

## Alternative Investment Suite for Independent RIAs.

Independent alternatives underwriting, monitoring, market intelligence, and pipeline support — without outsourcing discretion or relying on sponsor-paid diligence.

### WHAT INDEPENDENT RIAs FACE

<p><b>You have one CIO doing everything.</b></p> <p>At this size, alternatives research is a side-of-desk job for the person already running public markets, reporting, and client portfolios. EM Capital is the dedicated alternatives bench you cannot justify hiring full-time.</p>	<p><b>Your UHNW clients are asking — you need a view, not a brochure.</b></p> <p>When a client emails about BREIT, a KKR real estate fund, or a sponsor your CIO does not know, EM Capital provides a written EM Capital View in days — not a forwarded sponsor deck.</p>	<p><b>You are being squeezed between roll-ups and access platforms.</b></p> <p>Aggregators promise in-house alternatives; iCapital and CAIS sell product access. EM Capital lets independent RIAs match both — without joining a roll-up or outsourcing diligence to a sponsor-paid platform.</p>
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### POTENTIAL CHANNELS TO SCALE RIA ECONOMICS

	OCIOs Hirtle Callaghan, Fiducient, FEG	iCapital / CAIS Sponsor-funded access platforms	EM Capital Alternative Investment Suite
<b>What you get</b>	Delegated portfolio management plus manager selection.	Access to sponsor funds plus standardized, sponsor-prepared due diligence.	Independent underwriting, monitoring, pipeline development, and market intelligence.
<b>Who pays the bills</b>	You — typically 10–25 bps on assets.	Sponsors pay the platform; you pay subscription plus transaction fees.	You only — engagement letter; no sponsor compensation.
<b>Discretion</b>	OCIO has it.	None — execution-only access.	None — you retain final authority.
<b>Diligence orientation</b>	Generalist; manager-universe selection.	Sponsor-friendly by design.	Allocator-side; per-deal underwriting.
<b>Annual cost for a \$1.5B RIA</b>	~\$1.5M–\$3.5M, assuming 10–25 bps.	~\$50K–\$150K subscription plus per-trade economics.	A fraction of either — flat engagement fee.
<b>Customization</b>	Limited — your portfolio looks like theirs.	Limited — sponsor-paid DD is uniform.	Each memo tailored to your live decision.
<b>Best for</b>	RIAs willing to outsource the function entirely.	RIAs prioritizing product access.	RIAs scaling alternatives while keeping control.

### ENGAGEMENT ECONOMICS

<p>✓ <b>Suite engagements</b> run at a small fraction of OCIO economics, with no discretion transferred.</p> <p>✓ <b>Versus subscription-plus-transaction platforms</b>, you pay for an independent view, not access — and you keep the view whether or not you allocate.</p>	<p>✓ <b>Versus a dedicated alternatives director</b>, the Suite covers the function for one engagement-letter fee.</p> <p>✓ <b>Fee is fixed annually</b>, agreed in the engagement letter, and does not vary with deal flow or AUM.</p>
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**Send one live decision. Get back a decision-ready work product.**