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Realtor Buyer Scenario Planner

Identify financing questions early and agree on the next action.

Buyer reference (use initials; no private identifiers)

Target property / price / occupancy

Offer, commitment and closing dates

Income type: W-2 / self-employed / rental / assets

Condo / 2-4 unit / repair / property concerns

Down payment or sale-contingency questions

Preferred communication and borrower permission

Open issue / assigned person / next update date

Before your conversation

- [ ] Obtain borrower permission before sharing financial details.
- [ ] Send a scenario for review before promising eligibility or timing.
- [ ] Keep program education separate from a lender approval.

Useful referral signals include self-employed income, rental purchases, condo project questions and complex timing. These are reasons for review, not reasons to promise a particular product. No referral fee or incentive is offered.

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