

DECISION-MAKING UNDER PRESSURE

# Three formats. One subject.

A speaker pack for event organisers and booking partners. Audiences leave able to make the call faster, with clearer reasons, and less second-guessing afterwards.

## 01 OVERVIEW

### WHO IT'S FOR

Boardrooms, executive teams, and conferences where the audience has to make calls that have to land. Senior leaders carrying decisions they haven't been able to make. Rooms where the cost of waiting is real.

### WHY PAUL

Sixteen years flying fast jets in the RAF. Combat sorties over Iraq. A USMC exchange tour as a naval aviator off the USS Eisenhower. Twelve years running operations across the Gulf - dnata, Meeting Point International, Tourism 365. Few have done both, and fewer have built a method out of it.

## 02 FORMATS

### 01 KEYNOTE

#### No Plan Survives.

*How fighter pilots make decisions when nothing goes the way they planned, and what it means for business.*

The talk audiences are still talking about at dinner. Stories from the cockpit of an F/A-18 and from twelve years of senior corporate decisions across the Gulf. Leaves the room with a proven approach to making the tough calls.

#### FORMAT

45-60 minutes · Audience Q&A

### 02 FIRESIDE CHAT

#### How a Fighter Pilot Makes Decisions.

*A moderated conversation, not a lecture.*

Your moderator draws out the experiences and principles that matter most to the room. Candid stories, sharp thinking, and practical insight the audience can apply to the decisions they're facing right now.

#### FORMAT

45-60 minutes · Moderator-led  
· Q&A

### 03 WORKSHOP

#### Find Your Next Move.

*A working session on your decision.*

Not a presentation. Participants work through a real decision using a structured workbook and the three-step method Paul developed in the cockpit and refined in business. Everyone leaves with clarity, a next step, and a risk boundary.

#### FORMAT

90 minutes · 8-20  
participants · Workbook  
included

BOOKING

*Become decisive. The skill fighter pilots learn because hesitation kills.*

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PAUL LITTLEJOHN  
FORMER RAF SQUADRON  
LEADER

## SPEAKER BIO

# Paul Littlejohn.

FORMER RAF SQUADRON LEADER · OPERATIONS EXECUTIVE · STRATEGIC ADVISOR

*Two bios for your event materials, ready to drop into your programme, conference app, or website. Use whichever fits the space.*

### A SHORT BIO

~ 80 WORDS · PROGRAMMES, APPS, SOCIAL

Paul Littlejohn is a former RAF Squadron Leader and fighter pilot, with sixteen years of flying experience including combat sorties over Iraq and a US Marine Corps exchange tour as a naval aviator off the USS Dwight D. Eisenhower. He has since led operations at scale across the Gulf, including Divisional VP of Airside Operations at dnata and COO roles spanning global travel businesses across 17 countries. He works with senior executives on the decision-making frameworks he developed in the cockpit and refined in business.

### B LONG BIO

~ 200 WORDS · SPEAKER PAGES, WEBSITES, FULL BIOS

Paul Littlejohn began his career as an RAF fighter pilot, flying Jaguars and qualifying as a Weapons Instructor. He flew operational missions over the Iraqi no-fly zone prior to the 2003 Iraq War, served as an Air Liaison Officer in Basra, and was selected for a USMC exchange tour at MCAS Miramar in San Diego. There he flew the F/A-18 as an instructor for the Marine training squadron and qualified as a naval aviator, operating off the USS Dwight D. Eisenhower.

Paul retired as a Squadron Leader after sixteen years in the RAF. He moved into management consulting, then transformation leadership roles in the UAE. He became Divisional VP of Airside Operations at dnata, where he ran 10,000+ staff at one of the world's busiest airports, before moving into COO roles spanning global travel and tourism operations across 17 countries.

He now works with executives who can't afford to get high-stakes decisions wrong, bringing the decision-making frameworks he developed in the cockpit and refined in business to leaders who need to think clearly, move fast, and act with conviction under pressure.

## BOOKING

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