



File # 251008

Hardware Store

Southwestern Ontario, Canada

**2025 REVENUE/
NORMALIZED EBITDA**
\$12.39M / \$956K

*Revenue for the first 8 months
through August 31, 2026, was
\$10.18M*

GROWTH OPPORTUNITY

The operating systems are well thought out and functioning smoothly. They lend themselves to creating a growth model that could include:

- Continue expanding current online sales program
- Expand product lines into kitchen hardware and building supplies
- Make better use of floor space within the facility
- Make better use of the tool repair facility

REASON FOR SALE

Owners wish to retire while preserving their legacy and will stay on to assist with transition and integration of the new ownership.

BUSINESS HIGHLIGHTS

- Well-established with deep roots in the community
- Strategic regional positioning
- Strong relationships with major regional contractors
- Good working relationships with major vendors/ suppliers
- Large pool of part-time workers available
- Solid e-commerce presence further extending reach
- In-house tool repair

PRODUCTS & SERVICES

Contractor Equipment includes:

- Power Tools, Hand Tools, Performance Accessories, and wearables
- Fasteners, Safety Gear, and Demolition Tools

IDEAL PURCHASER

Purchaser should bring all business skills necessary to operate a retail service business plus the financial resources to grow the business.

FINANCIAL REQUIREMENT

Purchaser should have access to approximately \$1 million in unencumbered funds. Sellers are prepared to consider some financing.

FOR MORE INFORMATION