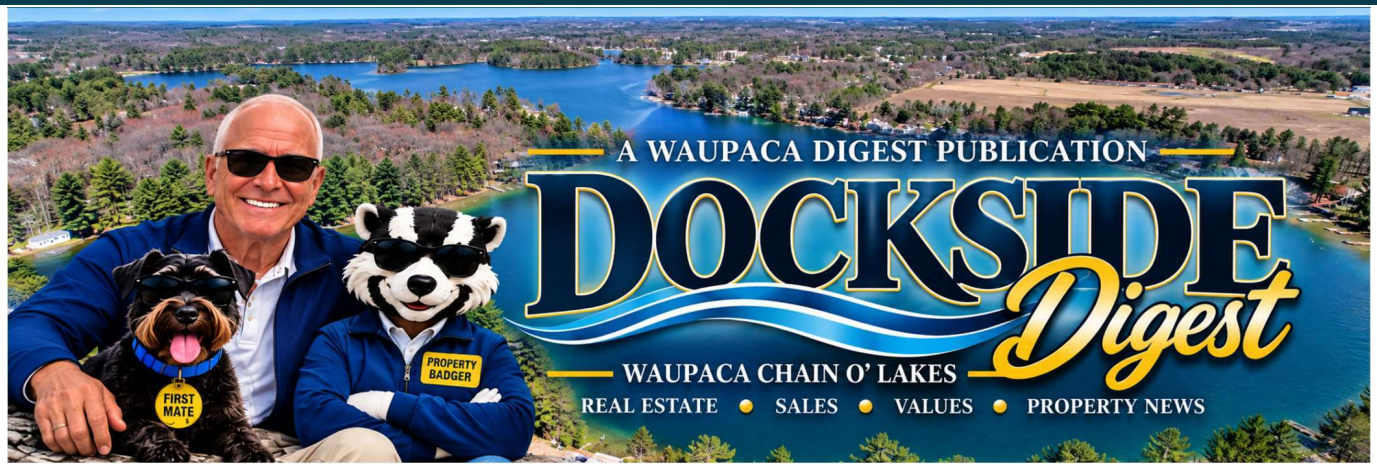


CHAIN SALES ARE ON PACE TO DOUBLE LAST YEAR

17 sold so far in 2026, 3 more under contract – and only 3 Chain properties left for sale

Year to date, **17 waterfront homes have sold on the Waupaca Chain O' Lakes.** With **three more under contract,** we're on track to finish the year at **20 sales** – double last year's total of **10.**

Since my last newsletter on October 3, more Chain properties have closed, including a big one on Sunset Lake. I'll walk you through those, the 2026 sales I haven't written up yet, and the listings currently on the market.

HOW 2026 STACKS UP – AND HOW WE GOT HERE

Here's the bigger picture. I went back and charted every year of Chain sales from **2007 through 2026**.

Waterfront came out of the recession in **2012** with a lot of pent-up sellers ready to make a move, and transactions jumped to **24 sales** that year.

Things really heated up during COVID, with **32 sales in 2020**.

After COVID, just about everything had sold out. Coming out of it there were way more buyers than sellers, so transactions dropped sharply – to just **7 in 2022** and right around **10 a year** since.

That's what makes 2026 stand out. **17 sales so far**, with **3 more under contract,** puts this year on pace for **20** – the most since 2021.

Go to: **Waterfront-Wisconsin.com** for all the details

BY THE NUMBERS – 2026 SO FAR

By my count from the MLS, **14 of the 17** Chain sales this year closed at **$1 million or more,** and **5 closed above $2 million.** The middle (median) sale price is **$1,387,500.**



Go to: **Waterfront-Wisconsin.com**

for all the details

ONLY 3 CHAIN PROPERTIES ARE REALLY AVAILABLE FOR SALE RIGHT NOW

There are **6 properties listed** on the Chain right now. But **3 of those 6 are already under contract,** which leaves **only 3 actually available** for buyers:

- **N2521 Cleghorn Road** – Columbia Lake – $799,900
- **N2981 Otter Drive** – Otter Lake – $1,200,000
- **E1747 Pine Ridge Lane** – Taylor Lake – $1,600,000

Under contract and waiting to close:

- **N3025 Crestwood Drive** – Otter Lake – listed at $750,000
- **E1396 Grandview Road** – McCrossen Lake – listed at $1,089,000
- **N2598 Norris Lane** – McCrossen Lake – listed at $3,500,000



WHAT IS YOUR CHAIN PROPERTY WORTH?

For recent local waterfront sales and information about what your property may be worth, visit **Waterfront-Wisconsin.com.** Then please call me for a **free, no-obligation analysis.**

Need help finding Contractors or Builders? Give me a call as I have built two new construction homes and have remodeled several others. I know most of the contractors so, call anytime.



SEE WHAT'S FOR SALE — AND WHAT HAS SOLD

I track Waupaca Chain real estate throughout the year, so you do not have to:

Homes currently for sale • Properties under contract • Recent closed sales
Selling prices • Price changes • New construction

For all the details on homes that have sold and properties currently listed on the Waupaca Chain O' Lakes:

Waterfront-Wisconsin.com









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