

Megsoft Consulting, Inc. is an SBA 8(a) certified, minority and veteran owned Maryland software engineering firm that designs, builds, and operates technology platforms for federal, state, and commercial missions. Founded in 2012, Megsoft delivers with a deliberately small senior team: the engineers who scope the work are the engineers who ship it and stay to operate it.

CORE COMPETENCIES

- ◆ **AI platform engineering:** document intelligence and decision-support systems engineered so every output traces back to its source data; in production today.
- ◆ **Custom software design & build:** data foundations, web platforms, and enterprise applications delivered in fixed-scope phases with working software at every milestone.
- ◆ **Unified communications provisioning:** Akkadian platform licensing and implementation for enterprise and defense networks.
- ◆ **Broadcast & production technology:** studio scheduling, production workflow tooling, and technical program management for government media operations.
- ◆ **Mobile systems for field operations:** mission-grade mobile platforms proven at the scale of 30,000+ officers and 10,000+ field reps on managed devices.
- ◆ **Cloud engineering & SecDevOps:** cloud architecture and migration with security built in from the first commit, to enterprise and government standards.
- ◆ **Platform modernization & operation:** legacy replacement without stopping the mission, then monitoring, upkeep, and quarterly capability roadmaps.

DIFFERENTIATORS

- ◆ **Traceable AI.** Our design rule: no number appears anywhere without a path back to its source document. Auditable by design, defensible in review.
- ◆ **Senior-only teams.** No bench, no hand-offs; the team on day one is the team in production.
- ◆ **14 years of shipped platforms** for Fortune 50 brands, insurers serving 800,000+ end users, universities, and public agencies.
- ◆ **Veteran-founded discipline** with continuity from build to operate under one accountable team.

PAST PERFORMANCE • FEDERAL

DoD • Department of Defense Education Activity HE1254-25-P-E023

Akkadian unified-communications provisioning platform: licensing and implementation supporting DoDEA's global school network.

MAR 2025 - JAN 2027 • ACTIVE

HHS • Office of the Assistant Secretary for Administration 75P00122C00018

Technical consultation and project management for HHS broadcast operations (HHSTV), renewed with uninterrupted service through October 2025.

JUN 2022 - OCT 2025 • CONTINUATION OF 75P00121C00024 (2021-2022)

HHS • Office of the Assistant Secretary for Administration 75P00123P00082

Production scheduling platform licensing (Farmerswife) for the HHSTV broadcast facility.

AUG 2023 - JUL 2024 • COMPLETE

Additional public-sector history: U.S. Navy • SAMHSA • New York City Police Department (Activity Log platform serving 30,000+ officers).

Commercial anchors: PepsiCo (three products in production, 10,000+ field users) • Seguros Universal (800,000+ end users) • Charter Spectrum • AFL Telecommunications • Barcoding, Inc.

COMPANY DATA

ENTITY	Megsoft Consulting, Inc.
FOUNDED	2012 • Odenton, MD
UEI	SMCJF9P7FTU4
CAGE	7U6U6
NAICS • PRIMARY	541511
NAICS • SECONDARY	541512 • 541519 • 611420
DUNS (LEGACY)	015908659
STRUCTURE	C Corporation • Maryland
SAM.GOV	Active registration

BUSINESS DESIGNATIONS

- ◆ SBA 8(a) Certified
- ◆ Minority-Owned Small Business
- ◆ Veteran-Owned Small Business
- ◆ Maryland VSBE Program
- ◆ MDOT • MBE / DBE / SBE

PARTNERSHIPS



POINT OF CONTACT

Claudio Sanchez

Founder & CEO

claudio@megsoft.io
240-361-7659 • 1.844.926.2746
megsoft.io

1121 Annapolis Rd, Ste 171
Odenton, MD 21113