BROKER PARTNER PROGRAM

When a small business can't qualify for cyber coverage — or risks having a claim denied because they can't demonstrate required controls — your options are limited. We built Cerium CyberFortress to be the resource you refer them to.

THE PROBLEM

- **Clients fail underwriting**
  They can't demonstrate MFA enforcement, documented backup testing, or a written incident response plan — standard carrier requirements now.
- **Claims get denied**
  A policy that pays out only if controls were in place means undocumented posture = denied claim. Your client paid premiums for years and gets nothing.
- **You lose the renewal**
  If a client becomes uninsurable, they shop. Or they blame the broker for not flagging the gap sooner.

THE SOLUTION

- **Build the security posture**
  Cerium CyberFortress Iron Dome is a done-with-you program that walks SMB owners through the exact controls carriers require: MFA, endpoint protection, backup testing, incident response planning, and more.
- **Document everything**
  We don't just coach it — we build the documentation your client can show an underwriter. Written IRP. Backup test logs. Training records.
- **10 modules. 90 days.**
  Iron Dome is built to move fast enough to matter before a renewal deadline hits.

HOW THE PARTNERSHIP WORKS

1. You identify a client who is at risk of non-renewal or can't qualify for coverage.
2. You refer them to Cerium for a free Pre-Audit Readiness Check — a no-cost assessment of where they'd fail their next underwriting review.
3. If they enroll in Iron Dome, they build a demonstrable security posture in 90 days. You write the policy. Everyone wins.

THE OFFER — FOR YOUR AT-RISK CLIENTS

Refer a client for a free Pre-Audit Readiness Check. We review their current security posture against standard carrier requirements (MFA enforcement, documented backup testing, written incident response plan, security awareness training records) and give them a plain-language gap report within five business days. No cost to the client. No obligation. No step on your relationship.

> "Cerium CyberFortress helps SMB leaders build a documented, demonstrable security posture without the $5,000/month overhead of a full-scale MSP."

START THE CONVERSATION

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Schedule a 20-minute intro call at the link above.