

ABC Healthcare

Investor Deck Presentation

Our Story



ABC Health is a prominent healthcare company that was established in 1963 in Lowell, Massachusetts. It originated as a small chain of health and beauty aid stores and has since transformed into a global healthcare organization with over 9,900 retail locations.

The company's purpose is to aid individuals in achieving better health by providing them with convenient access to affordable healthcare services and products. ABC Health is known for its dedication to serving its customers and communities through a lengthy history of innovation.



Our Mission

- Delivering exceptional healthcare experiences and access to critical resources
 - Empowering individuals to take charge of their health through education and access to affordable healthcare services and products
 - Driving innovation in healthcare technology and services
 - Providing comprehensive care solutions for individuals with complex health needs
 - Supporting the health and well-being of communities through partnerships and philanthropy
 - Operating with integrity and ethics in all business practices
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Our Business



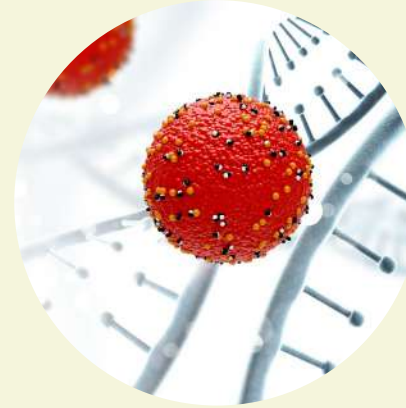
ABC Pharmacy

ABC Pharmacy is our retail pharmacy business, which offers prescription drugs, over-the-counter medications, health and wellness products, and more.



ABC Caremark

ABC Caremark is our pharmacy benefit management (PBM) business, which helps employers and health plans manage their prescription drug benefits.



ABC Specialty

ABC Specialty is our specialty pharmacy business, which focuses on complex and chronic diseases such as cancer and HIV.



Aetna

Aetna is our health insurance business, which provides a range of insurance products and services to individuals and businesses.

Market Opportunity



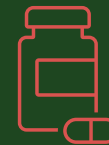
The healthcare industry is one of the largest and fastest-growing industries in the world.



ABC Health is well-positioned to capture a significant share of this market opportunity.



The aging population, increasing prevalence of chronic diseases, and growing demand for healthcare services are driving growth in the industry.



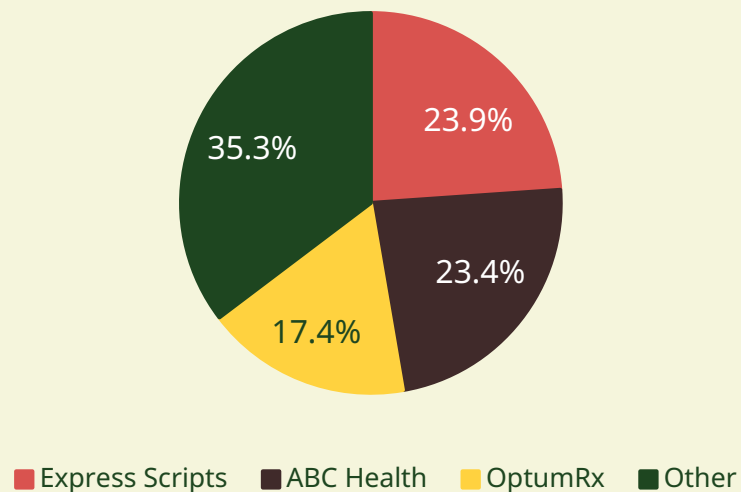
Our broad portfolio of products and services, combined with our focus on affordability and accessibility, allows us to meet the needs of a wide range of customers.

Competitive Landscape

ABC Health is a major player in the healthcare industry, competing with other retail pharmacies, PBMs, specialty pharmacies, and health insurance companies.

However, our strong brand, broad portfolio, and focus on affordability and accessibility give us a competitive edge. As a leading retail pharmacy and PBM with high annual revenue, we are well-positioned for success in the rapidly growing healthcare market.

Market Share of Selected PBMs in the US



\$268.7B

ABC Health

\$139.5B

Walgreens Boots Alliance

\$51.8B

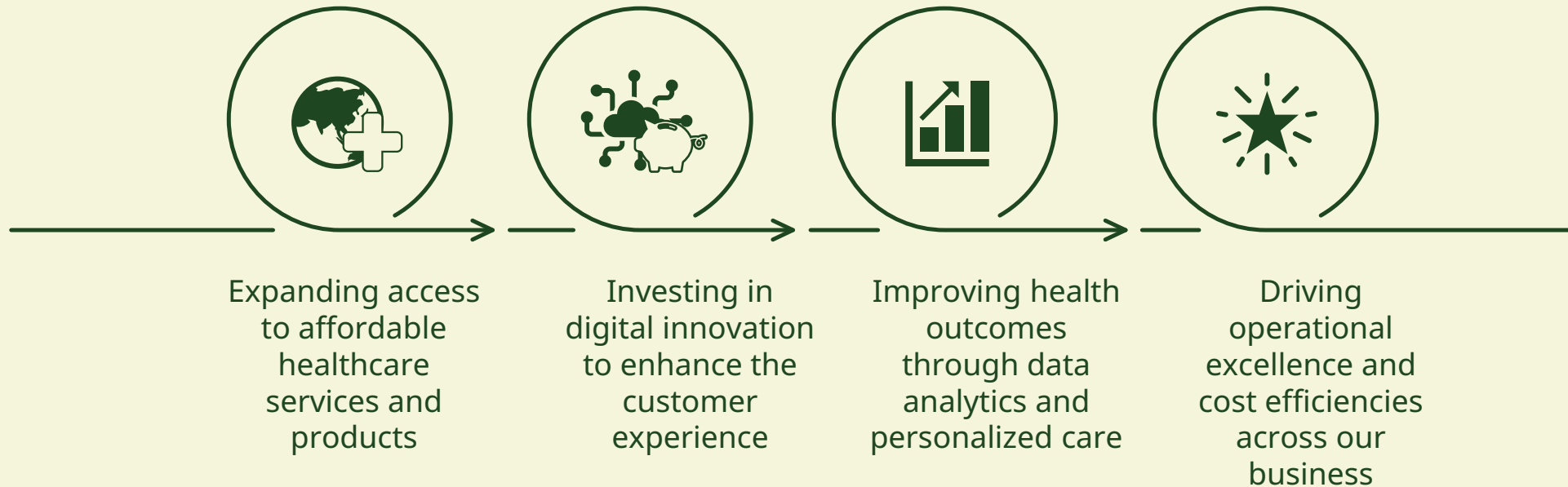
Walmart

\$21.5B

Rite Aid

Our Strategy

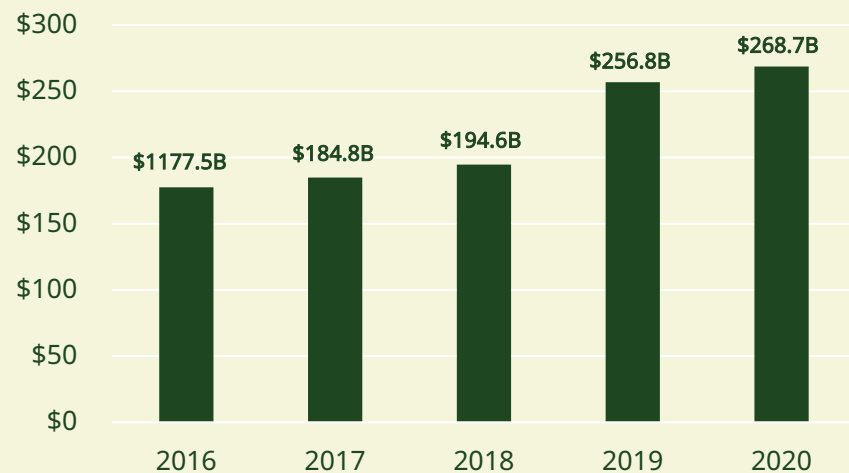
ABC Health's strategy focuses on delivering better health outcomes for its customers and communities by prioritizing the following:



Financials

ABC Health's Revenue Breakdown

Revenue (in Billions)



\$148B

Pharmacy Services

\$103B

Retail/LTC

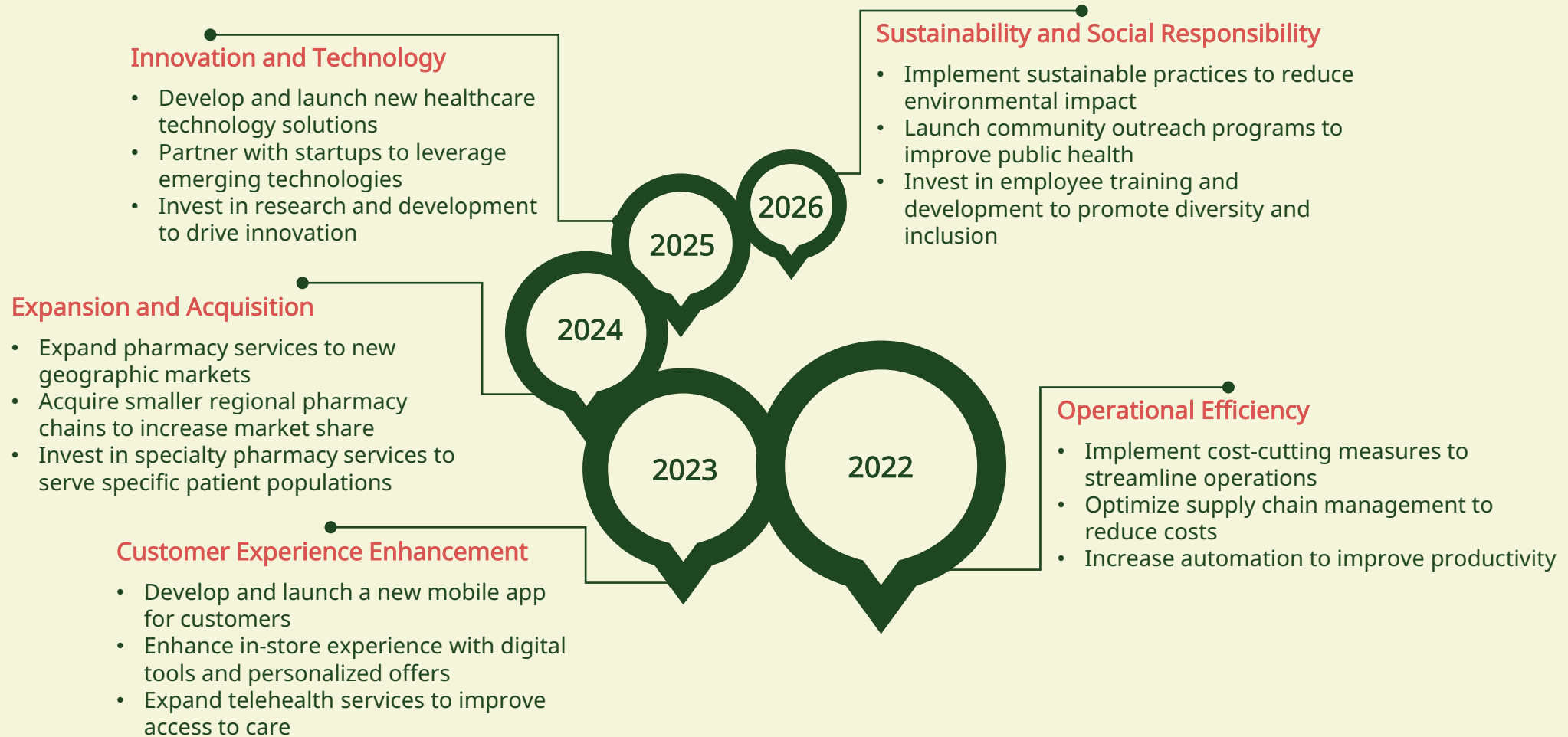
\$17B

Health Care Benefits

\$0.7B

Corporate/Others

Roadmap for Growth



Leadership Team



David W. Dorman
Founder and CEO

David W. Dorman, our CEO, is a seasoned executive who has been the Chairman of the Board of ABC Health prior to his current role. He has a remarkable track record of leadership, having previously served as Chairman and CEO of AT&T Corporation. His extensive experience in the telecommunications industry brings invaluable insights to our company.



Shawn Guertin
Chief Financial Officer

Shawn Guertin, our Chief Financial Officer, joined ABC Health in 2018 and has an impressive background in the healthcare industry. He previously served as CFO at Biopharm, where he was responsible for the company's financial strategy and operations. His expertise in financial management has been instrumental in driving our company's growth and success.



John Roberts
President

John Roberts, our President, has been an integral part of ABC Health for over 12 years. With his expertise in various executive positions, including Chief Operating Officer and Chief Information Officer, he has been instrumental in driving the growth of our company. Prior to joining ABC Health, he worked in consulting and technology companies, bringing a unique perspective to our team.



Norma Provencio
Chief Marketing Officer

Norma Provencio, our Chief Marketing Officer, has over 25 years of experience in marketing and brand strategy. She joined ABC Health in 2020, having previously served as CMO of Univision Communications Inc. Her deep knowledge of the healthcare industry and marketing expertise have been invaluable in driving our company's growth and reputation.

Managing Risks

Our proactive risk management enables us to overcome challenges and drive growth in the ever-changing healthcare industry

As a healthcare company, ABC Health faces several risks and challenges that could impact its operations and financial performance. These include regulatory and legal risks associated with healthcare and pharmacy operations, competition from existing and new players in the market, and operational and supply chain risks, particularly in light of the COVID-19 pandemic. However, our strong risk management framework and proactive approach to risk mitigation and overcoming challenges enable us to maintain stability and drive growth, even in a constantly evolving healthcare landscape.



Why Invest in ABC Health?



ABC Health is a leading healthcare and retail company with a strong financial track record and significant growth opportunities.



Our integrated healthcare services and broad range of healthcare products provide us with a competitive advantage in the market.



We are committed to innovation, customer service, and affordability, and have a strong focus on corporate social responsibility.



We believe that our leadership team, diverse business portfolio, and strong brand recognition position us well for long-term growth and value creation.



Contact Us



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