

The Complete Westchester Homeowners' Guide to Going Solar



WESTCHESTER SOLAR STRATEGY & VALUATION

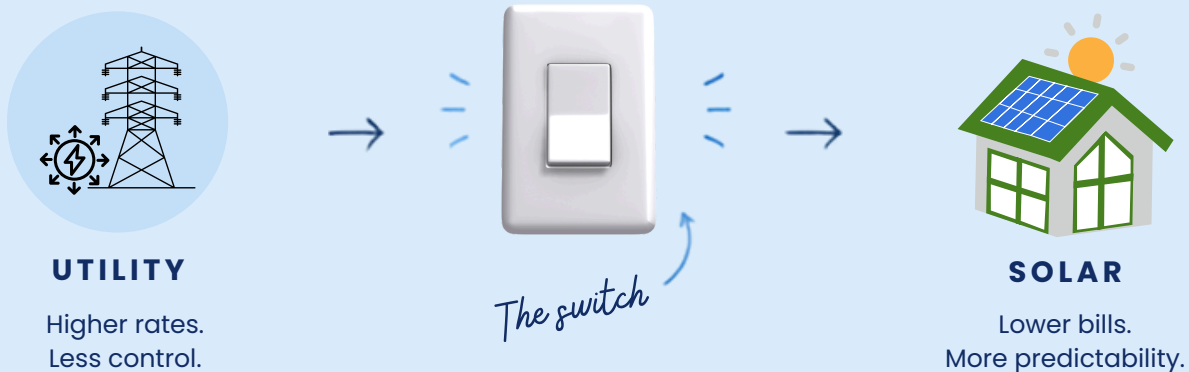
01 – WHAT DOES “GOING SOLAR” ACTUALLY MEAN?

Think of it like switching your electricity provider.

If your electricity company was charging too much, you could switch to another provider, right?

Solar works in a similar way.

Instead of relying entirely on electricity from the utility, your home gets electricity from a solar system installed on your roof.



And here's the easy part:

You sit back. The solar company handles the switch.

Qualifying homeowners may pay \$0 upfront for equipment and installation. The installation itself can take just a few hours.

The difference? Your electricity bill could go down by up to 70%, while your energy rate stays predictable for 25 years.

Simple as that.



02 – THE PROCESS

Your Solar Journey

From your first conversation to full activation, every step is managed for you, clearly scoped, scheduled, and communicated, so you always know what happens next.

Here is the overall process



01

STEP 1

Initial Solar Consultation

A solar advisor reviews your electricity usage, estimates your potential monthly savings, and explains the available options to determine whether solar may make sense for your home.



02

STEP 2 • 90 MINUTES

Property Eligibility and Site Inspection

A technician inspects the property to confirm that it is eligible for solar. This includes checking the roof's condition and direction, shade coverage, possible obstructions, structural suitability, and electrical system.



03

STEP 3 • 3-6 WEEKS

Permitting & Utility Approvals

We handle everything, from local municipal building permits to ConEd interconnection agreements. You do absolutely nothing.



04

STEP 4 • 3-5 HOURS

Professional Installation

Complete physical installation in just 3 to 5 hours, fully included in your lease at no extra charge, followed by system activation and Permission to Operate (PTO).



03 – WHAT IF YOUR ROOF GETS SOME SHADE?



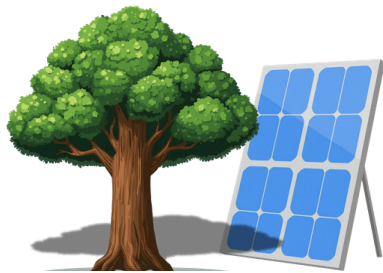
Good news: one shaded panel doesn't have to slow down your whole system.

Solar panels work together with *microinverters*, with one microinverter underneath each panel.

That means each panel can work independently.

So if a tree shades one panel, the other panels can keep producing electricity.

How Microinverters work?



SHADE ON ONE PANEL



WITHOUT MICROINVERTERS (String System)

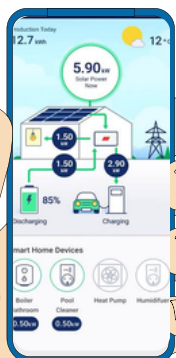


One shaded panel
affects the whole
system

WITH MICROINVERTERS (Your System)



Each panel works
independently



You can also monitor your system's production from your phone.

04 – Financial Benefits: Home Valuation & Speed of Sale

Solar isn't only about your monthly bill, it changes how the market values your home, and how fast it sells.



20%

Faster Speed of Sale

Zillow market research confirms homes equipped with solar energy systems sell 20% faster than non-solar properties.



Up to 10%

Home Price Premium

Zillow studies show solar homes command up to a 10% premium (averaging a 4.1% nationwide value boost) in competitive markets.



Locked

Rate Inflation Shield

Caps monthly energy overhead permanently, insulating your family against future ConEd price increases.

- **Faster sale** - Zillow market research confirms homes equipped with solar energy systems sell 20% faster than non-solar properties.
- **Higher price** - Zillow studies show solar homes command up to a 10% premium (averaging a 4.1% nationwide value boost) in competitive markets.
- **Immediate cost lock** - Locking in your energy cost caps your monthly overhead against future ConEd rate increases, for good.



05: 25-Year Total Protection & Production Guarantee

Because our interests are aligned directly with yours, we back every system with two ironclad commitments, for the full 25-year life of your lease.



Full Maintenance & Insurance

We actively monitor and fully insure your system for 25 years. If anything ever goes wrong with the system, we are 100% responsible for fixing it at zero cost to you.



Production Guarantee

Your system is backed by a strict output guarantee. If the system does not produce the exact amount of energy promised, you are financially compensated for the difference.



Ready to Take Control of Your Energy Future?

Lock in predictable rates, eliminate rising utility costs, and power your home with clean, reliable solar energy.

\$0-Upfront System Options

Transition your home to clean solar energy with zero upfront installation costs and start saving immediately.

Fixed Monthly Rate Security

Protect your household budget from unpredictable utility price spikes with stable, guaranteed monthly power rates.

25 Years of Guaranteed Protection

Enjoy continuous peace of mind with long-term warranty coverage and full system performance monitoring.



Find Out If Your Home Qualifies in Minutes

Contact Guy Goldman today to schedule a free home evaluation and check your solar eligibility.

 (516) 270-0499

 momentumsolar.ny.com