

SHOW-FLOOR SELLER CHECK

SELLER A - SHOULD I VISIT AGAIN?

Use this page after every booth visit to this same SELLER.

Planned buying date:

Seller / Booth

VISITS

☐ 1☐ 2☐ 3

Printer / Setup

Seller Contact

QUICK ANSWER KEY

Y — Yes

? — Ask Again

N — No

(Check only one box)

WHAT DID THIS SELLER EXPLAIN?

1. Demo matches offer

☐☐☐

2. Daily care explained

☐☐☐

3. Time-away care explained

☐☐☐

4. Good nozzle check shown

☐☐☐

5. Room and power needs

☐☐☐

6. Supplies and software

☐☐☐

7. Training and support

☐☐☐

8. Warranty and repair costs

☐☐☐

9. Full price and ongoing costs

☐☐☐

10. Written proof offered

☐☐☐

I STILL NEED:

☐ My file printed

☐ Full price in writing

☐ Daily care plan

☐ White-ink routine

☐ Room requirements

☐ Warranty in writing

☐ Support contact

☐ Airflow needs

VISIT THIS SELLER AGAIN?

☐

Y

☐

?

☐

N

FIRST STOP:

DO NOT BUY YET IF AN IMPORTANT ANSWER IS ? OR N.

Tap to continue



NEXT SELLER



Tap to continue

SHOW-FLOOR SELLER CHECK

SELLER B - SHOULD I VISIT AGAIN?

Use this page after every booth visit to this same SELLER.

Planned buying date:

Seller / Booth

VISITS

☐ 1☐ 2☐ 3

Printer / Setup

Seller Contact

QUICK ANSWER KEY

Y — Yes

? — Ask Again

N — No

(Check only one box)

WHAT DID THIS SELLER EXPLAIN?

1. Demo matches offer

☐☐☐

2. Daily care explained

☐☐☐

3. Time-away care explained

☐☐☐

4. Good nozzle check shown

☐☐☐

5. Room and power needs

☐☐☐

6. Supplies and software

☐☐☐

7. Training and support

☐☐☐

8. Warranty and repair costs

☐☐☐

9. Full price and ongoing costs

☐☐☐

10. Written proof offered

☐☐☐

I STILL NEED:

☐ My file printed

☐ Full price in writing

☐ Daily care plan

☐ White-ink routine

☐ Room requirements

☐ Warranty in writing

☐ Support contact

☐ Airflow needs

VISIT THIS SELLER AGAIN?

☐

Y

☐

?

☐

N

FIRST STOP:

DO NOT BUY YET IF AN IMPORTANT ANSWER IS ? OR N.

Tap to continue →

NEXT SELLER

← Tap to continue

SHOW-FLOOR SELLER CHECK

SELLER C - SHOULD I VISIT AGAIN?

Use this page after every booth visit to this same SELLER.

Planned buying date:

Seller / Booth

VISITS

☐ 1☐ 2☐ 3

Printer / Setup

Seller Contact

QUICK ANSWER KEY

Y — Yes

? — Ask Again

N — No

(Check only one box)

WHAT DID THIS SELLER EXPLAIN?

Y

?

N

1. Demo matches offer

☐☐☐

2. Daily care explained

☐☐☐

3. Time-away care explained

☐☐☐

4. Good nozzle check shown

☐☐☐

5. Room and power needs

☐☐☐

6. Supplies and software

☐☐☐

7. Training and support

☐☐☐

8. Warranty and repair costs

☐☐☐

9. Full price and ongoing costs

☐☐☐

10. Written proof offered

☐☐☐

I STILL NEED:

☐ My file printed

☐ Full price in writing

☐ Daily care plan

☐ White-ink routine

☐ Room requirements

☐ Warranty in writing

☐ Support contact

☐ Airflow needs

VISIT THIS SELLER AGAIN?

☐ Y☐ ?☐ N

FIRST STOP:

DO NOT BUY YET IF AN IMPORTANT ANSWER IS ? OR N.

Tap to continue



NEXT SELLER



Tap to continue

SHOW-FLOOR SELLER CHECK

SELLER D - SHOULD I VISIT AGAIN?

Use this page after every booth visit to this same SELLER.

Planned buying date:

Seller / Booth

VISITS

☐ 1☐ 2☐ 3

Printer / Setup

Seller Contact

QUICK ANSWER KEY

Y — Yes

? — Ask Again

N — No

(Check only one box)

WHAT DID THIS SELLER EXPLAIN?

	Y	?	N
1. Demo matches offer	☐	☐	☐
2. Daily care explained	☐	☐	☐
3. Time-away care explained	☐	☐	☐
4. Good nozzle check shown	☐	☐	☐
5. Room and power needs	☐	☐	☐
6. Supplies and software	☐	☐	☐
7. Training and support	☐	☐	☐
8. Warranty and repair costs	☐	☐	☐
9. Full price and ongoing costs	☐	☐	☐
10. Written proof offered	☐	☐	☐

I STILL NEED:

☐ My file printed

☐ Daily care plan

☐ Room requirements

☐ Support contact

☐ Full price in writing

☐ White-ink routine

☐ Warranty in writing

☐ Airflow needs

VISIT THIS SELLER AGAIN?

☐ Y☐ ?☐ N

FIRST STOP:

DO NOT BUY YET IF AN IMPORTANT ANSWER IS ? OR N.

Tap to continue



NEXT SECTION



Tap to continue