

THE VALUE PROPOSITION

We sell you your time back.

Every SSD hearing prep burns 40–60 hours of paralegal, associate, and senior-attorney time. PCL returns that capacity to your practice — delivered in 48 hours, verified against the record.

WHAT EACH HEARING PREP ACTUALLY COSTS YOUR FIRM

Task	Who does it	Hrs	Loaded rate	Billable opp. rate	Loaded cost	Billable opp. cost
Intake + record review	Paralegal	5	\$42	\$125	\$210	\$625
Medical chronology (exhibit-cited)	Paralegal	15	\$42	\$125	\$630	\$1,875
Citation verification	Paralegal	5	\$42	\$125	\$210	\$625
Hearing brief drafting	Paralegal	5	\$42	\$125	\$210	\$625
RFC analysis & rebuttal	Associate atty	5	\$95	\$285	\$475	\$1,425
Listings + Step 3 analysis	Associate atty	3	\$95	\$285	\$285	\$855
Vocational (PRW, DOT, transferability)	Associate atty	4	\$95	\$285	\$380	\$1,140
Grid Rule verification	Associate atty	1	\$95	\$285	\$95	\$285
Adversarial prep / attack vectors	Associate atty	2	\$95	\$285	\$190	\$570
Senior atty QA review	Senior / partner	5	\$185	\$450	\$925	\$2,250
TOTAL	50 hours staff time	50			\$3,610	\$10,275

PCL PRO+ vs. DOING IT IN-HOUSE

In-house hard cost	In-house opportunity cost	PCL Pro+ Hearing Package	Hard-dollar savings per case	Opportunity cost recovered per case
\$3,610	\$10,275	\$995	\$2,615	\$9,280
loaded wages + benefits	if staff time were billed	48-hour delivery	per hearing prep	per hearing prep

WHAT 50 HOURS PER CASE IS WORTH TO YOUR PRACTICE

Monthly PCL Pro+ investment	5 cases x \$995	\$4,975
Monthly hard-dollar staff cost saved	5 cases x \$2,615	\$13,075
Monthly staff hours freed up	5 cases x 50 hrs	250 hours
Equivalent FTE capacity returned	—	~1.5 FTE
Potential additional hearings	from recovered capacity	+3/month
Estimated additional monthly fee recovery	3 x ~\$4,500	~\$13,500
Net monthly value lift per attorney	hard savings + capacity revenue	~\$21,600

"We don't replace your judgment. We hand you the forensic foundation faster — so your judgment is spent where it matters, at the hearing."

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Assumptions. Hours estimated from NALA 2024 paralegal and ABA 2024 attorney compensation data; NOSSCR small-firm practice benchmarks. Loaded rates include benefits and overhead (~50-60% load). Billable opportunity rates reflect non-contingent market rates. ~\$4,500/case fee reflects ~\$18,000 back-pay midpoint x 25% cap under Title II. Actual values vary by state, practice mix, and case complexity. Illustrative comparison — not a guarantee of outcomes, case approvals, cost savings, or revenue increases.