

2026 Farmer's Market Vendor Application

OSWEGO HARBOR FESTIVALS, INC. | CONFIDENTIAL

Harborfest is one of New York's premier waterfront festivals, drawing 50,000+ visitors to Oswego on the shores of Lake Ontario every July. In addition to entertainment, fireworks, and a midway, Harborfest features a vibrant Farmer's Market at Breitbeck Park — a beloved community destination for locally grown produce, artisan foods, and farm-direct goods.

THE PROCESS

Application to be a Farmer's Market Vendor does not guarantee acceptance. Harborfest reserves the right to decline any vendor for any reason. All accepted vendors will receive a Vendor Agreement. Review of applications begins upon receipt and continues until all sites are filled.

The Farmer's Market is located at Breitbeck Park. Vendors may participate for the full weekend (Thursday-Sunday) or select individual days (Friday-Sunday).

Application Deadline: EXTENDED TO- June 15, 2026.

SITE FEES (10' x 10' BOOTH)

Thursday – Sunday (Full Weekend)	\$275 (early-bird by 6/15) / \$300 after 6/15
Friday Only	\$100 (early-bird by 6/15) / \$125 after 6/15
Saturday Only	\$150 (early-bird by 6/15) / \$175 after 6/15
Sunday Only	\$100 (early-bird by 6/15) / \$125 after 6/15
Application Fee	\$35 (non-refundable)
Electricity (per duplex outlet / 20 amps)	\$25
Insurance (if needed)	\$90 — available through Harborfest
Returned Check Fee	\$30

PAYMENT SCHEDULE

All fees must be included with the application. If paying by check, submit two separate checks: (1) \$35 Application Fee and (2) Booth/Miscellaneous Fees. Make checks payable to Oswego Harbor Festivals, Inc. The booth/miscellaneous fee will only be processed if the vendor is accepted; if not accepted, it will be returned. If paying by credit card, the application fee is processed immediately; booth/miscellaneous fees are processed only upon acceptance.

CANCELLATION POLICY

If written notification of cancellation is received by June 30th, 2026, the site fee will be refunded. The application fee is non-refundable.

FESTIVAL REGULATIONS

1. Vendors must abide by regulations as set forth in the application. Vendors who do not display and sell items as submitted with their application will be asked to leave and will forfeit the booth fee. Harborfest will not be liable for lost profits, consequential, or incidental damages including travel, lodging, insurance, or wages.
2. Vendors may offer samples and sell products. Vendors must contact the Oswego County Health Department (315) 349-3557 to obtain an Oswego County Health Permit. Wineries and/or micro (craft) breweries must have tasting permits from the SLA with them on-site if they intend to offer tastings to consumers prior to a sale by the bottle. Alcohol cannot be sold by the glass.
3. Vendors must be set up by the time their venue opens each day and remain open until specified closing times unless notified by Festival officials. Exact times will be provided by July 1, 2026.
4. No specific booth locations are guaranteed. Prior participation does not guarantee space in the 2026 Festival.
5. Booth spaces are priced according to actual booth footprint size, with vending from the front only. Vendors and all belongings must stay within these boundaries. Hawking, soliciting, or roaming the crowds is not allowed. Booth spaces cannot be sublet or reassigned. Selling from trucks, vans, or trailers is not permitted.
6. All booths must be secure and stable in construction. Electricity is not guaranteed and fees are charged if provided.
7. Harborfest requests vendors to provide their own tents (preferably white), tables, and chairs. Tent/table/chair rentals are available through Harborfest for an additional fee — contact the Vendor Coordinator.
8. Display booths and items left in place before, during, or after show hours are the full responsibility of the Vendor. Standard public security will be provided.
9. Set-up and display materials are Vendor's responsibility. Controlled vehicle access is allowed ONLY at designated set-up times. NO vehicles are allowed on site during festival operating hours. NO EXCEPTIONS.
10. Vendors must be registered with the State of New York and are required to display a NYS Sales Tax Certificate in their booth at all times. Vendors are responsible for collection and remittance of the appropriate NYS sales tax (8%). A copy of the NYS Sales Tax Certificate must be provided with the application.
11. Vendor must provide a Certificate of Insurance naming Oswego Harbor Festivals, Inc., Harbor Festivals Guild, and the City of Oswego as additional insured: general liability insurance on an occurrence basis, combined single-limit bodily injury and property damage of not less than \$1,000,000. If you do not carry insurance, coverage may be purchased through Harborfest for \$90.
12. Harborfest is not responsible for damage, loss of personal property, personal injury, or accidents involving Vendor and his/her personnel. Vendors indemnify and agree to hold Harborfest harmless from any and all claims, liabilities, demands, lawsuits, costs, penalties, expenses (including reasonable attorney fees), and judgments due to breach of this agreement by Vendors or their personnel.
13. Music played by vendors must not interfere with other vendors or stages and is not permitted while stages are operating.
14. NYS wineries do not need to obtain 'no fee' permits from the SLA to legally sell their NYS-labeled wines. However, NYS craft breweries must obtain a 'no fee permit.'
15. Harborfest personnel must authorize any early withdrawal from the event.

2026 Farmer's Market Vendor Application Form

Please print legibly and fill in completely. Application deadline: June 15, 2026.

VENDOR INFORMATION

Name	Business Name	
Address	City, State, ZIP	
Phone	Cell	NYS Tax ID Number
Email Address	Website	
Social Media URLs (list them all):		

Vendor Status:

- New Applicant Returning Vendor

If new, list other shows you have participated in within the last year:

PARTICIPATION DAYS

Select all days you wish to participate (Farmer's Market — Breitbeck Park):

- Thu-Sun \$275 (by 6/15) / \$300 after 6/15 Fri Only \$100 (by 6/15) / \$125 after 6/15 Sat Only \$150 (by 6/15) / \$175 after 6/15 Sun Only \$100 (by 6/15) / \$125 after 6/15

MISCELLANEOUS / ADD-ONS

- Electric Outlet (\$25 / duplex / 20A) Insurance (\$90) Other:

Do you need access to water?

- Yes No

PUBLICITY PREFERENCE

How should your listing appear in promotional materials?

- Business Name Last Name Only

PRODUCT DESCRIPTION

Please list all products to be sold. This assists Harborfest with booth placement.

Products:

PAYMENT CALCULATION

Application Fee (non-refundable)	\$35.00
Site Fee	\$ _____
Miscellaneous Fees	\$ _____
TOTAL	\$ _____

PAYMENT METHOD

Check / Money Order Credit Card — Visa MasterCard AMEX

If paying by check, submit TWO checks: (1) \$35 Application Fee (2) Site + Miscellaneous Fees. Make payable to Oswego Harbor Festivals, Inc.

Credit Card Number _____ Expiration Date _____
3-Digit Security Code _____

I, the undersigned, am the authorized credit card holder and authorize Harborfest to charge my account for Festival fees.

Authorized Card Holder Signature _____ Date _____

AUTHORIZATION

I have read this application and agree to comply with all Oswego Harborfest regulations. I understand that my vendor signature on the Vendor Agreement will constitute a binding contract.

Vendor Signature _____ Date _____

SIGNATURE BLOCK (VENDOR AGREEMENT)

To be completed upon execution of the Vendor Agreement.

OSWEGO HARBOR FESTIVALS, INC.

VENDOR

Signature _____
Printed Name _____
Title _____
Date _____

Signature _____
Printed Name _____
Business Name _____
Address _____
Email _____
Date _____

QUESTIONS? Contact Vendor Coordinator:

Phone: 315-343-6858 | Email: vendor@oswegoharborfest.com

Mail completed application to: Oswego Harbor Festivals, Inc., 41 Lake Street, Oswego, NY 13126

APPLICATION CHECKLIST

Complete your application and return to: Oswego Harbor Festivals, Inc., 41 Lake Street, Oswego, NY 13126

- Two checks: \$35 application fee & booth/miscellaneous fees (or credit card authorization)
- Copy of NYS Sales Tax Certificate (booth will not be allowed to open without this)
- Copy of valid photo ID
- If requesting electricity: list of electrical devices and requirements
- List of all products to be sold (assists with booth placement)
- Description of how you plan to use your booth; photo or sketch of booth encouraged

