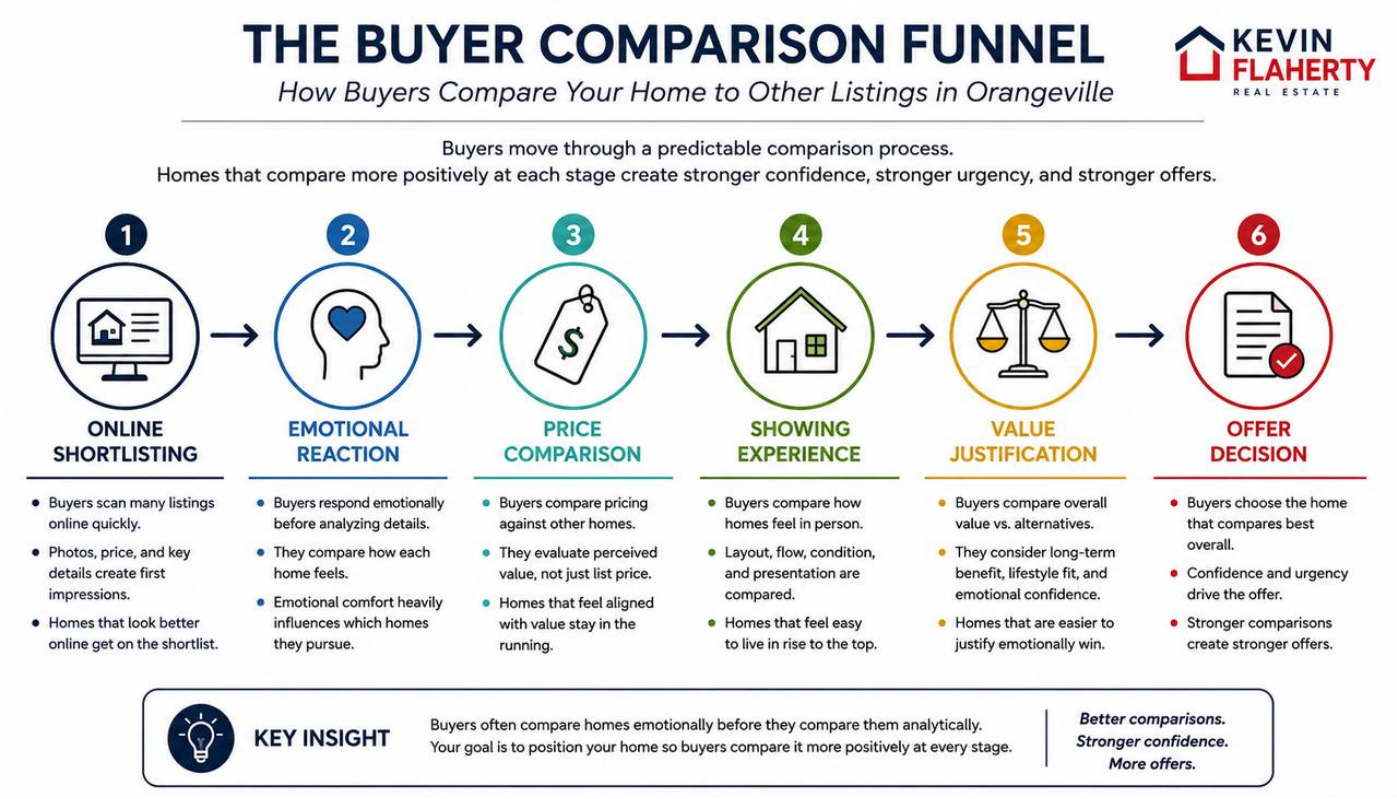
Buyer Comparison Checklist

By Kevin Flaherty · Listing and selling homes in Orangeville since 1988



Read your listing as a buyer would

Open your listing beside two active homes that fit the same buyer's search criteria.
Look at the photos first. Then walk through your home and check the differences.

- [ ] The lead photo shows a feature that would earn a visit.
- [ ] The photos, floor plan or narrated showing explain how the rooms connect.
- [ ] The listing shows the extent of the lot and any addition, parking or outbuildings.
- [ ] The rooms, light and condition match what buyers will find at the showing.
- [ ] The asking price and likely work after closing make sense beside the alternatives.

One feature buyers could misread or miss entirely

Read the full Orangeville buyer comparison guide

Compare the same three homes

Use short notes or complete the fields on screen. Check the strongest evidence in person.

	Your home	Alternative A	Alternative B
Street or listing reference			
Asking price			
What earns a visit?			
Biggest trade-off after a showing			

What would support an offer?

Active listings show the choices a buyer has. A recent comparable sale helps explain price.

Comparable sale and sale price

- [ ] I can document the updates, maintenance or repairs that affect this comparison.
- [ ] I checked access, parking, layout and other day-to-day needs at the property.

The first change I would make before the next showing

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