

IMPLEMENTER VS INTEGRATOR™

COMPARISON

RESPONSIBILITY	EOS® IMPLEMENTER	INTEGRATOR
Implements the business' operating system (e.g., EOS)	☑	
Teaches the leadership team the EOS Tools	☑	
Facilitates EOS sessions	☑	
Coaches the leadership team	☑	
Works with multiple companies	☑	*
Purely leads/implements the EOS Process®	☑	
An employee of the company		☑
Works in/on the business day to day		☑
Responsible for the P&L results		☑
Responsible for team Rock completion %		☑
Responsible for team to-do completion %		☑
Leads, manages and holds the Leadership Team accountable		☑
Owns the business' operating system (e.g., EOS) within the company		☑
Reports to the company's Visionary		☑

* Fractional Integrators™ may work with more than one company at a time, however they should not do any of the other things on the Implementer list.