

BUSINESS PROPOSAL

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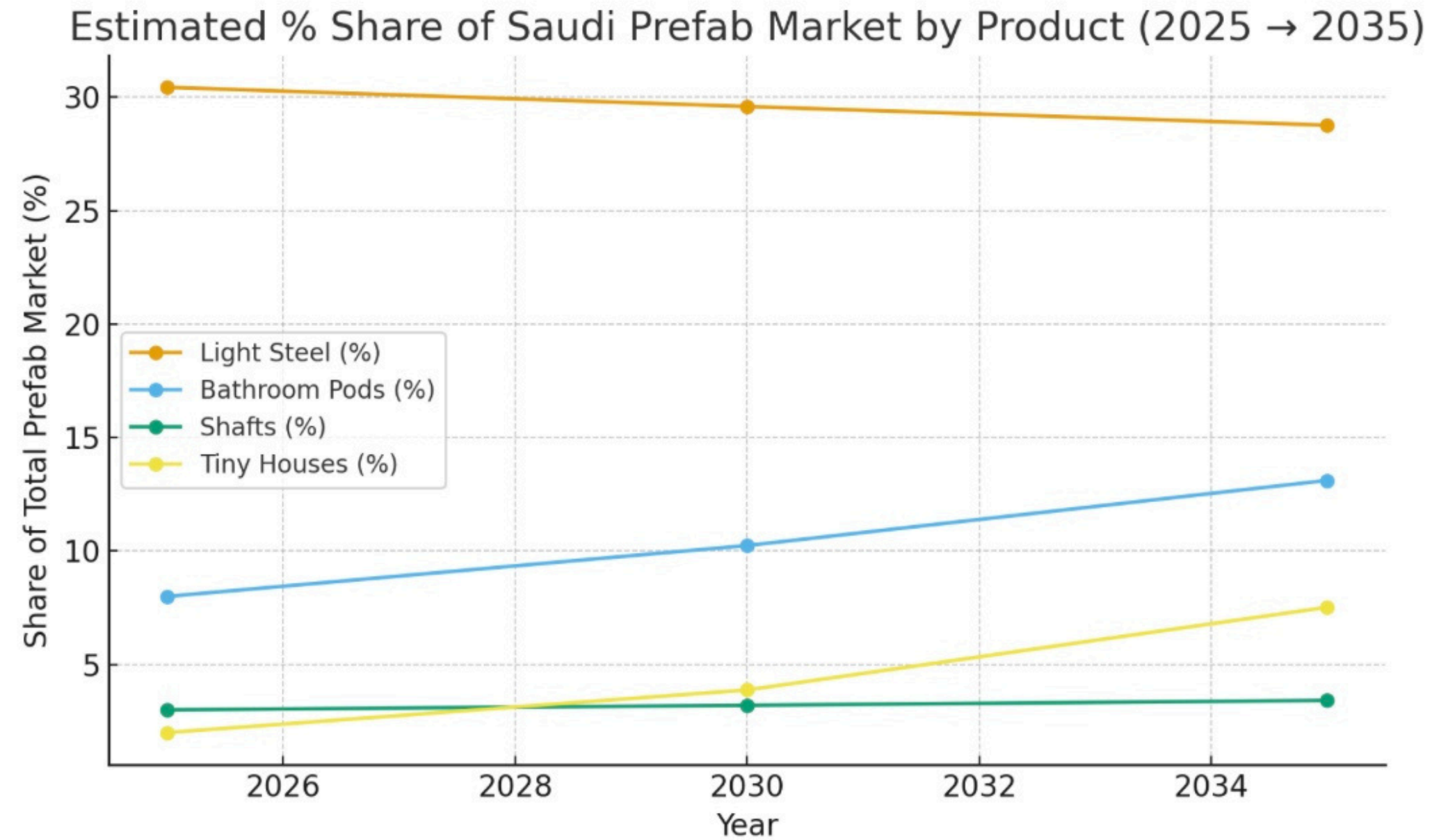
PREFA
INDUSTRIES



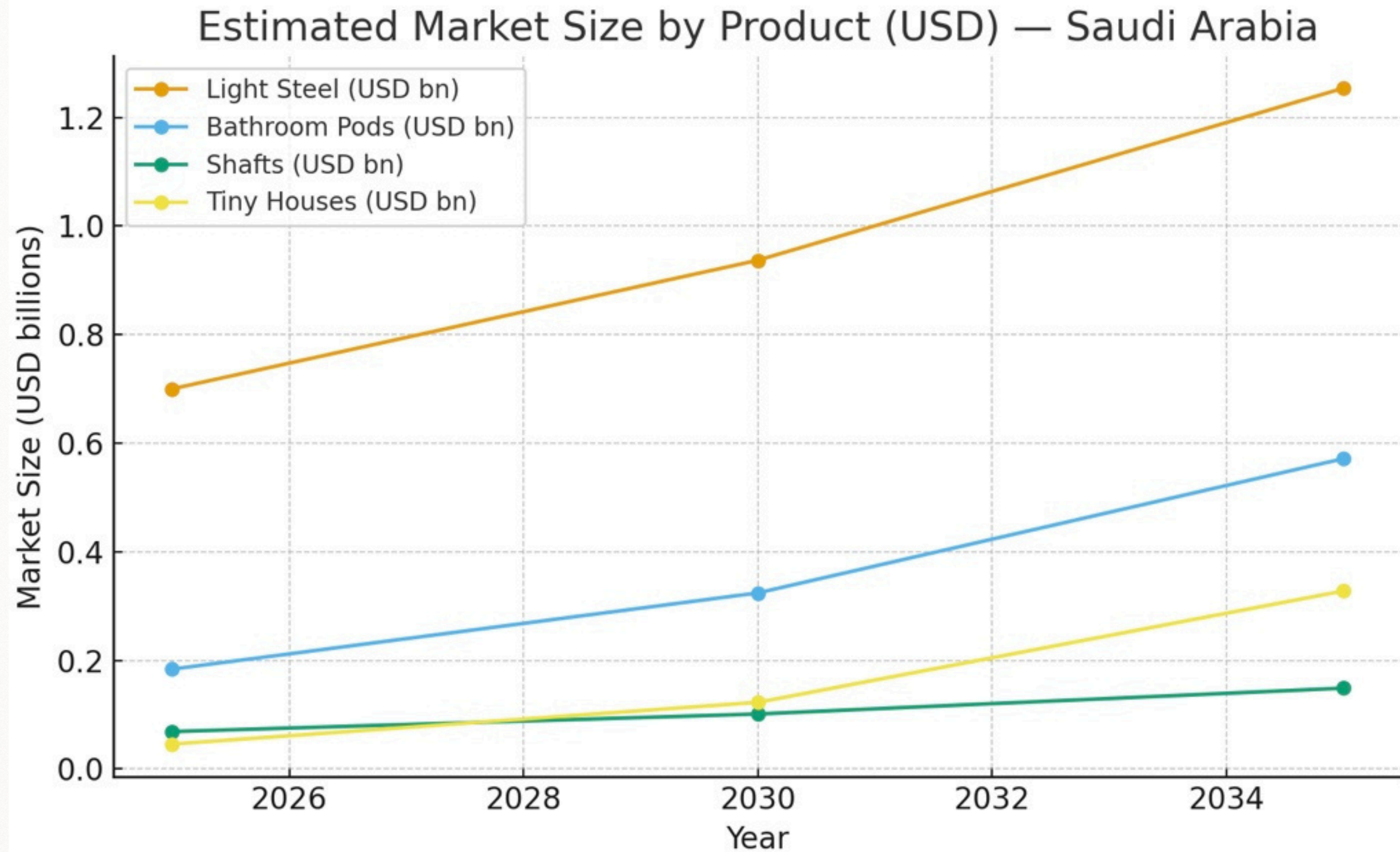
AGENDA

- ▶ Market Analysis 01
- ▶ Implementation Plan 02
- ▶ Benefits and Impact 03
- ▶ Our Proposal 04

MARKET ANALYSIS



MARKET ANALYSIS

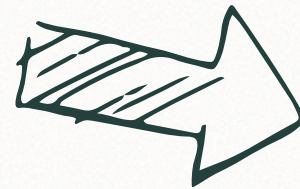


IMPLEMENTATION PLAN



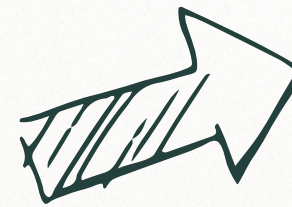
Relocation

Relocation to KSA in
January-March 2026



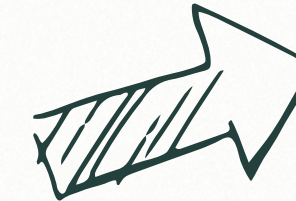
Setup

Factory, Showroom & Office
setup (Machines & Production)
within 6 months. Hiring of skilled
labour and white collar
employees



Launch Phase

Training of labour, building
Mock-Ups for potential
clients and Showroom



Full Deployment

Strategic contracts with
Architects, Developers,
Investors, Engineering firms
etc.



BENEFITS AND IMPACT ALIGNED WITH VISION 2030

▶ Faster Construction Timelines → Prefab modules and steel framing cut project delivery time by 30–50%

▶ Cost Efficiency → Reduced labor demand and material waste lower total construction costs.

▶ Quality & Consistency → Factory-built bathrooms/shafts ensure higher precision and fewer site defects.

▶ Labor Market Fit → Addresses Saudi skilled labor shortages by reducing reliance on large on-site workforces.

▶ Sustainability & Waste Reduction → Prefab methods use fewer raw materials, align with Saudi green building goals.

▶ Housing & Hospitality Supply Boost → Tiny houses and modular units support affordable housing and rapid hotel expansion.

▶ Scalability for Mega-Projects → Essential for giga-projects like NEOM, Red Sea, and Diriyah where speed, scale, and quality are critical.



PROPOASL #1

JV / T&S & MALIKS

Tools & Solutions

- ▶ Investment by T & S
- ▶ Pre-Financing of Projects
- ▶ Land or Factory
- ▶ Office & Showroom

Malik Brothers

- ▶ Transfer of Technology
- ▶ Setup of Factory & Showroom with all industrial processes
- ▶ Hiring & training of blue and white collar employees



PROPOASL #2

JV / T&S & MALIKS + 1

Tools & Solutions (Investor)

Malik Brothers (Management Board)

+1

- ▶ Investment by T & S
- ▶ Pre-Financing of Projects
- ▶ Land or Factory & Showroom

Office

- ▶ Transfer of Technology
- ▶ Setup of Factory & Showroom
- ▶ Hiring of blue and white collar employees

