

The Mount Forest Downsizing Guide

A Room-by-Room Checklist & Moving Plan

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Most Mount Forest homeowners who downsize free up \$150,000 to \$300,000 in equity while cutting their monthly costs by 30 to 50 percent. This guide walks you through the entire process - decluttering, planning, finances, choosing your next home, marketing, and moving day - so you can transition with confidence and without the stress.

flaherty.ca/homeeval | Free Home Evaluation

Your Mount Forest Downsizing Guide & Checklist

Downsizing is one of the biggest transitions a homeowner makes. Done right, it frees up \$150,000 to \$300,000 in equity while cutting your monthly costs by 30 to 50 percent - and it does not have to be stressful. Work through each section in order, check off every item, and you will move into the next chapter on your terms. Have a question along the way? Call Kevin Flaherty directly at 226-270-6433.

Section 1: Decluttering Room-by-Room

Work one room at a time using four categories - keep, donate, sell, dispose. Start with low-emotion spaces and tackle sentimental rooms last.

- ☐ Garage and shed: clear tools, hardware, and seasonal items
- ☐ Laundry and utility room: discard expired and duplicate supplies
- ☐ Kitchen: keep one set of essentials, donate extra dishes and gadgets
- ☐ Dining room: decide which furniture fits your next home
- ☐ Living room: thin out books, media, and decor
- ☐ Bedrooms: sort clothing, donate anything unworn in 12 months
- ☐ Closets and linen storage: keep only what you will use
- ☐ Bathrooms: discard expired medication and old toiletries
- ☐ Basement: sort stored boxes you have not opened in years
- ☐ Attic and crawl spaces: clear forgotten storage
- ☐ Home office: shred old paperwork, digitize important records
- ☐ Sentimental items: photos, heirlooms, keepsakes (do these last)

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Section 2: Timeline Planning

Begin three to six months before you want to list. A clear timeline prevents a rushed double move and protects your sale price.

- ☐ 6 months out: book your free home evaluation with Kevin
- ☐ 6 months out: start decluttering one room per week
- ☐ 5 months out: research your next home type (bungalow, condo, town)
- ☐ 4 months out: gather property documents and survey
- ☐ 3 months out: complete any minor repairs and fresh paint
- ☐ 2 months out: finalize listing strategy and marketing plan
- ☐ 1 month out: deep clean, stage, and prepare for photos/video
- ☐ Listing week: go live with full online marketing
- ☐ Offer stage: review offers and negotiate closing dates
- ☐ Closing: coordinate move-out and possession with both homes

Section 3: Financial Preparation

Know your numbers before you list so you can plan your next purchase with confidence.

- ☐ Get a professional opinion of value on your current home
- ☐ Confirm your remaining mortgage balance
- ☐ Check for mortgage prepayment penalties or portability
- ☐ Estimate real estate commission and legal fees
- ☐ Budget for moving costs and temporary storage
- ☐ Estimate your net proceeds (sale price minus all costs)
- ☐ Set a realistic budget for your next home
- ☐ Speak with a mortgage advisor about bridge financing if needed
- ☐ Factor in condo fees or maintenance costs of the new home
- ☐ Plan how you will use freed-up equity (savings, family, lifestyle)

Section 4: Choosing Your Next Home

Match your next home to the life you are moving toward - not just a smaller version of the one you are leaving.

- ☐ Decide: stay in Mount Forest or relocate closer to family
- ☐ Compare bungalow vs. condo vs. townhome maintenance and cost
- ☐ List your must-haves (single floor, low yard, accessibility)
- ☐ Measure key furniture against potential floor plans
- ☐ Consider proximity to healthcare, shopping, and amenities
- ☐ Think about future mobility and aging-in-place features
- ☐ Tour several options before deciding
- ☐ Decide whether to buy before or after you sell
- ☐ Confirm timing so closing dates align with your sale

Section 5: Marketing Your Current Home

Maximum exposure online is where buyers shortlist the homes they are willing to go see. Insist on a full marketing plan.

- ☐ Interview your Realtor and request a written marketing plan
- ☐ Confirm a Video Narrated VR Animated Online Showing is included
- ☐ Ensure professional photography and drone (if applicable)
- ☐ Verify syndication reach beyond MLS to major portals
- ☐ Ask how your home is matched to the active buyer database
- ☐ Stage rooms to show scale and lifestyle, not clutter
- ☐ Set the right list price using recent sold comparables
- ☐ Review all listing details before the home goes live
- ☐ Confirm the online showing is live the day you launch
- ☐ Understand how showing feedback will be reported to you

Section 6: Moving Day Checklist

A little coordination removes most of the stress on moving day. Book early, especially near month-end.

- ☐ Book movers early (month-end dates fill up fast)
- ☐ Confirm both closing dates and possession times
- ☐ Arrange utility transfers and disconnections
- ☐ Submit address changes (mail, banks, government, services)
- ☐ Label boxes by room for the new home
- ☐ Pack an essentials box for the first night
- ☐ Arrange parking and elevator access (if condo)
- ☐ Complete a final walkthrough of your old home
- ☐ Take final meter readings and photos
- ☐ Hand over keys, garage remotes, and manuals

Ready to downsize in Mount Forest?

Start with a free, no-obligation home evaluation so you know your numbers.

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