THE SAASY BUSINESS

THE NAKED AI SCORECARD

Ten questions about the AI you use today. Yes or no. One point per yes.

01	CORE Could your AI write one paragraph about your business that you would not edit?	☐ YES	☐ NO
02	STRATEGY Does it know your goals this quarter, and what you are NOT doing?	☐ YES	☐ NO
03	SALES Does it know how someone goes from interested to paid in your world?	☐ YES	☐ NO
04	MARKETING Does it know exactly who you serve, and the words she actually uses?	☐ YES	☐ NO
05	CLIENT EXPERIENCE Does it know what happens after someone pays you?	☐ YES	☐ NO
06	OPERATIONS Does it know how work moves through your business?	☐ YES	☐ NO
07	FINANCE Does it know how your money gets tracked? Process, not your balance.	☐ YES	☐ NO
08	TEAM Does it know who does what on your team, and how you hire?	☐ YES	☐ NO
09	AUTOMATION Does it know what already runs without a human?	☐ YES	☐ NO
10	AI EMPLOYEES Does it know which jobs you have already handed to AI?	☐ YES	☐ NO

MY SCORE
___ / 10

0 to 2 · RUNNING NAKED.	Completely normal. Most founders start here.
3 to 6 · HALF DRESSED.	The pieces exist. The order does not.
7 to 10 · READY FOR STAFF.	Your Brain can hold a hire.

zero is not behind. zero is naked. naked is fixable.