

About Farid



Hi, I'm Farid, but you can call me Fred! I am a dedicated **Real Estate Salesperson** at Tom Crimmins Realty in New York State, passionate about helping individuals and families find their dream homes. With a master's degree in Structural Engineering and a licensure as a **Professional Structural Engineer**, I bring over 30 years of experience in the industry. Additionally, I am an **InterNACHI® Certified Professional Home Inspector (CPI)®**, which uniquely positions me to offer unparalleled insight into every aspect of the housing market.

My diverse expertise as a structural engineer, home inspector, and real estate salesperson allows me to provide clients with a well-rounded perspective on their real estate

journey. Whether it's evaluating structural integrity, understanding market trends, or showcasing premier listings, I ensure my clients receive comprehensive support tailored to their needs.

As part of the Tom Crimmins Realty team, I leverage advanced marketing strategies, cutting-edge technology, and a global network to deliver exceptional results. I am also backed by extensive training through the National Association of REALTORS®, New York State Association of REALTORS®, Staten Island Board of REALTORS®, and Tom Crimmins Realty. With the support of a team of seasoned professionals, I am well-equipped to guide my clients through the complexities of the local market with ease and expertise.

My approach centers on **personalized service, clear communication, and a steadfast commitment to client satisfaction**. Whether you're buying, selling, or simply exploring the local market, I am here to provide expert guidance and ensure a smooth, enjoyable real estate experience.

My commitment to exceptional client service doesn't end when the sale is complete, it's just the beginning. I take pride in fostering long-lasting relationships and providing ongoing support to ensure your continued satisfaction long after the initial transaction. In today's dynamic and ever-changing market, I understand how crucial it is for both buyers and sellers to have access to the most current and accurate information. I am dedicated to equipping you with the insights and guidance you need to make confident, well-informed decisions at every stage of your real estate journey.

Please don't hesitate to contact me today to discuss how I can help you achieve your real estate goals. I look forward to working with you!

Farid (Fred) Tadros

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Licensed Real Estate Salesperson – Tom Crimmins, Professional Engineer | Inspector.

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Areas of Specialty

I bring a diverse set of skills and expertise to ensure you have the best possible real estate experience. My specialties include:

- **Expert Negotiations:** I'm dedicated to advocating for your best interests and securing the most favorable terms for your transaction.
- **Customer Service Excellence:** My commitment to exceptional service ensures your questions are answered, your concerns are addressed, and your journey is seamless from start to finish.
- **Personalized Home Search:** Whether you're looking for a first home, a luxury property, or new construction, I'll find options tailored to your needs and lifestyle.
- **Comparative Market Analysis (CMA):** Using data-driven insights, I provide accurate market valuations to help you make informed buying and selling decisions.
- **New Construction Expertise:** I offer valuable insights into new construction homes, ensuring you understand the process, options, and benefits.
- **Bilingual Communication:** Fluent in both English and Arabic, I'm able to assist a diverse range of clients and ensure smooth communication.

Whether you're buying, selling, or just exploring the market, my specialized skills are here to make your real estate journey productive, stress-free, and successful.

Market Knowledge

Navigating the real estate market requires deep expertise, and I bring a wealth of knowledge to guide you through every step. My insights include:

- **Market Trends:** I stay informed about the latest shifts in the real estate market to help you make timely and strategic decisions.
- **Property Values:** With a solid understanding of property valuations, I provide accurate and data-driven insights to ensure you maximize your investment.

- **Mortgage and Financing Options:** I can connect you with trusted mortgage professionals and help you understand how financing and interest rates impact your buying or selling process.
- **Neighborhood Insights:** From schools and amenities to community development, I provide detailed information to help you find the right neighborhood for your needs.
- **Future Development:** I monitor local developments and growth opportunities, giving you an edge when it comes to identifying areas with potential.

By leveraging my comprehensive market knowledge, you'll be equipped with the tools and insights needed to achieve your real estate goals confidently and efficiently.

Areas Covered

As a proud resident of Staten Island, NY, for over 25 years, I bring a deep understanding of the community, its neighborhoods, and its unique charm. My extensive local knowledge allows me to provide valuable insights into Staten Island's real estate market, including its schools, amenities, transportation options, and community developments.

I specialize in serving buyers and sellers throughout Staten Island, offering guidance tailored to the specific needs of each neighborhood. Whether you're looking for a home near the waterfront, a property with easy access to Manhattan, or a family-friendly area with excellent schools, I'm here to help you find the perfect fit.

My familiarity with Staten Island's evolving market, combined with my expertise as a Licensed Professional Structural Engineer, Certified Home Inspector, and Real Estate Salesperson, ensures that I can provide a comprehensive and informed approach to your real estate journey.

Let me put my 25 years of local experience and commitment to work for you. Contact me today to learn more about what makes Staten Island such a wonderful place to call home!

Why Work with Me

Choosing the right real estate professional can make all the difference in your buying or selling experience. Here's what sets me apart:

Exceptional Client Service

My dedication to providing top-notch customer service ensures that every client feels supported, valued, and confident throughout the entire process. Your goals are my priority, and I'm committed to delivering a seamless and enjoyable real estate journey.

Market Expertise

Market knowledge is more than understanding neighborhoods—it's about the details that matter most to you. From school districts and commuting options to parking availability and typical home features, I provide you with the insights you need to make informed decisions.

Client-Focused Approach

Your time is precious, and I respect that. By taking the time to understand your unique preferences, priorities, and goals upfront, I ensure that our efforts are focused, productive, and tailored to meet your specific needs.

Responsive Communication

When you have questions, I have answers. I'll always be available to guide you and provide the clarity you need to make confident and informed decisions. My goal is to empower you every step of the way, whether you're buying your dream home or selling your current one.

Collaboration

Real estate is a team effort, and I believe that collaboration is key to a smooth and successful transaction. As your trusted partner, I will work closely with you and coordinate with a network of professionals, including my transaction coordinator, loan officer, escrow officer, home inspector, photographer, and contractors, to ensure every detail is handled seamlessly.

By fostering clear communication and teamwork, we'll navigate the entire process efficiently, keeping you informed and confident every step of the way. My goal is to make your journey to the closing table as smooth, stress-free, and rewarding as possible.

Together, we'll achieve your real estate goals.

Negotiation Expertise

Negotiation is one of the most critical aspects of real estate, and I take pride in being your strongest advocate throughout the process. Whether you're buying or selling, I'll ensure your goals and aspirations are not only met but exceeded.

For sellers, my extensive experience allows me to present your home in the best possible light, attract serious buyers, and position it competitively in the market to secure a swift and profitable sale. For buyers, I work diligently to protect your investment, ensuring you never overpay and that you achieve the best possible terms.

With my background as a Licensed Professional Structural Engineer and Certified Home Inspector, I bring a unique perspective to the table, giving you a distinct advantage when navigating offers, counteroffers, and market conditions. Together, we'll make informed decisions that align with your objectives and lead to a successful transaction.

Robust Referral Network

In real estate, connections matter. Through my extensive professional network, I can connect you with trusted mortgage brokers, real estate attorneys, home inspectors, stagers, and more. Whatever your needs, I'll ensure you have access to the best resources in the industry.

Let me show you how my commitment, expertise, and client-focused approach can make all the difference in achieving your real estate goals.