750	$650 – $880
Exposed Metal w/ 3' Wainscot	$300 – $380	$370 – $470	$650 – $850	$750 – $980
LP SmartSide Lap	$280 – $360	$350 – $450	$755 – $955	$815 – $1,065
Fiber Cement (Hardie) Lap	$280 – $360	$350 – $450	$795 – $995	$855 – $1,105
Board & Batten (Metal / Hardie)	$320 – $420	$390 – $510	$795 – $1,045	$855 – $1,105
Concealed Fastener Metal Planks	$380 – $500	$460 – $600	$800 – $1,100	$920 – $1,250
Architectural Standing Seam	$500 – $650	$580 – $750	$1,195 – $1,545	$1,250 – $1,680

LP SmartSide and fiber cement (Hardie) lap are priced as separate lines as of this revision; both carry the same labor-only rates as the former combined line. Board & batten turnkey rates are provisional, priced on the fiber cement cost basis pending a confirmed crew rate.

Gutters & Trim

Priced by unit

The small stuff that keeps water where it belongs.

Service Item	Unit	Labor Only (No Tear-Off)	Labor Only (WITH Tear-Off)	Turnkey (No Tear-Off)	Turnkey (WITH Tear-Off)
5" Seamless Gutters	LF	$3.00 – $4.50	$4.25 – $6.00	$12.00 – $15.00	$13.50 – $17.00
6" Seamless Gutters	LF	$3.00 – $4.50	$4.25 – $6.00	$14.00 – $17.00	$15.50 – $19.00
6" Commercial Gutters	LF	—	—	$17.00	—
Copper Gutters, K-Style 6" (16 oz, soldered, incl. downspouts)	LF	—	—	$42.00	—
Copper Gutters, Half-Round 6" (16 oz, soldered, incl. downspouts)	LF	—	—	$52.00	—
Gutter Guards (Micro-Mesh)	LF	—	—	$8.00	—
Downspout Runs	LF	$3.00 – $5.00	$4.00 – $6.50	$12.00 – $15.00	$13.50 – $17.00
Garage Door Trim & Wrap	Opening	$100 – $150	$130 – $180	$220 – $320	$260 – $380
Window Trim-Out	Window	$50 – $85	$70 – $110	$110 – $170	$135 – $200
Soffit & Fascia (Metal/Vinyl)	LF	$3.50 – $5.50	$5.00 – $7.50	$8.00 – $12.00	$10.00 – $15.00

Windows & Doors

Window installation by method

Tighter, quieter, more efficient — priced per opening.

Window Type & Method	Labor Only (No Materials)	Turnkey (With Materials)	Unit
Retrofit / Pocket Window Insert (Vinyl Double-Hung)	$100 – $150	$800 – $900	Per Window
New Construction Flanged Window (Full Frame Tear-Out)	$150 – $220	$800 – $1,150	Per Window
Casement / Awning Window (Crank-Out)	$160 – $240	$600 – $1,100	Per Window
Sliding Window (Horizontal 2-Lite / 3-Lite)	$140 – $210	$500 – $850	Per Window
Architectural / Picture Fixed Window	$150 – $250	$550 – $1,200+	Per Window
Bay / Bow Window Assembly (3 to 5 Light)	$450 – $750	$2,200 – $4,500+	Per Assembly
Egress Basement Window (Cutting, Well & Window)	$850 – $1,400	$3,500 – $5,500	Per Opening
2nd Story / Elevation Height Surcharge	+$35 – $60	+$50 – $80	Per Window

New construction / full-frame window turnkey pricing is provisional, priced on the insert cost basis pending a confirmed full-frame crew rate.

Windows & Doors (continued)

Standard sizes & turnkey pricing

Standard Size Code	Dimensions (WxH)	Common Window Type	Turnkey Standard Vinyl	Turnkey Premium Composite/Clad
2030 / 2436	24" x 36" to 28" x 36"	Bathroom / Small Accent	$380 – $520	$650 – $900
2850 / 3050	32" x 60" to 36" x 60"	Standard Bedroom / Living	$450 – $680	$750 – $1,150
3060 / 3660	36" x 72" to 42" x 72"	Large Living Room / Master	$520 – $780	$850 – $1,350
4060 / 5050	48" x 72" to 60" x 60"	Twin / Combination Window	$680 – $950	$1,100 – $1,800
6060 / 6070	72" x 72" to 72" x 84"	Triple Combo / Large Picture	$950 – $1,400	$1,600 – $2,600

Windows & Doors (continued)

Exterior doors by type

Door Type & Configuration	Standard Dimensions	Labor Only (No Materials)	Turnkey (With Materials)
Standard Single Entry Door (Steel / Fiberglass)	32"x80" or 36"x80"	$220 – $350	$800 – $1,600
Single Entry Door w/ 1 Sidelight	48"x80" to 54"x80"	$320 – $480	$1,400 – $2,500
Single Entry Door w/ 2 Sidelights	60"x80" to 68"x80"	$420 – $650	$2,200 – $3,800
Double Entry / French Doors	60"x80" or 72"x80"	$450 – $700	$1,800 – $3,800
Sliding Glass Patio Door (2-Panel)	6'0" x 6'8" (72"x80")	$350 – $550	$1,400 – $2,800
Sliding Glass Patio Door (3-Panel)	9'0" x 6'8" (108"x80")	$500 – $800	$2,400 – $4,500
Garage Service / Side Walk Door	32"x80" or 36"x80"	$180 – $280	$600 – $1,100
Aluminum Storm / Screen Door	32"x80" or 36"x80"	$120 – $180	$350 – $650

Windows & Doors (continued)

Trim, casing & wrapping

Trim & Flashing Detail	Labor Only (No Materials)	Turnkey (With Materials)	Unit
Custom PVC-Coated Aluminum Exterior Wrap	$40 – $70	$90 – $150	Per Window / Door
Interior Wood Casing & Trim Finish	$45 – $80	$85 – $140	Per Window / Door
Exterior Composite / PVC Molded Casing	$35 – $60	$80 – $130	Per Window / Door
Flashing Tape, Sill Pan & Expansion Foam Package	$15 – $25	$40 – $70	Per Opening

Decks
Complete new deck construction

From a simple ground-level platform to a full outdoor living space.

Deck Build Type	Labor Only (No Materials)	Turnkey (With Materials)	Unit
Standard PT Wood Deck (Ground Level)	$12 – $16	$45 – $58	Per Sq. Ft.
Cedar / Redwood Deck (Ground Level)	$15 – $20	$45 – $65	Per Sq. Ft.
Mid-Tier Composite (Trex Select / Fiberon)	$18 – $24	$70 – $90	Per Sq. Ft.
Premium Capped Composite / PVC (Trex Transcend / TimberTech)	$24 – $32	$80 – $115+	Per Sq. Ft.
Elevated / 2nd Story Height Surcharge	+$3 – $5	+$8 – $12	Per Sq. Ft.

Standard PT wood and mid-tier composite new-build turnkey rates are provisional pending a confirmed lumber package quote.

Decks (continued)
Repair, re-decking & structural leveling

Already have a deck? We can bring it back to life.

Service Category	Labor Only (No Materials)	Turnkey (With Materials)	Unit
Deck Board Removal / Demo (Tear-Off)	$2.50 – $4.00	$4.50 – $6.50 (incl. dump)	Per Sq. Ft.
Joist Sistering & Frame Leveling	$3.50 – $5.50	$6.00 – $9.50	Per Sq. Ft.
Re-Decking: Pressure-Treated Wood	$5.00 – $7.50	$12.00 – $18.00	Per Sq. Ft.
Re-Decking: Composite / PVC	$7.00 – $10.00	$28.00 – $42.00	Per Sq. Ft.
Joist Spacing Upgrade (16" to 12" O.C. for Composite)	$2.50 – $4.00	$5.00 – $8.00	Per Sq. Ft.
Post Jacking & Footing Settling Repair	$150 – $250	$300 – $500	Per Support Post
Ledger Board Flashing & Structural Re-Bolt	$250 – $400	$450 – $700	Flat Fee

Decks (continued)
Low-voltage deck lighting (12V LED)

A little light goes a long way after dark.

Lighting Item / System	Labor Only (No Materials)	Turnkey (With Materials)	Unit
Transformer Installation (150W–300W w/ Timer/App)	$150 – $250	$350 – $550	Per System
LED Stair Riser / Step Accent Light	$35 – $50	$85 – $130	Per Light Fixture
LED Post Cap Light (Composite / Aluminum)	$40 – $60	$110 – $175	Per Post Cap
Under-Rail Linear LED Strip Lighting	$6.00 – $10.00	$16.00 – $25.00	Per Linear Foot
Flush Recessed Deck Floor / In-Step Light	$30 – $45	$75 – $120	Per Fixture
Under-Deck Downlight / Wall Sconce	$50 – $75	$125 – $200	Per Light Fixture
Starter Lighting Package (Transformer + 10 Fixtures)	$550 – $800	$1,300 – $2,200	Flat Package

Decks (continued)

Railings, stairs & custom features

Railings, stairs, and the details that make it yours.

Feature / Upgrade Item	Labor Only (No Materials)	Turnkey (With Materials)	Unit
Pressure-Treated Wood Railing	$10 – $15	$25 – $40	Per Linear Foot
Aluminum / Composite Railing w/ Balusters	$15 – $22	$45 – $75	Per Linear Foot
Stainless Steel Cable Railing	$25 – $35	$85 – $130	Per Linear Foot
Glass Panel Railing System	$35 – $50	$140 – $220+	Per Linear Foot
Stair Stringer & Tread Construction	$35 – $55	$90 – $150	Per Step Tread
Picture Frame / Border & Breaker Board Detail	$3.00 – $5.00	$8.00 – $14.00	Per Linear Foot
Privacy Screen / Slatted Accent Wall	$15 – $25	$45 – $80	Per Sq. Ft. of Screen
Under-Deck Drainage System (Trex RainEscape / Dry Space)	$4.00 – $6.00	$12.00 – $18.00	Per Sq. Ft.
Built-In Deck Bench Seating	$25 – $40	$65 – $110	Per Linear Foot
Built-In Composite Planter Box	$150 – $250	$400 – $700	Per Box
Lattice / Board-and-Batten Deck Skirting	$4.00 – $7.00	$12.00 – $20.00	Per Linear Foot
Attached Overhead Pergola (Wood / Composite)	$15 – $25	$45 – $85	Per Sq. Ft. of Pergola

Framing & Sheathing

Addition exterior framing

For additions and new exterior structures — priced by the square foot.

Framing Scope	Labor Only (No Materials)	Turnkey (With Materials)	Unit
Exterior Wall Framing (2x4 or 2x6)	$3.50 – $5.00	$10.00 – $15.00	Per Wall Sq. Ft.
Wall Sheathing (OSB / Plywood / Zip)	$1.20 – $1.80	$3.50 – $5.50	Per Wall Sq. Ft.
2nd Story Floor Joist & Subfloor Deck	$4.00 – $6.50	$12.00 – $18.00	Per Floor Sq. Ft.
Roof Truss / Rafter & Sheathing	$4.50 – $7.00	$14.00 – $22.00	Per Roof Sq. Ft.
Complete Exterior Shell Package (Framing + Sheathing + Housewrap)	$12.00 – $18.00	$35.00 – $55.00+	Per Sq. Ft. of Floor Space

Note: the Complete Exterior Shell Package low end ($35.00) is flagged at-risk pending a confirmed lumber package cost; quote the low end only with a current lumber quote in hand.

Painting & Drywall

Exterior painting & wood restoration

The finishing touches, inside and out.

Service Category	Labor Only (No Materials)	Turnkey (With Materials)	Unit
Standard Siding Paint (1-2 Story)	$1.50 – $2.25	$3.25 – $4.50	Per Wall Sq. Ft.
High-Prep Siding (Scraping, Caulking, Full Prime)	$2.25 – $3.25	$4.50 – $6.25	Per Wall Sq. Ft.
Soffit, Fascia & Exterior Trim Painting	$2.50 – $4.00	$5.00 – $8.00	Per Linear Foot
Deck Staining & Sealing (Clean Board Prep)	$1.50 – $2.50	$3.50 – $5.50	Per Sq. Ft. of Deck
Deck Power Washing & Heavy Stripping/Sanding	$1.00 – $1.75	$1.75 – $2.50	Per Sq. Ft. of Deck

Painting & Drywall (continued)

Interior painting

Service Category	Labor Only (No Materials)	Turnkey (With Materials)	Unit
Interior Walls (2 Coats Standard)	$1.20 – $1.80	$2.50 – $4.00	Per Wall Sq. Ft.
Ceiling Painting (Standard Flat White)	$0.80 – $1.25	$1.75 – $3.00	Per Floor Sq. Ft.
Doors, Casing & Baseboard Painting	$45 – $75	$90 – $150	Per Opening / Door
Cabinet Painting & Refinishing	$60 – $90	$120 – $180	Per Door / Drawer
Complete Interior Room Package (Walls, Ceiling, Trim)	$2.50 – $3.50	$5.00 – $8.00	Per Floor Sq. Ft.

Painting & Drywall (continued)

Drywall installation, finishing & repair

Service Scope	Labor Only (No Materials)	Turnkey (With Materials)	Unit
Drywall Hanging Only (1/2" or 5/8" Fire Code)	$0.80 – $1.20	$2.20 – $3.50	Per Wall Sq. Ft.
Taping, Mudding & Finishing (Level 4 Smooth)	$1.00 – $1.50	$2.50 – $4.00	Per Wall Sq. Ft.
Premium Level 5 Skim Coat (Paint-Ready)	$1.80 – $2.50	$3.80 – $5.50	Per Wall Sq. Ft.
Full Hang & Finish Package (Level 4)	$1.80 – $2.50	$4.50 – $7.00	Per Wall Sq. Ft.
Water Damage / Stress Crack Patch Repair	$120 – $250	$250 – $450	Per Patch Area
Ceiling Texture Removal (Popcorn / Stipple)	$1.50 – $2.50	$3.00 – $5.00	Per Sq. Ft.
Wall/Ceiling Texturing (Knockdown / Orange Peel)	$0.60 – $1.00	$1.25 – $2.00	Per Sq. Ft.

The Fine Print, In Plain English

The short version of how we work. No legalese on purpose — if anything here ever seems unclear, just ask us before signing.

Revised November 14, 2026 — gutter rates split by size (5 in $12–$15, 6 in $14–$17); 6 in commercial gutters $17.00 per LF; copper K-style $42.00 and half-round $52.00 per LF (6 in, 16 oz, soldered, downspouts included); gutter guards $8.00 per LF. Prior revision October 30, 2026 per the fall 2026 margin audit. Deposit is 50%; estimates valid 30 days.

1. How Long Our Prices Hold

Your estimate is good for 30 days. Material prices move around, so once we both sign and your deposit is in, your price is locked.

2. Surprises Behind the Walls

Our price assumes a normal, solid surface to work on. If we tear off and find hidden rot, water damage, or bad framing, we'll document it, show you, and put it in a written change order for your approval before doing the extra work.

3. About Materials

Wood is a natural product — knots, color shifts, and minor twisting are normal, not defects. Composite and metal products carry their manufacturer warranties, and we install to spec so those warranties stay valid.

4. What We Need From You

Clear access to the work area during business hours (7:00 AM – 6:00 PM), plus access to power and water.

5. Our Workmanship Warranty

One full year on our labor, from the day we finish. If something fails because of how we installed it, we fix it. What it doesn't cover: hail, high winds, flooding, shifting foundations, or lack of normal maintenance.

6. Tall & Tricky Access

Our standard pricing covers up to two stories (about 20 feet) with ladders or scaffolding. Anything taller — third-story gables, steep hillsides — may need a lift, and we'll pass that rental cost through at face value.

7. Insurance Claim Work

This guide covers retail cash pricing. Insurance restoration jobs (storm, water, fire, vehicle damage) are billed on Xactimate line-item pricing, and we handle the supplement process with your carrier directly — including standard contractor overhead & profit.

8. How Payment Works

50% deposit to get on our calendar and order materials. The remaining 50% is due when the build is done and we've done a final walkthrough together.

Thanks for reading all the way through. Ready when you are — call or text **(636) 874-8808** for an instant estimate, or visit **wbexteriorsolutions.com**.